

USASHADE
& Fabric Structures®

PD Aquatics Center Area 3 Shade

8/7/2023

Proposal Valid for 15 Days from above date

Proposal Prepared For:
City of Palm Desert
73510 Fred Waring Drive
Palm Desert, CA 92260

AZ: 289388 CA: 989458 LA: 61718 NV: 78724
NM: 383826 TN: 68712 DIR: 1000003533



Date: 8/7/2023

Proposal for USA SHADE & Fabric Structures

Project Information:				Sales Information:	
Purchaser:	City of Palm Desert	Contact:	David Keyes	Sales Rep:	Ashley Donde
Project Name:	PD Aquatics Center Area 3 Shade	Phone:	(760) 565-7467	Phone:	(760) 250-7824
Quote No:	CA1122AD00714	Email:	dkeyes@desertymca.org	Email:	ashley.donde@usa-shade.com
PO No:		Fax:		Fax:	

Billing Information:		Shipping Information:		Jobsite Information:	
City of Palm Desert		SOUTHERN CALIFORNIA		Palm Desert Aquatic Center	
73510 Fred Waring Drive		1085 N. Main Street, Suite C		73751 Magnesia Falls Drive	
Palm Desert		Orange		Palm Desert	
CA		CA		CA	
92260		92867		92260	
Contact:	Randy Chavez	Contact:	Construction Dept	Contact:	David Keyes
Phone	(760) 346-0611	Phone	(714) 427-6981	Phone	(760) 565-7467
Email:	rchavez@cityofpalmdesert.org	Email:	luis.ceballos@usa-shade.com	Email:	dkeyes@desertymca.org
Fax:		Fax:		Fax:	

CORPORATE ADDRESS:
 2580 Esters Blvd., Suite 100
 DFW Airport, TX 75261

MAILING ADDRESS:
 P.O. Box 3467
 Coppel, TX 75019

REMITTANCE ADDRESS:
 P.O. Box 734158
 Dallas, TX 75373-4158

SOUTHERN CALIFORNIA:
 1085 N. Main Street, Suite C
 Orange, CA 92867


NORTHERN CALIFORNIA:
 927 Enterprise Way, Suite A
 Napa, CA 94558

ARIZONA:
 2452 W. Birchwood Ave, Suite 112
 Mesa, AZ 85202

LAS VEGAS:
 6225 S. Valley View Blvd., Suite I
 Las Vegas, NV 89118

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Structure Pricing

Area 3 (Between Pools)				
UNIT IMAGE	UNIT DETAILS			
	Unit Quantity:	1	Foundations By	USA Shade
	Unit Type:	T Canti Joined	Grout Installation	USA Shade
	Structure Size:	18ft x 108ft	Footing Type:	Drilled Pier
	USA Shade Model Number	FULLHIPCANTIS27X18X10	Base Attachment:	PIH - Embed
	Entry Height:	10'-6"	Anchor Bolts:	Not Applicable
	No of Columns:	5	Concrete Cutting:	Not Applicable
	No of Fabric Tops:	4	Dirt Removal:	Included
	Fabric Type:	Colourshade_FR	Surface Type:	Dirt
	Fabric Color:	Blue	NOTES Client responsible for relocation of sprinkler boxes and identify utilities prior to installation	
	Steel Finish:	Coastal Primer w/ Powder Coating		
	Steel Color:	White		
	Electrical Provisions:	0		
	\$ 172,645.00	Cable/HDW Finish:	Galvanized	
Concept No:				



CMAS PRICING					
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	UNIT	TOTAL
3	FULLHIPCANTIS27X18X10	Full Hip Cantilevers	\$11,015.38	Each	\$33,046.14
0		Anchor Bolts	\$55.67	Each	\$0.00
	Dedicated Truck	Shipping and Handling	\$8,500.00	LTG	\$8,500.00
			Taxable Subtotal		\$41,546.14
		Sales Tax	7.75%		\$3,219.83
4		Rebar Cage	\$1,429.57	EACH	\$5,718.28
25		Ready Mix Concrete	\$244.08	PER CY	\$6,102.00
570		Laborer, Journeyman	\$109.36	PER HR	\$62,335.20
150		Ironworker, Journeyman	\$135.71	PER HR	\$20,356.50
16		Site Assessment	\$109.36	PER HOUR	\$1,749.76
56		Project Management	\$171.28	PER HR	\$9,591.68
3		Dirt Removal and Disposal	\$1,027.71	PER LOAD	\$3,083.13
2		Concrete Pump	\$2,141.06	PER DAY	\$4,282.12
2		Reach Fork up to 8k	\$2,141.06	PER WEEK	\$4,282.12
1		Skid Steer with Auger	\$2,141.06	PER WEEK	\$2,141.06
12		Engineering	\$269.77	PER HR	\$3,237.24
	NSP (Non Specifically Priced)	Overnight / Per Diem			\$5,000.00
				TOTAL	\$172,645.06

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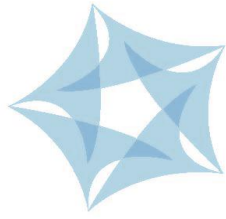
ENGINEERING REQUIREMENTS		NOTES
Building Code	CBC2022	Priced per CMAS Contract Number 4-22-11-1011
Wind Load	130 mph	
Snow Load	5 psf	
Drawing Size	Electronic	
No. of Sealed Drawings	1	
Calculations Required	On File	

INCLUSIONS / EXCLUSIONS						
INCLUDED	EXCLUDED	ENGINEERING REQUIREMENTS	INCLUDED	EXCLUDED	INSTALLATION - MISCELLANEOUS	
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Sealed Drawings & Calculations	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Prevailing Wage / Certified Payroll	
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Permit Submittal	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Union Wages	
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Permit Fee	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Temporary Fencing	
<input type="checkbox"/>	<input checked="" type="checkbox"/>	DSA Submittal & Fees	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Water and Electrical	
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Design and Engineering of Structure	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Landscape Repair	
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Design and Engineering of Foundation	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Demolition (Existing Structures)	
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Reactions and Loads for attachment to Walls, Rooftops, or Other	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Payment and Performance Bonds	
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Foundation Location and Elevation Survey	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Special Inspection Fees	

Crane: should a crane be required and direct access not available, additional costs will incur by way of a Change Order

Revised Foundations: pricing based on standard drilled pier foundations; if existing site conditions and/or constraints require revised foundations (i.e. spread footing), additional costs will incur by way of a Change Order

Undergrounds: existing underground utilities, irrigation, etc. to be relocated/capped by others – USA Shade will provide Dig Alert only



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8/7/2023

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Palm Desert, CA 92260

AZ: 289388 CA: 989458 LA: 61718 NV: 78724
NM: 383826 TN: 68712 DIR: 1000003533



Date: 8/7/2023

Proposal for USA SHADE & Fabric Structures

Project Information:				Sales Information:	
Purchaser:	City of Palm Desert	Contact:	David Keyes	Sales Rep:	Ashley Donde
Project Name:	PD Aquatics Center Area 4 Shade	Phone:	(760) 565-7467	Phone:	(760) 250-7824
Quote No:	CA0823AD07754	Email:	dkeyes@desertymca.org	Email:	ashley.donde@usa-shade.com
PO No:		Fax:		Fax:	

Billing Information:		Shipping Information:		Jobsite Information:	
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Palm Desert		Orange		Palm Desert	
CA		CA		CA	
92260		92867		92260	
Contact:	Randy Chavez	Contact:	Construction Dept	Contact:	David Keyes
Phone	(760) 346-0611	Phone	(714) 427-6981	Phone	(760) 565-7467
Email:	rchavez@cityofpalmdesert.org	Email:	luis.ceballos@usa-shade.com	Email:	dkeyes@desertymca.org
Fax:		Fax:		Fax:	

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2580 Esters Blvd., Suite 100
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2452 W. Birchwood Ave, Suite 112
Mesa, AZ 85202

LAS VEGAS:

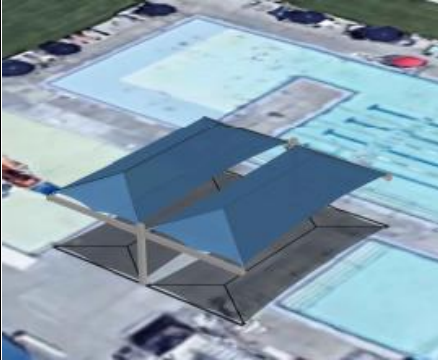
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www.usa-shade.com 800-966-5005

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Structure Pricing

Area 4 (Between Pools)				
UNIT IMAGE	UNIT DETAILS			
	Unit Quantity:	1	Foundations By	USA Shade
	Unit Type:	Full Hip Cantilever Double-Wide	Grout Installation	USA Shade
	Structure Size:	36ft x 36ft	Footing Type:	Drilled Pier
	USA Shade Model Number	CANFHPD36X36X9	Base Attachment:	PIH - Embed
	Entry Height:	8ft	Anchor Bolts:	Not Applicable
	No of Columns:	2	Concrete Cutting:	Not Applicable
	No of Fabric Tops:	2	Dirt Removal:	Included
	Fabric Type:	Colourshade_FR	Surface Type:	Concrete
	Fabric Color:	Blue	NOTES	
	Steel Finish:	Coastal Primer w/ Powder Coating	Client responsible to identify utilities prior to installation	
Steel Color:	White			
Electrical Provisions:	0			
Cable/HDW Finish:	Galvanized			
\$	77,480.07	Concept No:		



CMAS PRICING					
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	UNIT	TOTAL
1	CANFHPD36X36X9	Full Hip Cantilevers Double Wide	\$22,163.38	Each	\$22,163.38
0		Anchor Bolts	\$55.67	Each	\$0.00
	Dedicated Truck	Shipping and Handling	\$8,500.00	LTG	\$8,500.00
		Taxable Subtotal			\$30,663.38
		Sales Tax	7.75%		\$2,376.41
2		Rebar Cage	\$1,429.57	EACH	\$2,859.14
8		Ready Mix Concrete	\$244.08	PER CY	\$1,952.64
114		Laborer, Journeyman	\$109.36	PER HR	\$12,467.04
30		Ironworker, Journeyman	\$135.71	PER HR	\$4,071.30
16		Site Assessment	\$109.36	PER HOUR	\$1,749.76
27		Project Management	\$171.28	PER HR	\$4,624.56
2		Dirt Removal and Disposal	\$1,027.71	PER LOAD	\$2,055.42
1		Concrete Pump	\$2,141.06	PER DAY	\$2,141.06
1		Reach Fork up to 8k	\$2,141.06	PER WEEK	\$2,141.06
1		Skid Steer with Auger	\$2,141.06	PER WEEK	\$2,141.06
12		Engineering	\$269.77	PER HR	\$3,237.24
	NSP (Non Specifically Priced)	Overnight / Per Diem			\$5,000.00
		TOTAL			\$77,480.07

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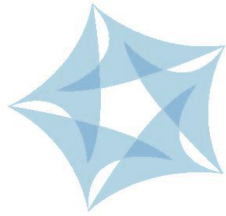
ENGINEERING REQUIREMENTS		NOTES
Building Code	CBC2022	Priced per CMAS Contract Number 4-22-11-1011
Wind Load	130 mph	
Snow Load	5 psf	
Drawing Size	Electronic	
No. of Sealed Drawings	1	
Calculations Required	On File	

INCLUSIONS / EXCLUSIONS						
INCLUDED	EXCLUDED	ENGINEERING REQUIREMENTS	INCLUDED	EXCLUDED	INSTALLATION - MISCELLANEOUS	
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Sealed Drawings & Calculations	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Prevailing Wage / Certified Payroll	
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Permit Submittal	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Union Wages	
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Permit Fee	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Temporary Fencing	
<input type="checkbox"/>	<input checked="" type="checkbox"/>	DSA Submittal & Fees	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Water and Electrical	
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Design and Engineering of Structure	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Landscape Repair	
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Design and Engineering of Foundation	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Demolition (Existing Structures)	
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Reactions and Loads for attachment to Walls, Rooftops, or Other	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Payment and Performance Bonds	
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Foundation Location and Elevation Survey	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Special Inspection Fees	

Crane: should a crane be required and direct access not available, additional costs will incur by way of a Change Order

Revised Foundations: pricing based on standard drilled pier foundations; if existing site conditions and/or constraints require revised foundations (i.e. spread footing), additional costs will incur by way of a Change Order

Undergrounds: existing underground utilities, irrigation, etc. to be relocated/capped by others – USA Shade will provide Dig Alert only



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PD Aquatics Center Area 5 Shade

8/7/2023

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City of Palm Desert
73510 Fred Waring Drive
Palm Desert, CA 92260

AZ: 289388 CA: 989458 LA: 61718 NV: 78724
NM: 383826 TN: 68712 DIR: 1000003533



Date: 8/7/2023

Proposal for USA SHADE & Fabric Structures

Project Information:				Sales Information:	
Purchaser:	City of Palm Desert	Contact:	David Keyes	Sales Rep:	Ashley Donde
Project Name:	PD Aquatics Center Area 5 Shade	Phone:	(760) 565-7467	Phone:	(760) 250-7824
Quote No:	CA0623AD07170	Email:	dkeyes@desertymca.org	Email:	ashley.donde@usa-shade.com
PO No:		Fax:		Fax:	

Billing Information:		Shipping Information:		Jobsite Information:	
City of Palm Desert		SOUTHERN CALIFORNIA		Palm Desert Aquatic Center	
73510 Fred Waring Drive		1085 N. Main Street, Suite C		73751 Magnesia Falls Drive	
Palm Desert		Orange		Palm Desert	
CA		CA		CA	
92260		92867		92260	
Contact:	Randy Chavez	Contact:	Construction Dept	Contact:	David Keyes
Phone	(760) 346-0611	Phone	(714) 427-6981	Phone	(760) 565-7467
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Fax:		Fax:		Fax:	

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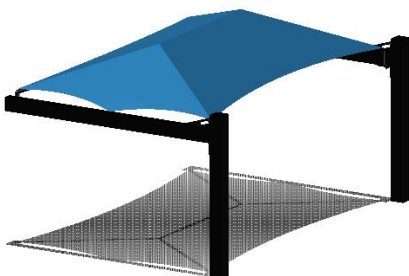
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AZ: 289388 CA: 989458 LA: 61718 NV: 78724 NV:78724 NM: 383826 TN: 68712 DIR: 100003533

Structure Pricing

Area 5 (West Side)				
UNIT IMAGE	UNIT DETAILS			
	Unit Quantity:	1	Foundations By	USA Shade
	Unit Type:	Full Hip Cantilever	Grout Installation	USA Shade
	Structure Size:	1x (18ft x 81ft) 1x (14ft x 81ft)	Footing Type:	Drilled Pier
	USA Shade Model Number		Base Attachment:	PIH - Embed
	Entry Height:	10'-6"	Anchor Bolts:	Not Applicable
	No of Columns:	7	Concrete Cutting:	Not Applicable
	No of Fabric Tops:	6	Dirt Removal:	Included
	Fabric Type:	Colourshade_FR	Surface Type:	Dirt
	Fabric Color:	Blue	NOTES Client responsible for relocation of sprinkler boxes and identify utilities prior to installation	
	Steel Finish:	Coastal Primer w/ Powder Coating		
	Steel Color:	White		
	Electrical Provisions:	14		
	Cable/HDW Finish:	Galvanized		
	\$ 245,798.94	Concept No:		



CMAS PRICING					
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	UNIT	TOTAL
6	FULLHIPCANTIS27X18X10	Full Hip Cantilevers	\$11,015.38	Each	\$66,092.28
0		Anchor Bolts	\$55.67	Each	\$0.00
	Dedicated Truck	Shipping and Handling	\$8,500.00	LTG	\$8,500.00
		Taxable Subtotal			\$74,592.28
		Sales Tax	7.75%		\$5,780.90
7		Rebar Cage	\$1,429.57	EACH	\$10,006.99
35		Ready Mix Concrete	\$244.08	PER CY	\$8,542.80
798		Laborer, Journeyman	\$109.36	PER HR	\$87,269.28
210		Ironworker, Journeyman	\$135.71	PER HR	\$28,499.10
16		Site Assessment	\$109.36	PER HOUR	\$1,749.76
72		Project Management	\$171.28	PER HR	\$12,332.16
3		Dirt Removal and Disposal	\$1,027.71	PER LOAD	\$3,083.13
2		Concrete Pump	\$2,141.06	PER DAY	\$4,282.12
2		Reach Fork up to 8k	\$2,141.06	PER WEEK	\$4,282.12
1		Skid Steer with Auger	\$2,141.06	PER WEEK	\$2,141.06
12		Engineering	\$269.77	PER HR	\$3,237.24
	NSP (Non Specifically Priced)	Overnight / Per Diem			
				TOTAL	\$245,798.94

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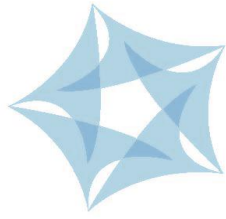
ENGINEERING REQUIREMENTS		NOTES
Building Code	CBC2022	Priced per CMAS Contract Number 4-22-11-1011
Wind Load	130 mph	
Snow Load	5 psf	
Drawing Size	Electronic	
No. of Sealed Drawings	1	
Calculations Required	On File	

INCLUSIONS / EXCLUSIONS						
INCLUDED	EXCLUDED	ENGINEERING REQUIREMENTS	INCLUDED	EXCLUDED	INSTALLATION - MISCELLANEOUS	
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Sealed Drawings & Calculations	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Prevailing Wage / Certified Payroll	
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Permit Submittal	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Union Wages	
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Permit Fee	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Temporary Fencing	
<input type="checkbox"/>	<input checked="" type="checkbox"/>	DSA Submittal & Fees	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Water and Electrical	
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Design and Engineering of Structure	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Landscape Repair	
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Design and Engineering of Foundation	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Demolition (Existing Structures)	
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Reactions and Loads for attachment to Walls, Rooftops, or Other	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Payment and Performance Bonds	
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Foundation Location and Elevation Survey	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Special Inspection Fees	

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Phone	(760) 346-0611	Phone	(714) 427-6981	Phone	(760) 565-7467
Email:	rchavez@cityofpalmdesert.org	Email:	luis.ceballos@usa-shade.com	Email:	dkeyes@desertymca.org
Fax:		Fax:		Fax:	

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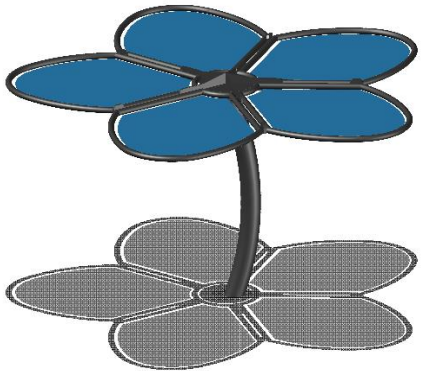
6225 S. Valley View Blvd., Suite I
Las Vegas, NV 89118

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www.usa-shade.com 800-966-5005

AZ: 289388 CA: 989458 LA: 61718 NV: 78724 NV:78724 NM: 383826 TN: 68712 DIR: 100003533

Structure Pricing

Area 6 (Flowers)				
UNIT IMAGE	UNIT DETAILS			
	Unit Quantity:	2	Foundations By	USA Shade
	Unit Type:	CUSTOM FLOWER	Grout Installation	USA Shade
	Structure Size:	22ft x 21ft	Footing Type:	Drilled Pier
	USA Shade Model Number	Custom HDPE Colourshade	Base Attachment:	PIH - Embed
	Entry Height:	10ft	Anchor Bolts:	Not Applicable
	No of Columns:	1 each	Concrete Cutting:	Not Applicable
	No of Fabric Tops:	1 each	Dirt Removal:	Included
	Fabric Type:	Colourshade_FR	Surface Type:	Concrete
	Fabric Color:	Blue	NOTES Client responsible to identify utilities prior to installation	
	Steel Finish:	Coastal Primer w/ Powder Coating		
	Steel Color:	White		
	Electrical Provisions:	0		
	\$ 151,706.44	Cable/HDW Finish:	Galvanized	
Concept No:				



CMAS PRICING					
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	UNIT	TOTAL
924	CUSTOM STRUCTURE HDPE COLOURSHADE	Custom Flowers	\$98.54	Each	\$91,050.96
0		Anchor Bolts	\$55.67	Each	\$0.00
	Dedicated Truck	Shipping and Handling	\$8,500.00	LTG	\$8,500.00
		Taxable Subtotal			\$99,550.96
		Sales Tax	7.75%		\$7,715.20
2		Rebar Cage	\$1,429.57	EACH	\$2,859.14
8		Ready Mix Concrete	\$244.08	PER CY	\$1,952.64
114		Laborer, Journeyman	\$109.36	PER HR	\$12,467.04
30		Ironworker, Journeyman	\$135.71	PER HR	\$4,071.30
16		Site Assessment	\$109.36	PER HOUR	\$1,749.76
27		Project Management	\$171.28	PER HR	\$4,624.56
2		Dirt Removal and Disposal	\$1,027.71	PER LOAD	\$2,055.42
1		Concrete Pump	\$2,141.06	PER DAY	\$2,141.06
1		Reach Fork up to 8k	\$2,141.06	PER WEEK	\$2,141.06
1		Skid Steer with Auger	\$2,141.06	PER WEEK	\$2,141.06
12		Engineering	\$269.77	PER HR	\$3,237.24
	NSP (Non Specifically Priced)	Overnight / Per Diem			\$5,000.00
		TOTAL			\$151,706.44

USA SHADE reserves the right to implement a surcharge for significant increases in raw materials, including the following, but not limited to: fuel, steel, fabric, and concrete. Proposal pricing is only valid for 30 days due to the fluctuation in pricing. Due to recent significant increases experienced in raw steel and fabric materials, it may be necessary to order, invoice, and receive payments for steel and fabric as soon as final sizing can be determined.

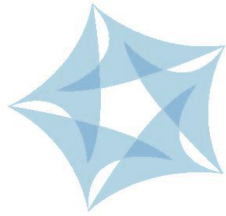
ENGINEERING REQUIREMENTS		NOTES
Building Code	CBC2022	Priced per CMAS Contract Number 4-22-11-1011
Wind Load	130 mph	
Snow Load	5 psf	
Drawing Size	Electronic	
No. of Sealed Drawings	1	
Calculations Required	On File	

INCLUSIONS / EXCLUSIONS						
INCLUDED	EXCLUDED	ENGINEERING REQUIREMENTS	INCLUDED	EXCLUDED	INSTALLATION - MISCELLANEOUS	
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Sealed Drawings & Calculations	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Prevailing Wage / Certified Payroll	
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Permit Submittal	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Union Wages	
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Permit Fee	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Temporary Fencing	
<input type="checkbox"/>	<input checked="" type="checkbox"/>	DSA Submittal & Fees	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Water and Electrical	
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Design and Engineering of Structure	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Landscape Repair	
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Design and Engineering of Foundation	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Demolition (Existing Structures)	
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Reactions and Loads for attachment to Walls, Rooftops, or Other	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Payment and Performance Bonds	
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Foundation Location and Elevation Survey	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Special Inspection Fees	

Crane: should a crane be required and direct access not available, additional costs will incur by way of a Change Order

Revised Foundations: pricing based on standard drilled pier foundations; if existing site conditions and/or constraints require revised foundations (i.e. spread footing), additional costs will incur by way of a Change Order

Undergrounds: existing underground utilities, irrigation, etc. to be relocated/capped by others – USA Shade will provide Dig Alert only



USASHADE
& Fabric Structures®

PD Aquatics Center Pool Chiller Shade

8/7/2023

Proposal Valid for 15 Days from above date

Proposal Prepared For:
City of Palm Desert
73510 Fred Waring Drive
Palm Desert, CA 92260

AZ: 289388 CA: 989458 LA: 61718 NV: 78724
NM: 383826 TN: 68712 DIR: 1000003533



Date: 8/7/2023

Proposal for USA SHADE & Fabric Structures

Project Information:				Sales Information:	
Purchaser:	City of Palm Desert	Contact:	David Keyes	Sales Rep:	Ashley Donde
Project Name:	PD Aquatics Center Pool Chiller Shade	Phone:	(760) 565-7467	Phone:	(760) 250-7824
Quote No:	CA0623AD07171	Email:	dkeyes@desertymca.org	Email:	ashley.donde@usa-shade.com
PO No:		Fax:		Fax:	

Billing Information:		Shipping Information:		Jobsite Information:	
City of Palm Desert		SOUTHERN CALIFORNIA		Palm Desert Aquatic Center	
73510 Fred Waring Drive		1085 N. Main Street, Suite C		73751 Magnesia Falls Drive	
Palm Desert		Orange		Palm Desert	
CA		CA		CA	
92260		92867		92260	
Contact:	Randy Chavez	Contact:	Construction Dept	Contact:	David Keyes
Phone	(760) 346-0611	Phone	(714) 427-6981	Phone	(760) 565-7467
Email:	rchavez@cityofpalmdesert.org	Email:	luis.ceballos@usa-shade.com	Email:	dkeyes@desertymca.org
Fax:		Fax:		Fax:	

CORPORATE ADDRESS:

2580 Esters Blvd., Suite 100
DFW Airport, TX 75261

MAILING ADDRESS:

P.O. Box 3467
Coppel, TX 75019

REMITTANCE ADDRESS:

P.O. Box 734158
Dallas, TX 75373-4158

SOUTHERN CALIFORNIA:

1085 N. Main Street, Suite C
Orange, CA 92867

NORTHERN CALIFORNIA:

927 Enterprise Way, Suite A
Napa, CA 94558

ARIZONA:

2452 W. Birchwood Ave, Suite 112
Mesa, AZ 85202

LAS VEGAS:

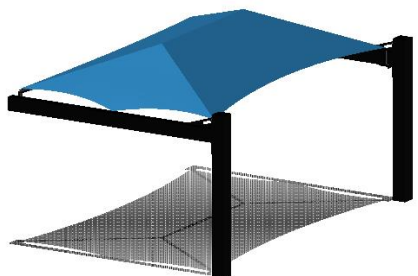
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www.usa-shade.com 800-966-5005

AZ: 289388 CA: 989458 LA: 61718 NV: 78724 NV:78724 NM: 383826 TN: 68712 DIR: 100003533

Structure Pricing

Pool Chiller Shade				
UNIT IMAGE	UNIT DETAILS			
	Unit Quantity:	1	Foundations By	USA Shade
	Unit Type:	Full Hip Cantilever	Grout Installation	USA Shade
	Structure Size:	20ft x 27ft	Footing Type:	Drilled Pier
	USA Shade Model Number		Base Attachment:	PIH - Embed
	Entry Height:	10'-6"	Anchor Bolts:	Not Applicable
	No of Columns:	2	Concrete Cutting:	Not Applicable
	No of Fabric Tops:	1	Dirt Removal:	Included
	Fabric Type:	Colourshade_FR	Surface Type:	Dirt
	Fabric Color:	Blue	NOTES Client responsible for relocation of sprinkler boxes and identify utilities prior to installation	
	Steel Finish:	Coastal Primer w/ Powder Coating		
	Steel Color:	White		
	Electrical Provisions:	0		
	Cable/HDW Finish:	Galvanized		
	\$ 60,655.47	Concept No:		



CMAS PRICING					
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	UNIT	TOTAL
1	FULLHIPCANTIS30x20X10	Full Hip Cantilevers	\$14,024.94	Each	\$14,024.94
0		Anchor Bolts	\$55.67	Each	\$0.00
		Shipping and Handling	\$3,246.35	LTG	\$8,500.00
			Taxable Subtotal		\$22,524.94
		Sales Tax	7.75%		\$1,745.68
2		Rebar Cage	\$1,429.57	EACH	\$2,859.14
5		Ready Mix Concrete	\$244.08	PER CY	\$1,220.40
114		Laborer, Journeyman	\$109.36	PER HR	\$12,467.04
30		Ironworker, Journeyman	\$135.71	PER HR	\$4,071.30
8		Site Assessment	\$109.36	PER HOUR	\$874.88
18		Project Management	\$171.28	PER HR	\$3,083.04
1		Dirt Removal and Disposal	\$1,027.71	PER LOAD	\$1,027.71
1		Concrete Pump	\$2,141.06	PER DAY	\$2,141.06
1		Reach Fork up to 8k	\$2,141.06	PER WEEK	\$2,141.06
1		Skid Steer with Auger	\$2,141.06	PER WEEK	\$2,141.06
8		Engineering	\$269.77	PER HR	\$2,158.16
	NSP (Non Specifically Priced)	Overnight / Per Diem			\$2,200.00
				TOTAL	\$60,655.47

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ENGINEERING REQUIREMENTS		NOTES
Building Code	CBC2022	Priced per CMAS Contract Number 4-22-11-1011
Wind Load	130 mph	
Snow Load	5 psf	
Drawing Size	Electronic	
No. of Sealed Drawings	1	
Calculations Required	On File	

INCLUSIONS / EXCLUSIONS						
INCLUDED	EXCLUDED	ENGINEERING REQUIREMENTS	INCLUDED	EXCLUDED	INSTALLATION - MISCELLANEOUS	
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Sealed Drawings & Calculations	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Prevailing Wage / Certified Payroll	
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Permit Submittal	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Union Wages	
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Permit Fee	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Temporary Fencing	
<input type="checkbox"/>	<input checked="" type="checkbox"/>	DSA Submittal & Fees	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Water and Electrical	
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Design and Engineering of Structure	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Landscape Repair	
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Design and Engineering of Foundation	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Demolition (Existing Structures)	
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Reactions and Loads for attachment to Walls, Rooftops, or Other	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Payment and Performance Bonds	
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Foundation Location and Elevation Survey	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Special Inspection Fees	

Crane: should a crane be required and direct access not available, additional costs will incur by way of a Change Order

Revised Foundations: pricing based on standard drilled pier foundations; if existing site conditions and/or constraints require revised foundations (i.e. spread footing), additional costs will incur by way of a Change Order

Undergrounds: existing underground utilities, irrigation, etc. to be relocated/capped by others – USA Shade will provide Dig Alert only



USASHADE
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Freedom Park Fabric Replacements

8/7/2023

Pricing valid for 15 days

Proposal Prepared For:
City of Palm Desert
73510 Fred Waring Drive
Palm Desert, CA 92260

AZ: 289388 CA: 989458 LA: 61718 NV: 78724
NM: 383826 TN: 68712 DIR: 1000003533



Date: 8/7/2023

Proposal for USA SHADE & Fabric Structures

Project Information:				Sales Information:	
Purchaser:	City of Palm Desert	Contact:	Shawn Muir	Sales Rep:	Ashley Donde
Project Name:	Freedom Park Fabric Replacements	Phone:	(760) 776-6481	Phone:	(760) 250-7824
Quote No:	CA1122AD00763	Email:	smuir@cityofpalmdesert.org	Email:	ashley.donde@usa-shade.com
PO No:		Fax:		Fax:	

Billing Information:		Shipping Information:		Jobsite Information:	
City of Palm Desert		SOUTHERN CALIFORNIA		Freedom Park	
73510 Fred Waring Drive		1085 N. Main, Ste. C		77400 Country Club Dr	
Palm Desert		Orange		Palm Desert	
CA		CA		CA	
92260		92867		92260	
Contact:	Randy Chavez	Contact:	Luis Ceballos	Contact:	Shawn Muir
Phone	(760) 902-9064	Phone	(949) 678-0160	Phone	(760) 776-6481
Email:	rchavez@cityofpalmdesert.org	Email:	Luis.Ceballos@USA-Shade.com	Email:	smuir@cityofpalmdesert.org
Fax:		Fax:		Fax:	

CORPORATE ADDRESS:

2580 Esters Blvd., Suite 100
DFW Airport, TX 75261

MAILING ADDRESS:

P.O. Box 3467
Coppel, TX 75019

REMITTANCE ADDRESS:

P.O. Box 734158
Dallas, TX 75373-4158

SOUTHERN CALIFORNIA:

1085 N. Main Street, Suite C
Orange, CA 92867

NORTHERN CALIFORNIA:

927 Enterprise Way, Suite A
Napa, CA 94558

ARIZONA:

2452 W. Birchwood Ave, Suite 112
Mesa, AZ 85202

LAS VEGAS:



6225 S. Valley View Blvd., Suite I
Las Vegas, NV 89118


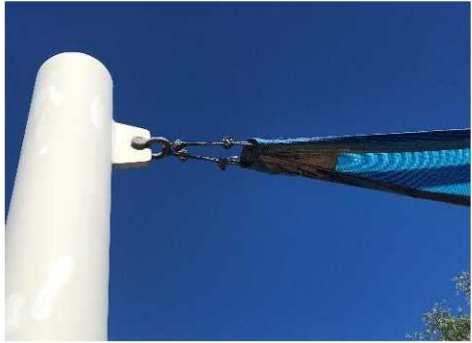
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AZ: 289388 CA: 989458 LA: 61718 NV: 78724 NV:78724 NM: 383826 TN: 68712 DIR: 100003533



Structure Pricing

Playground 1 - 1		
UNIT IMAGE	UNIT DETAILS	CORNER DETAILS
	Unit Quantity:	1
	Unit Type:	Hip
	Structure Size:	20ft x 30ft
	USA Shade Model Number	401.5
	Entry Height:	9ft
	No of Columns:	4
	No of Fabric Tops:	1
	Fabric Type:	Colourshade_FR
	Fabric Color:	Blue
	Steel Finish:	N/A
Steel Color:	N/A	
Electrical Provisions:	N/A	
Cable/HDW Finish:	Galvanized	
Concept No:		
		
		NOTES Includes reinforced panels along ridge and rafter for high wind and sand conditions



Playground 1 - 2		
UNIT IMAGE	UNIT DETAILS	CORNER DETAILS
	Unit Quantity:	1
	Unit Type:	3-Point Sail
	Structure Size:	30ft x 20ft x 36ft
	USA Shade Model Number	307.5
	Entry Height:	10ft/12ft/14ft
	No of Columns:	N/A
	No of Fabric Tops:	1
	Fabric Type:	Colourshade_FR
	Fabric Color:	Blue
	Steel Finish:	N/A
Steel Color:	N/A	
Electrical Provisions:	N/A	
Cable/HDW Finish:	Galvanized	
Concept No:		
		
		NOTES Includes Double Reinforced Corners and double cable pockets for high wind conditions



Structure Pricing

Playground 2		
UNIT IMAGE	UNIT DETAILS	CORNER DETAILS
	Unit Quantity:	2
	Unit Type:	3-Point Sail
	Structure Size:	25ft x 26ft x 33ft
	USA Shade Model Number	307.5
	Entry Height:	10ft/12ft/14ft
	No of Columns:	N/A
	No of Fabric Tops:	2
	Fabric Type:	Colourshade_FR
	Fabric Color:	Blue
	Steel Finish:	N/A
	Steel Color:	N/A
Electrical Provisions:	N/A	
Cable/HDW Finish:	Galvanized	
Concept No:		
		
		NOTES Includes Double Reinforced Corners and double cable pockets for high wind conditions



Seating Area		
UNIT IMAGE	UNIT DETAILS	CORNER DETAILS
	Unit Quantity:	6
	Unit Type:	4-Point Hypar Sail
	Structure Size:	16ft x 16ft
	USA Shade Model Number	418.1
	Entry Height:	8ft / 12ft
	No of Columns:	N/A
	No of Fabric Tops:	6
	Fabric Type:	Colourshade_FR
	Fabric Color:	Blue
	Steel Finish:	N/A
	Steel Color:	N/A
Electrical Provisions:	N/A	
Cable/HDW Finish:	Galvanized	
Concept No:		
		
		NOTES Includes Double Reinforced Corners and double cable pockets for high wind conditions

Structure Pricing

Softball Field - Dugouts				
UNIT IMAGE	UNIT DETAILS	CORNER DETAILS		
	Unit Quantity:	12		
	Unit Type:	Full Hip Cantilever		
	Structure Size:	7ft x 17ft		
	USA Shade Model Number	202.5		
	Entry Height:	9ft		
	No of Columns:	2 each		
	No of Fabric Tops:	12		
	Fabric Type:	Colourshade_FR		
	Fabric Color:	Blue		NOTES Includes reinforced panels along ridge and rafter for high wind and sand conditions
	Steel Finish:	N/A		
	Steel Color:	N/A		
	Electrical Provisions:	N/A		
Cable/HDW Finish:	Galvanized			
Concept No:				

Softball Fields - Bleachers				
UNIT IMAGE	UNIT DETAILS	CORNER DETAILS		
	Unit Quantity:	6		
	Unit Type:	Slant Hip		
	Structure Size:	10ft x 26ft		
	USA Shade Model Number	413.5		
	Entry Height:	10ft / 12ft		
	No of Columns:	4 each		
	No of Fabric Tops:	6		
	Fabric Type:	Colourshade_FR		
	Fabric Color:	Blue		NOTES Includes reinforced panels along ridge and rafter for high wind and sand conditions
	Steel Finish:	N/A		
	Steel Color:	N/A		
	Electrical Provisions:	N/A		
Cable/HDW Finish:	Galvanized			
Concept No:				

Structure Pricing

Dog Park		
UNIT IMAGE	UNIT DETAILS	CORNER DETAILS
	Unit Quantity:	1
	Unit Type:	Single Post Pyramid Cantilever
	Structure Size:	12ft x 12ft
	USA Shade Model Number	124.1
	Entry Height:	10ft
	No of Columns:	1
	No of Fabric Tops:	1
	Fabric Type:	Colourshade_FR
	Fabric Color:	Blue
	Steel Finish:	N/A
	Steel Color:	N/A
	Electrical Provisions:	N/A
	Cable/HDW Finish:	Galvanized
	Concept No:	
		
		NOTES Includes reinforced panels along rafter and Peak for high wind and sand conditions



CMAS PRICING					
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	UNIT	TOTAL
6852		COLOURSHADE FABRIC REPLACEMENT	\$6.42	PER SFT	\$43,989.84
1596		GALVANIZED AIRCRAFT CABLE UP TO 1/2"	\$4.28	PER LFT	\$6,830.88
		Shipping and Handling	\$3,246.35		\$2,196.79
		Taxable Subtotal			\$53,017.51
		Sales Tax	7.75%		\$4,108.86
96		Laborer, Journeyman	\$109.36	PER HR	\$10,498.56
0		Ironworker, Journeyman	\$135.71	PER HR	\$0.00
16		Site Assessment	\$109.36	PER HOUR	\$1,749.76
18		Project Management	\$171.28	PER HR	\$3,083.04
2		Scissor Lift	\$770.78	PER WEEK	\$1,541.56
0		Reach Fork up to 8k	\$2,141.06	PER WEEK	\$0.00
0		Engineering	\$269.77	PER HR	\$0.00
	NSP (Non Specifically Priced)	Overnight / Per Diem			\$2,200.00
				TOTAL	\$76,199.29

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ENGINEERING REQUIREMENTS		NOTES
Building Code	CBC2022	Priced per CMAS Contract Number 4-22-11-1011
Wind Load	130 mph	
Snow Load	5 psf	
Drawing Size	Electronic	
No. of Sealed Drawings	1	
Calculations Required	On File	

INCLUSIONS / EXCLUSIONS					
INCLUDED	EXCLUDED	ENGINEERING REQUIREMENTS	INCLUDED	EXCLUDED	INSTALLATION - MISCELLANEOUS
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Sealed Drawings & Calculations	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Prevailing Wage / Certified Payroll
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Permit Submittal	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Union Wages
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Permit Fee	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Temporary Fencing
<input type="checkbox"/>	<input checked="" type="checkbox"/>	DSA Submittal & Fees	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Water and Electrical
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Design and Engineering of Structure	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Landscape Repair
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Design and Engineering of Foundation	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Demolition (Existing Structures)
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Reactions and Loads for attachment to Walls, Rooftops, or Other	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Payment and Performance Bonds
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Foundation Location and Elevation Survey	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Special Inspection Fees

Crane: should a crane be required and direct access not available, additional costs will incur by way of a Change Order

Revised Foundations: pricing based on standard drilled pier foundations; if existing site conditions and/or constraints require revised foundations (i.e. spread footing), additional costs will incur by way of a Change Order

Undergrounds: existing underground utilities, irrigation, etc. to be relocated/capped by others – USA Shade will provide Dig Alert only