



City of Palm Desert
PW - Operations & Maintenance
Randy Chavez, Deputy Director
73-510 Fred Waring Drive, Palm Desert, CA 92260

PROPOSAL DOCUMENT REPORT

RFP No. 2023-RFP-204

HVAC Preventative Maintenance, Repair and Replacement

RESPONSE DEADLINE: July 28, 2023 at 4:00 pm

Report Generated: Wednesday, August 2, 2023

Pacific West Industries Inc Proposal

CONTACT INFORMATION

Company:

Pacific West Industries Inc

Email:

teresa.m@pacwestac.com

Contact:

Teresa Moulton

Address:

4051 E La Palma Suite A
Anaheim, CA 92807

Phone:

N/A

Website:

www.pacwestac.com

Submission Date:
Jul 28, 2023 2:26 PM

ADDENDA CONFIRMATION

Addendum #1
Confirmed Jul 28, 2023 12:19 PM by Teresa Moulton

Addendum #2
Confirmed Jul 28, 2023 12:19 PM by Teresa Moulton

QUESTIONNAIRE

1. Proposal (WITHOUT COST)*

Pass

Proposals shall be concise, well organized and demonstrate qualifications and applicable experience. Proposals shall be organized and include page numbers for all pages in the proposal. The proposal shall be uploaded here, in the following order and shall include:

A. Cover Letter

1. This letter should briefly introduce the firm, summarize the firm's general qualifications, include an executive summary of the specific approach which will be used to deliver the work scope; and identify the individual(s) name, address and phone number authorized to negotiate Agreement terms and compensation.

B. Experience and Technical Competence

1. **Background:** Provide history of the firm's experience which specifically addresses the individual or firm's experience with similar Service as described in this RFP. Include any experience with fully occupied facilities, and secure facilities, such as Fire Stations.
2. **References:** The proposal shall include a list of recently completed projects that are similar in scope and function to this RFP. Provide a description of the project, client name, and the name, title, and telephone number of the primary contact person.

C. Firm Staffing and Key Personnel

1. **Staffing:** Provide the number of staff to be assigned to perform the Services and the names/discipline/job title of each as well as your firm's capacity to provide additional personnel as needed.
2. **Key Personnel:** Identify key persons that will be principally responsible for working with the City. Indicate the role and responsibility of each individual.
3. **Team Organization:** Describe proposed team organization, including identification and responsibilities of key personnel.
4. **Subcontractors:** The Proposer shall identify functions that are likely to be subcontracted and identify the subcontractor that is anticipated to perform each function.

D. Proposed Method to Accomplish the Work

1. Describe the technical and management approach to providing the Services to the City. Proposer should take into account the scope of the Services, and general functions required. Include a draft first year schedule of tasks, milestones, and deliverables that will provide for timely provision of the Services. In reviewing the scope of Services and goals described herein, the Proposer may identify additional necessary tasks and is invited to bring these to the City's attention within the discussion of its proposed method to accomplish the work.

City_of_Palm_Desert_Proposal_FINAL.pdf

2. Fee Proposal*

Pass

Please provide a lump-sum, not-to-exceed fee proposal for quarterly preventative maintenance work, itemizing each facility. This fee proposal will be extrapolated out for a yearly total preventative maintenance price. The fee proposal shall also include hourly rates for all personnel for “Additional Work” (as such term is defined in the proposed Agreement attached herein).

Cost_Sheet.pdf

3. Non-Collusion Declaration*

Pass

The undersigned declares:

I am an authorized representative of my company, the party making the foregoing Bid, to certify the following.

The Bid is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation. The Bid is genuine and not collusive or sham. The Bidder has not directly or indirectly induced or solicited any other Bidder to put in a false or sham bid. The Bidder has not directly or indirectly colluded, conspired, connived, or agreed with any Bidder or anyone else to put in a sham bid, or to refrain from bidding. The Bidder has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the Bid Price of the Bidder or any other Bidder, or to fix any overhead, profit, or cost element of the Bid Price, or of that of any other Bidder. All statements contained in the Bid are true. The Bidder has not, directly or indirectly, submitted his or her Bid Price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, to any corporation, partnership, company, association, organization, bid depository, or to any member or agent thereof to effectuate a collusive or sham bid, and has not paid, and will not pay, any person or entity for such purpose.

Any person executing this declaration on behalf of a Bidder that is a corporation, partnership, joint venture, limited liability company, limited liability partnership, or any other entity, hereby represents that he or she has full power to execute, and does execute, this declaration on behalf of the Bidder.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Confirmed

4. Enter your valid CA Contractors State License Board (CSLB) number*

Pass

Please enter your License Number here. This will be verified against the state database.

792079

[Click to Verify](#) *Value will be copied to clipboard*

5. Enter your California Department of Industrial Relations (DIR) Registration number*

Pass

Please enter your Public Works Contractor DIR Number. This will be verified against the state database.

1000002299

[Click to Verify](#) *Value will be copied to clipboard*

6. Type of Business*

Pass

S Corporation (if corporation, two signatures are required)

7. Litigation*

Pass

Provide litigation history for any claims filed by your firm or against your firm related to the provision of Services in the last five (5) years (or type "N/A").

N/A No Litigation

8. Changes to Agreement*

Pass

The City standard professional services agreement contract is included as an attachment herein. The Proposer shall identify any objections to and/or request changes to the standard contract language in this section of the proposal (or type "N/A"). If you are

identifying changes here ALSO upload a copy of the redlined Language/Agreement with your Proposal. Changes requested may effect theCity's decision to enter into an Agreement.

N/A

9. No Deviations from the RFP*

Pass

In submitting a proposal in response to this RFP, Proposer is certifying that it takes no exceptions to this RFP including, but not limited to, the Agreement. If any exceptions are taken, such exceptions must be clearly noted here, and may be reason for rejection of the proposal. As such, Proposer is directed to carefully review the proposed Agreement and, in particular, the insurance and indemnification provisions therein (or type "N/A").

Maximum response length: 5000 characters

N/A

10. Project Team Resumes*

Pass

Submit resumes of all key personnel/support staff that will produce work product for the Services. Describe their qualifications, education, and professional licensing.

Resumes.pdf

11. List the Signatory(s) Authorized to Sign and Bind an Agreement.*

Pass

(If two (2) signatures are required, include the following information for both signatories)

- A. Full Name
- B. Title
- C. Physical Business Address

D. Email Address

E. Phone Number

Robyn Marquardt, Vice President/CFO

4051 E La Palma Suite A, Anaheim, CA 92807

accounting@pacwestac.com

866-328-2129

12. Certification of Proposal: The undersigned hereby submits its proposal and, by doing so, agrees to furnish services in accordance with the Request for Proposal (RFP), and to be bound by the terms and conditions of the RFP.*

Pass

Confirmed



PACIFIC WEST INDUSTRIES INC
4051 E LA PALMA AVE, STE A
ANAHEIM, CA 92807
866-328-2129



CITY OF PALM DESERT REQUEST FOR PROPOSAL 2023-RFP-204 HVAC Preventative Maintenance, Repair and Replacement

July 28, 2023

City of Palm Desert
73-510 Fred Waring Drive
Palm Desert, CA 92260

Dear Sir / Madam:

Thank you for the opportunity to be considered as Prime Contractor for your Request for Proposal No. 2023-RFP-204 HVAC Preventative Maintenance, Repair and Replacement.

Since 2005, Pacific West Industries Inc has strived to become a credible source for commercial HVAC expertise. In addition to being a full mechanical contractor, the company has earned an impressive reputation as a leading Controls contractor in Southern California. Through the Carrier Controls Expert certification program, we have obtained the highest level of certification possible. We are one of only two active contractors in Southern California that has achieved this level of certification. We are dedicated to completing projects with the highest possible quality, on time, and within budget. With our headquarters centrally located in Anaheim, we design and deliver solutions with the highest possible standard of service.

Our approach to serving our clients is comprehensive. We establish a team approach and make ourselves accountable for every aspect of our work. We deliver quality services, minimize costs, accelerate schedules, and work safely, all while minimizing impact on our customer's day-to-day operations. We manage and monitor every item on your project's critical path and provide all labor, material and other services required to get the job done correctly.

Pacific West Industries, Inc. has grown because our clients continue to expand their use of our services based on our demonstrated ability to deliver quality services that exceed our customers' expectations, on time and within budget. We have built an impressive team of accredited technicians, project managers and support staff, and our management team is



PACIFIC WEST INDUSTRIES INC
 4051 E LA PALMA AVE, STE A
 ANAHEIM, CA 92807
 866-328-2129



closely involved and active in every project, regardless of its size.

With our extensive certifications and experience, I assert that Pacific West is the most qualified contractor to meet the needs of your HVAC Maintenance, Repair and Replacement project and I thank you again for your consideration. I look forward to speaking with you in greater detail about the enclosed proposal.

Pacific West Industries, Inc.
 4051 E La Palma Suite A
 Anaheim, CA 92807
 (866) 328-2129 www.pacwestac.com
accounting@pacwestac.com
 Marcello Marignoli, Project Manager / Service Manager
 Daniel Monge, Project Manager / Assistant Service Manager

Founding Date: March 2005
 California "S" Corporation Number: C2631300
 Federal Taxpayer ID Number: 20-3153678
 Business License Number: 259-8045-9
 California Contractor License Number: 792079

- C-20 HVAC
- C-10 Electrical
- C-36 Plumbing
- C-38 Refrigeration

DIR Registration, Number 1000002299
 Certified Small Business, Department of General Services 1627320

Authorized Signers / Representatives regarding this proposal:

Kevin Marquardt, President / CEO
 Robyn Marquardt, Vice President / CFO
 Devin Johnson, General Manager / Project Manager

Pacific West Industries Inc. acknowledges receipt of Addendums 1 & 2

Robyn Marquardt, Vice President / CFO



PACIFIC WEST INDUSTRIES INC
4051 E LA PALMA AVE, STE A
ANAHEIM, CA 92807
866-328-2129



B. EXPERIENCE AND TECHNICAL COMPETENCE:

Pacific West Industries Inc has been providing services and support to numerous public agencies, private and non-profit organizations throughout California and Arizona since 2005. We have provided these services to many public agencies/cities including within fully occupied facilities and secured facilities such as police and fire stations. We hold certified credentials and experience in all areas of HVAC Mechanical and Control Systems and we are immensely proud of the work we do and its impact on both local and global scales.

The City of Palm Desert is in need of a highly skilled contractor to perform the HVAC Maintenance and any needed repairs for various city-owned or operated facilities throughout the City. Pacific West Industries Inc. will furnish all labor, materials, tools, equipment, and incidentals required to perform the scope of work. Pacific West Industries has a well-organized maintenance department and we utilize a highly detailed and precise software platform to track and manage all maintenance and service requests. After award of the contract, we will begin the process of entering in all equipment and logging the dates for the scheduled maintenance.

Pacific West Industries will provide quarterly preventative maintenance services of all HVAC units by cleaning, inspecting, replacing filters, lubricating moving parts, checking for leaks, checking all wiring, and adjusting the HVAC systems and components during each visit. We will also check and clear condensate lines and rinse condensate coils twice per year. Once per year, we will test the refrigerant levels and clean the evaporative coils. Pacific West Industries Inc. will also provide the maintenance on the evaporative cooler / heater units as noted in the scope of work. We will perform all of the required maintenance by checking all parts for wear, cleaning and lubricating moving parts, and inspecting to ensure optimal working condition.

Pacific West Industries Inc has a thorough understanding of the project, and we are very familiar with all of the equipment and facilities throughout the city. The City of Palm Desert depends on their HVAC systems to keep comfortable year-round. HVAC Systems are a huge investment, so it is of the utmost importance to properly maintain the systems with regular maintenance and upkeep of all heating, cooling, air handling, control systems, and associated equipment. The systems need to be inspected, cleaned, tested and



PACIFIC WEST INDUSTRIES INC
4051 E LA PALMA AVE, STE A
ANAHEIM, CA 92807
866-328-2129



if necessary, repairs need to be made. Regular maintenance helps the system produce and distribute the warm and cool air more evenly, steadily, and efficiently. This will help to keep the systems operating at peak level, reduce the chance of systems failure, and also help to prolong the useful life of the systems. In addition, this will also help reduce energy consumption, prevent more costly repairs, fulfill warranty requirements, and improve air quality, ultimately helping to maintain lower operating costs all-around. While onsite for routine maintenance/inspection, if any of the equipment exhibits signs of severe wear-and-tear, we will submit a quote for repairs to bring the systems back to full capacity and optimal condition.

In addition to our extensive knowledge and experience in the HVAC and Controls industry, Pacific West Industries has been working in the Coachella Valley area since our inception in 2005 and we are very experienced with the local environment and climate conditions. Below is a brief list of several of our long-term customers in the Coachella Valley area:

- The Palm Springs Art Museum
- College of the Desert
- The Living Desert
- The City of La Quinta
- The City of Palm Desert
- The Palm Springs Aerial Tram Way
- The City of Palm Springs
- Luko Management Company
- City of Rancho Mirage



PACIFIC WEST INDUSTRIES INC
 4051 E LA PALMA AVE, STE A
 ANAHEIM, CA 92807
 866-328-2129



B. 2 - REFERENCES:

Project Name:	The City of La Quinta - Maintenance & Repairs
Project Address:	La Quinta, California
Project Owner:	The City of La Quinta
Project Contact:	Alfred Berumen (760) 834-1332 / aberumen@laquintaca.gov
Project Architect:	N/A - Repair Work
Scope of Work:	Ongoing Maintenance and repairs for the City of La Quinta
Original Completion Date:	May 2023
Date Completed:	July 2023 (Ongoing)
Initial Contract Value:	\$525,000.00
Final Contract Value:	\$525,000 (currently - ongoing)

Project Name:	Palm Springs Art Museum Maintenance & Repairs
Project Address:	Palm Springs and Palm Desert
Project Owner:	Palm Springs Art Museum
Project Contact:	Olivia Villarreal (760) 322-4800 ext. 136 ovillarreal@psmuseum.org
Project Architect:	N/A
Scope of Work:	HVAC Maintenance/Repairs HVAC Replacement, Chilller Replacement, Cooling Towers, and Boilers
Original Completion Date:	July 2019
Date Completed:	July 2023 Contract +Ongoing Maintenance
Initial Contract Value:	\$525,000.00
Final Contract Value:	\$525,000.00 +

Project Name:	HVAC Maintenance & Service Agreement @ 3 High Schools	
Project Address:	Alhambra, CA: San Gabriel HS, Mark Keppel HS, & Alhambra HS	
Project Owner:	Alhambra Unified School District	
Project Contact:	Eliezer "Cheddy" Castillo (626) 943-6500 castillo_eliezer@ausd.us	
Project Architect:	Empowered Solutions, Staffan Akerstrom (844) 536-7693 staffana@enpllc.co	
If a Sub - General Contractor:	N/A	
Scope of Work:	Upgraded Energy Management System & Provided Maintenance of Equip.	
Original Completion Date:	March 2020	
Date Completed:	March 2022 (Contract Renewed - currently a month to month contract)	
Initial Contract Value:	\$890,000.00	
Final Contract Value:	\$1,620,000.00	
DSA Project?		NO



PACIFIC WEST INDUSTRIES INC
 4051 E LA PALMA AVE, STE A
 ANAHEIM, CA 92807
 866-328-2129



Project Name:	CAMD - California Military Department
Project Address:	Several Military Armories throughout Los Angeles County
Project Owner:	CAMD - California Military Department
Project Contact:	SSG Javier Hernandez (562) 594-1500 / javier.hernandez14.mil@mail.mil
Project Architect:	N/A - Repair Work
Scope of Work:	Ongoing Maintenance and Repairs for the California Military Department
Original Completion Date:	May-21
Date Completed:	Ongoing - Maintenance Contract Renewed
Initial Contract Value:	\$50,000 - \$230,000 / year
Final Contract Value:	\$50,000 - \$230,000 /year (ongoing)

Project Name:	Marshall Elementary School & Alternative Ed Center - HVAC Replacement
Project Address:	12045 Telephone Avenue, Chino, CA
Project Owner:	Chino Valley Unified School District
Project Contact:	Alex Rivera (909) 625-1207 alex_rivera@chino.k12.ca.us
Project Architect:	Repair / Retrofit - Chino Valley Unified School District
If a Sub - General Contractor:	N/A
Scope of Work:	Removed and Replaced existing HVAC units
Original Completion Date:	August & September 2020
Date Completed:	August & September 2020
Initial Contract Value:	\$860,000.00 & \$650,000.00
Final Contract Value:	\$860,000.00 & \$650,000.00



PACIFIC WEST INDUSTRIES INC
4051 E LA PALMA AVE, STE A
ANAHEIM, CA 92807
866-328-2129



C1. FIRM STAFFING AND KEY PERSONNEL - Staffing

Pacific West Industries Inc. employs a large team of professional highly skilled field technicians, including 10 Installation technicians, 11 Service Technicians, and 14 HVAC Controls Technicians. We will designate 2 - 3 for the Palm Desert HVAC Preventative Maintenance, Repair and Replacement project, and can utilize other technicians if necessary. We will also have a Service Manager and Assistant Service Manager assigned to the project. We will always be able to keep up with the demands of the city and keep the HVAC systems running at optimal condition.

On the following page are brief resumes of a few of the staff that will be assigned to the project, along with a few others:

Marcello Marignoli, Service Manager /Project Manager
Daniel Monge, Assistant Service Manager
Oscar Ramos, Controls & Mechanical Technician
Edward Gonzalez, HVAC & Controls Technician
Daniel Vasquez, HVAC Service Tech
Milton Moreno, HVAC Foreman



PACIFIC WEST INDUSTRIES INC
4051 E LA PALMA AVE, STE A
ANAHEIM, CA 92807
866-328-2129



C2. FIRM STAFFING AND KEY PERSONNEL - Personnel

Kevin Marquardt, Owner & Controls Acct Manager

- 37 years HVAC industry experience. Previous experience includes 3 years with Trane, 5 years with Carrier Corporation, 5 years with EMCOR.
- JJATC Certified Journeyman, NATE Certified, EPA 608 Certified, Image Permanence Institute Environment Control Trained, Edison CTAC; EMS Strategies, EMS Planning, Adjustable Speed Drives, 2000, Andover Controls Training.
- Carrier Controls Certified Expert – AutoCAD/Revit, iVu Graphics, ES Certified, IS Certified, CS Certified, ComfortView, CCN Certified, 3V Certified, VVT GEN II & III
- Contractor’s Licenses C20, C10

Marcello Marignoli, Service Manager /Project Manager

- 30+ years HVAC industry experience
- Licensed Contractor (C20, C38)
- EPA Universal Certified, OSHA 30 Workplace Safety, Operational Risk Management
- Estimating, Project Management, Operations, Construction Management

Daniel Monge, Assistant Service Manager

- 18+ years HVAC industry experience
- C20 Contractor’s License
- EPA Universal Certified, OSHA Workplace Safety, Operational Risk Management
- Certified Carrier Controls Expert IS/CS/CCN/3V/VVT

Oscar Ramos, Controls & Mechanical Technician

- 8 years HVAC industry experience, 3 years Carrier Controls experience
- Carrier Controls Certified iVu Graphics, ES Certified, IS Certified, CS Certified, CCN
- Certified Commercial Air Balancer / National Comfort Institute
- Certified, 3V Certified, VVT GEN II & III Certified.

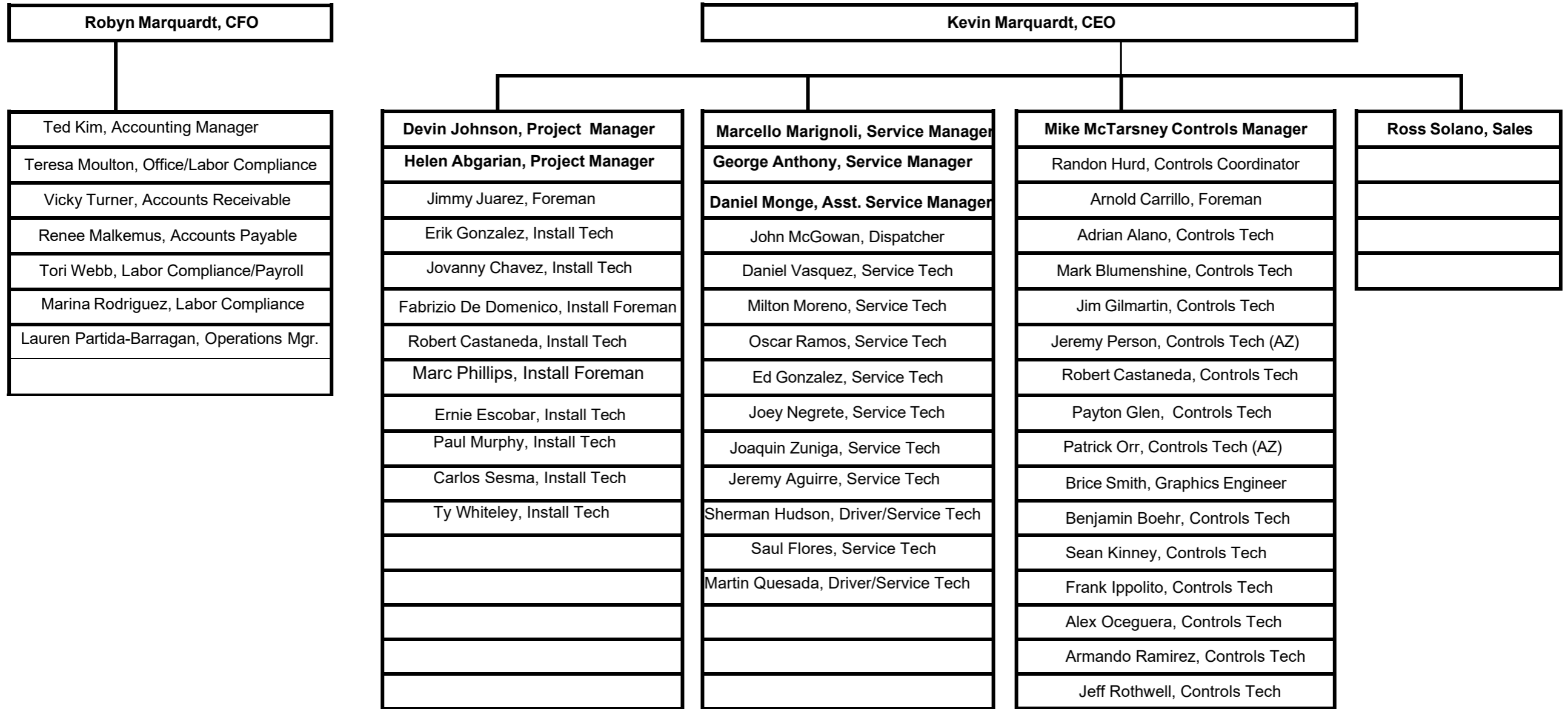
Edward Gonzalez, HVAC & Controls Technician

- 7+ years HVAC industry experience
- EPA 608 Universal Certified, NATE Certified, OSHA Workplace Safety
- Certified Carrier Controls Expert IS/CS/CCN/3V/VVT
- Certified Commercial Air Balancer / National Comfort Institute
- OSHA 10 Hour Certified



C3. FIRM STAFFING AND KEY PERSONNEL - Team Organization

Pacific West Industries Inc. Organizational Chart



CITY OF PALM DESERT: REQUEST FOR PROPOSALS (RFP) NO. 2023-RFP-204 HVAC PREVENTATIVE MAINTENANCE, REPAIR AND REPLACEMENT

Primary Contact: Daniel Monge (866) 328-2129 daniel.m@pacwestac.com
 Secondary Contact: Marcello Marignoli (866) 328-2129 marcello.m@pacwestac.com
 Dispatch: John McGowan (866) 328-2129 service@pacwestac.com



PACIFIC WEST INDUSTRIES INC
4051 E LA PALMA AVE, STE A
ANAHEIM, CA 92807
866-328-2129



C4. FIRM STAFFING AND KEY PERSONNEL - Subcontractors

Pacific West Industries Inc. does not foresee an immediate need for any subcontractors at this time. The majority of the work will be done by our technicians.

If the need should arise during the term of the contract, the below are a few of the subcontractors that we **may consider using**:

Air Balancing:

- Precision Air Balance
- Los Angeles Air Balance

Duct Cleaning:

- Action Duct Cleaning

Insulation:

- Thermo Logic Insulation
- Preferred Insulation

Crane Services:

- The Crane Guys
- Benchmark Crane
- Whites Steel / Crane Service



PACIFIC WEST INDUSTRIES INC
 4051 E LA PALMA AVE, STE A
 ANAHEIM, CA 92807
 866-328-2129



D. PROPOSED METHOD TO ACCOMPLISH THE WORK:

Pacific West Industries will strive to keep the Heating, Ventilation, and Air Conditioning (HVAC) systems functioning properly within all the city facilities to provide a comfortable and healthy indoor environment. Regular maintenance procedures are the most cost-effective method of ensuring the reliability, safety, and energy efficiency of all systems. Pacific West Industries will adhere to the scope of work / services provided in the bid and contract documents, as listed below:.

**Package Units Quarterly
 Cooling: Spring / Summer:**

- Replace filters.
- Check operating pressure & temperature.
- Check proper operating voltage/amp draw.
- Test system safety devices
- Lubricate moving parts as needed.
- Inspect the blower assembly.
- Check blower speed.
- Inspect the wiring and control circuit.
- Check thermostat operation.
- Check coil temperature drops.
- Check electrical connections.
- Cycle equipment for proper operations.
- Check belt condition.
- Give a written diagnostic report.

**Package Units Quarterly
 Heating: Fall/ Winter:**

- Replace filters.
- Check for carbon monoxide.
- Inspect heat exchanger.
- Check inlet/outlet gas pressure.
- Check/adjust fuel air mixture.
- Check motors for voltage/amp draw.
- Test system safety devices.
- Inspect blower assembly.
- Check/calibrate thermostat operation.
- Check for gas leaks at furnace.
- Check temperature rise.
- Check combustion air.
- Check ignition system.
- Check electrical connections.
- Lubricate moving parts as needed.
- Cycle furnace to ensure correct operation.
- Give written diagnostics report.

Bi-Annually:

- Check and clear condensate lines.
- Rinse condensate coils

Annually:

- Test refrigerant levels.
- Clean evaporative coils.



PACIFIC WEST INDUSTRIES INC
4051 E LA PALMA AVE, STE A
ANAHEIM, CA 92807
866-328-2129



Evaporative Cooler / Heater Units Quarterly Cooling: Spring / Summer:

- Clean pan strainer (if applicable)
- Clean and flush pan
- Check bleed valve to ensure operation.
- Check operating level in pan, adjust float valve as necessary.
- Check water distribution and spray pattern.
- Check drift eliminators (if applicable)
- Check fan blades for crack, missing, balancing weights and vibrations.
- Check sheaves and bushings for corrosion.
- Lubricate fan shaft bearings.
- Check belt tension, adjust and replace when as necessary.
- Sliding motor base – Inspect and grease as needed.
- Check fan screens, inlet louvers and fans, remove dirt or debris.
- Check evaporative cooler pads and replace as necessary.
- Check all electrical components.
- Check water pump for proper operations.

Evaporative Cooler / Heater Units Quarterly Heating: Fall / Winter (Where Applicable):

- Heater controller – inspect controller and clean probe ends.
- Heater – Inspect junction box for loose wires and moisture.
- Heater – Inspect elements for scale build up.
- Electronic Water Level Controller – Inspect junction box for loose wiring and moisture.
- Electronic Water Level Controller – Clean probe ends of scale build up.
- Electronic Water Level Controller – Clean inside the standpipe
- Solenoid Make-up Valve – Inspect and clean valve of debris.
- Vibration Switch – Inspect enclosure for loose wiring and moisture.
- Vibration switch – Adjust for sensitivity.
- Water level Indicator – Inspect and clean.

HVAC Preventative Maintenance and Miscellaneous Repairs and Replacements
Project 564-24
Proposal Fee Sheet

ITEM NO.	ITEM DESCRIPTION	PRICE PER QUARTER	TOTAL CONTRACT PRICE (Term is the period of 9/15/2023 – 6/30/2026)
1	City Hall 73510 Fred Waring Drive This includes the Sheriff's Sub-Station, Parkview Office Complex, the State Building	\$ 11,699.25	\$ 140,391
2	Civic Center Park 73510 Fred Waring Drive This includes the Civic Center Park Snack Bar, and the Irrigation Pump Facility	\$ 597.50	\$ 7,170
3	Palm Desert Aquatic Center 73751 Magnesia Falls Drive	\$ 700	\$ 8,400
4	Portola Community Center 45480 Portola Avenue	\$ 434	\$ 5,208
5	Palm Desert Historical Society 72861 El Paseo	\$ 253.25	\$ 3,039
6	Henderson Building 72559 Highway 111	\$ 818	\$ 9,816
7	The Artist's Center 72-567 HWY 111	\$ 1,346.25	\$ 16,155
8	Fire Station 33 44400 Town Center Way	\$ 474	\$ 5,688
9	Fire Station 67 73200 Mesa View	\$ 469.50	\$ 5,634
10	Fire Station 71 73995 Country Club Drive	\$ 240.25	\$ 2,883
11	Corporation Yard 74705 & 74605 42 nd Avenue	\$ 420.75	\$ 5,049
12	Hovley Soccer Park 74735 Hovley Lane East	\$ 330.25	\$ 3,963
13	Freedom Park 77400 Country Club Drive	\$ 247.75	\$ 2,973
14	iHUB 37023 Cook Street	\$ 392.50	\$ 4,710
TOTAL BID PRICE			\$ 221,079

Proposer's Firm Name: **Pacific West Industries Inc**

By:  Title: **Rovyb Marquardt, Vice President/CFO** Date: **07/28/2023**

Signature: *Randy Chavez*

Email: rchavez@palmdesert.gov



PACIFIC WEST INDUSTRIES, INC.
4051 E LA PALMA AVE., STE A
ANAHEIM, CA 92807
866-328-2129 FAX: 714-630-4049

City of Palm Desert HVAC Preventative Maintenance, Repair and Replacement

FEE SCHEDULE – RATE SHEET

Regular Straight Time Rates (Monday – Friday)	\$159.00 / Hour
Overtime (After 5:00 & Saturdays)	\$238.50 / Hour
Double Time (Sundays & Holidays)	\$318.00 / Hour



PACIFIC WEST INDUSTRIES INC
4051 E LA PALMA AVE, STE A
ANAHEIM, CA 92807
866-328-2129



C2. FIRM STAFFING AND KEY PERSONNEL - Personnel

Kevin Marquardt, Owner & Controls Acct Manager

- 37 years HVAC industry experience. Previous experience includes 3 years with Trane, 5 years with Carrier Corporation, 5 years with EMCOR.
- JJATC Certified Journeyman, NATE Certified, EPA 608 Certified, Image Permanence Institute Environment Control Trained, Edison CTAC; EMS Strategies, EMS Planning, Adjustable Speed Drives, 2000, Andover Controls Training.
- Carrier Controls Certified Expert – AutoCAD/Revit, iVu Graphics, ES Certified, IS Certified, CS Certified, ComfortView, CCN Certified, 3V Certified, VVT GEN II & III
- Contractor’s Licenses C20, C10

Marcello Marignoli, Service Manager /Project Manager

- 30+ years HVAC industry experience
- Licensed Contractor (C20, C38)
- EPA Universal Certified, OSHA 30 Workplace Safety, Operational Risk Management
- Estimating, Project Management, Operations, Construction Management

Daniel Monge, Assistant Service Manager

- 18+ years HVAC industry experience
- C20 Contractor’s License
- EPA Universal Certified, OSHA Workplace Safety, Operational Risk Management
- Certified Carrier Controls Expert IS/CS/CCN/3V/VVT

Oscar Ramos, Controls & Mechanical Technician

- 8 years HVAC industry experience, 3 years Carrier Controls experience
- Carrier Controls Certified iVu Graphics, ES Certified, IS Certified, CS Certified, CCN
- Certified Commercial Air Balancer / National Comfort Institute
- Certified, 3V Certified, VVT GEN II & III Certified.

Edward Gonzalez, HVAC & Controls Technician

- 7+ years HVAC industry experience
- EPA 608 Universal Certified, NATE Certified, OSHA Workplace Safety
- Certified Carrier Controls Expert IS/CS/CCN/3V/VVT
- Certified Commercial Air Balancer / National Comfort Institute
- OSHA 10 Hour Certified