



City of Palm Desert
PW - Operations & Maintenance
Randy Chavez, Director of Public Works
73-510 Fred Waring Drive, Palm Desert, CA 92260

[HORIZON LIGHTING INC] RESPONSE DOCUMENT REPORT

RFP No. 2025-RFP-196

On-Call Electrical Services

RESPONSE DEADLINE: August 11, 2025 at 2:00 pm

Report Generated: Thursday, August 14, 2025

Horizon Lighting Inc Response

CONTACT INFORMATION

Company:

Horizon Lighting Inc

Email:

amorales@horizonlightinginc.com

Contact:

Adam Morales

Address:

43172 Madison St
Indio, CA 92201

Phone:

(760) 636-8453

Website:

horizonlightinginc.com

Submission Date:

Aug 11, 2025 12:18 PM (Pacific Time)

ADDENDA CONFIRMATION

No addenda issued

QUESTIONNAIRE

1. Proposal (WITHOUT COST)*

Proposals shall be concise, well organized and demonstrate qualifications and applicable experience. Proposals shall be organized and include page numbers for all pages in the proposal. The proposal shall be uploaded here, in the following order and shall include:

1. Cover Letter

- A. This letter should briefly introduce the firm, summarize the firm's general qualifications, include an executive summary of the specific approach which will be used to deliver the work scope; and identify the individual(s) name, address and phone number authorized to negotiate Agreement terms and compensation.

2. Experience and Technical Competence

- A. **Background:** Provide history of the firm's consulting experience which specifically addresses the individual or firm's experience with similar Service as described in this RFP.
- B. **References:** The proposal shall include a list of recently completed projects that are similar in scope and function to this RFP. Provide a description of the project, client name, and the name, title, and telephone number of the primary contact person.

3. Firm Staffing and Key Personnel

- A. **Staffing:** Provide the number of staff to be assigned to perform the Services and the names/discipline/job title of each as well as your firm's capacity to provide additional personnel as needed.
- B. **Key Personnel:** Identify key persons that will be principally responsible for working with the City. Indicate the role and responsibility of each individual.

- C. **Team Organization:** Describe proposed team organization, including identification and responsibilities of key personnel.
- D. **Subcontractors:** The Proposer shall identify functions that are likely to be subcontracted and identify the subcontractor that is anticipated to perform each function.

4. **Proposed Method to Accomplish the Work**

- A. Describe the technical and management approach to providing the Services to the City. Proposer should take into account the scope of the Services, and general functions required. Include a draft first year schedule of tasks, milestones, and deliverables that will provide for timely provision of the Services. In reviewing the scope of Services and goals described herein, the Proposer may identify additional necessary tasks and is invited to bring these to the City's attention within the discussion of its proposed method to accomplish the work.

City_of_Palm_Desert_bid_-_ON_CALL_SERVICES.pdf
Horizon_Lighting_Hourly_Pricing_List..pdf

2. Non-Collusion Declaration*

The undersigned declares:

I am an authorized representative of my company, the party making the foregoing Bid, to certify the following.

The Bid is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation. The Bid is genuine and not collusive or sham. The Bidder has not directly or indirectly induced or solicited any other Bidder to put in a false or sham bid. The Bidder has not directly or indirectly colluded, conspired, connived, or agreed with any Bidder or anyone else to put in a sham bid, or to refrain from bidding. The Bidder has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the Bid Price of the Bidder or any other Bidder, or to fix any overhead, profit, or cost element of the Bid Price, or of that of any other Bidder. All statements contained in the Bid are true. The Bidder has not, directly or indirectly, submitted his or her Bid Price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, to any corporation, partnership, company, association, organization, bid depository, or to any member or agent thereof to effectuate a collusive or sham bid, and has not paid, and will not pay, any person or entity for such purpose.

Any person executing this declaration on behalf of a Bidder that is a corporation, partnership, joint venture, limited liability company, limited liability partnership, or any other entity, hereby represents that he or she has full power to execute, and does execute, this declaration on behalf of the Bidder.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Confirmed

3. Enter your valid CA Contractors State License Board (CSLB) number*

Please enter your License Number here. This will be verified against the state database.

877805

[Click to Verify](#) *Value will be copied to clipboard*

4. Enter your California Department of Industrial Relations (DIR) Registration number*

Please enter your Public Works Contractor DIR Number. This will be verified against the state database.

1001082250

[Click to Verify](#) *Value will be copied to clipboard*

5. Type of Business*

C Corporation (if corporation, two signatures are required)

6. Litigation*

Provide litigation history for any claims filed by your firm or against your firm related to the provision of Services in the last five (5) years (or type "N/A").

N/A

7. Changes to Agreement*

The City and Authority standard professional services agreement contract is included as an attachment herein. The Proposer shall identify any objections to and/or request changes to the standard contract language in this section of the proposal (or type "N/A"). If you are identifying changes here ALSO upload a copy of the redlined Language/Agreement with your Proposal. Changes requested may effect the City and Authority's decision to enter into an Agreement.

N/A

8. No Deviations from the RFP*

In submitting a proposal in response to this RFP, Proposer is certifying that it takes no exceptions to this RFP including, but not limited to, the Agreement. If any exceptions are taken, such exceptions must be clearly noted here, and may be reason for rejection of the proposal. As such, Proposer is directed to carefully review the proposed Agreement and, in particular, the insurance and indemnification provisions therein (or type "N/A").

Maximum response length: 5000 characters

N/A

9. Project Team Resumes*

Submit resumes of all key personnel/support staff that will produce work product for the Services. Describe their qualifications, education, and professional licensing.

N.docx

10. List the Signatory(s) Authorized to Sign and Bind an Agreement.*

(If two (2) signatures are required, include the following information for both signatories)

1. Full Name
2. Title
3. Physical Business Address
4. Email Address

5. Phone Number

Corporation (C-Corp, S,B, Stock etc.): Requires **two signatures**—both from authorized officers (e.g., President, Vice President, Secretary, or Treasurer). If signing authority is not held by a President, Vice President, Treasurer, or Secretary, a **Corporate Resolution** or **Article of Authority** is needed to verify the signer’s authorization.

LLC: Usually requires **one signature** from an authorized member or manager. For significant contracts (e.g., over \$50,000 for construction or over \$25,000 for service agreements), additional approvals or signatures may be required.

Sole Proprietorship, Non-Profit, Single LLC: Only the **one signature** is necessary.

Joel Hunter: President; jhunter@horizonlightinginc.com; (949) 336-4336; 2351 McGaw Ave. Irvine Ca 92614

Ed Hunter: CEO; ehl@horizonlightinginc.com; (760) 776-1777; 43172 Madison St. Indio Ca 92201

William Duffy: Vice President; bill@horizonlightinginc.com; (949) 751-9508; 2351 McGaw Ave. Irvine Ca 92614

11. Certification of Proposal: The undersigned hereby submits its proposal and, by doing so, agrees to furnish services in accordance with the Request for Proposal (RFP), and to be bound by the terms and conditions of the RFP.*

Confirmed

PRICE TABLES

HOURLY RATES

Line Item	Description	Unit of Measure	Unit Cost
1	Supervisor/Foreman - Standard Rate	Hour	\$99.95
2	Supervisor/Foreman - Emergency/After-Hours Rate	Hour	\$149.95

Line Item	Description	Unit of Measure	Unit Cost
3	Supervisor/Foreman - Weekend/Holiday Rate	Hour	\$149.95
4	Journeyman - Standard Rate	Hour	\$99.95
5	Journeyman - Emergency/After-Hours Rate	Hour	\$149.95
6	Journeyman - Weekend/Holiday Rate	Hour	\$149.95
7	Apprentice - Standard Rate	Hour	\$99.95
8	Apprentice - Emergency/After-Hours Rate	Hour	\$149.95
9	Apprentice - Weekend/Holiday Rate	Hour	\$149.95
10	Laborer - Standard Rate	Hour	\$99.95
11	Laborer - Emergency/After-Hours Rate	Hour	\$149.95
12	Laborer - Weekend/Holiday Rate	Hour	\$149.95

Horizon Lighting

Electrical • Repair • Maintenance

Horizon Lighting Corporate Information

Legal Name: Horizon Lighting, Inc.
dba: Horizon Lighting

Telephone: 760-776-1777

Business Practice: Lighting and Electrical

Contractor's License: 877805

Local Office of Service: 43172 Madison Street,
Indio, CA 92201
County: Riverside

Corporate Office/Billing Address: 2351 McGaw
Irvine, Ca. 92614
County: Orange

CA State Corp. Number: C2861098
Federal I.D. Number: 20-4617060
State I.D. Number: 26393116

Business is a Corporation: In business since April 1993
Incorporated March 28, 2006

Pointe of Contact: Adam Morales
Amorales@horizonlightinginc.com
760-636-8453

Please note, all information and pricing provided in this proposal is valid for ninety (90) days and any individual who will perform work for the City is free of any conflict of interest.

Joel Hunter

Date

Horizon Lighting

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STATEMENT OF QUALIFICATIONS

- a.) We have served the Coachella Valley for over 15 years and are a proud vendor for several local Cities. We are backed with over 30 years in experience in all things lighting and electrical. From new street pole lights installations to back-up generators to full new construction, we do it all from top to bottom. At Horizon Lighting, Inc, we take pride in our high-quality service, knowledgeable team members and complete customer satisfaction. We strive to provide cost-effective solutions that assist our customers in achieving their lighting and electrical goals while eliminating and safety and/or liabilities as needed. We prioritize providing long-term cost-effective solutions for our customers' lighting and electrical needs and safety while delivering prompt, honest, dependable, and quality service across the board. We offer a wide range of services, catering to any of your lighting and electrical needs. We offer lighting maintenance, LED conversions/upgrades, new lighting installation, meter pedestal/panel replacements, pole light replacements, infrared panel inspections, ultrasonic pole testing, complete underground replacement, new cement footings, panel upgrades, photometric study for new light pole fixture installations/upgrades and service on existing lighting/electrical...you name it! Please note, pricing per service varies per location due to quantities, requirements, etc. The primary contact for Hoizon Lighting is Adam Morales. He has been an employee at Horzion Lighting for apoximatly eight (8) years, working closly with multiple departments and Employees at the City of Palm Desert during these eight years. Adam Morales can be reached on his cell (760)625-5142 or on his email amorales@horizonlightinginc.com.

We are a C-10 Licensed, bonded and insured lighting and electrical contractor servicing Orange County, Palm Desert, Los Angeles, San Diego, San Francisco and our newest location in Corona. Maintain a staff that includes but is not limited to lighting technicians, journeymen, electricians, laborers, boom operators, forklifts operators and a full new construction division.

- b.) Horizon Lighting uses Horizon owned and operated service vans; Horizon Lighting owed and operated service body trucks; Horizon Lighting owned and operated service boom trucks and boom vans; Horizon Lighting owned and operated ladders, safety equipment, harnesses, cones, emergency flashers, traffic signs, NEC electrical tools, testers, etc. Equipment rentals required may include but are not limited to special order scissor lifts, special order articulating lifts, special order telehandlers, towable lights towers, back-up generators, etc.

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Proposed Method to Accomplish the Work

Our technician will touch base with the assigned City representative to discuss any areas of concern or any reported areas that may require immediate attention. Our goal is to address any/all lighting issues in a timely fashion to eliminate and safety/liabilities while still maintaining the ambiance of the City. All outages are deemed a high priority however we will seek direction from the assigned City representative and move forward based on the City's needs first, standard repairs second. While lighting maintenance service is performed at the location outlined and listed per the contract, we will inspect for future outages and lighting adjustments needed. We will be attentive to large outages, broken fixtures, exposed electrical components, etc. As repairs are completed, fixtures will be cleaned of debris and tested to confirm proper operation prior to departure. In the event a fixture or lighting component is damaged beyond repair or considered "aged," we will submit our recommendation for replacement. Fixture replacement recommendations and cost-effective options will be discussed with the assigned City representative prior to commencement of any scopes of work via a job walk. This will allow for a clear understanding of the City's goals in relation to energy efficiency, consistency and lighting upgrades/improvements

While service is in progress, our technicians internally provide a detailed scope of the work performed, material utilized and a marked map of the location in which the work was performed. We utilize internal custom maps to detail the work performed and materials utilized. A marked map of all the locations in which service is performed is provided with our electronic invoice. Our technicians complete all their paperwork and updates electronically via smart phone through our custom system tailored to our lighting and electrical services. In addition, this allows them to have any special location notes and lighting control information needed readily available when dispatched to provide exceptional service on each location / job site every time.

First year Schedule:

Many of the City of Palm Deserts city owned and operated locations require upgrades to LED, electrical panels, EV chargers, back-up generators, trouble shooting of circuits, timer and photocell upgrades and overall general maintenance. With the City's approval, we will continue executing projects and upgrades that maximize the budget's impact, delivering long-term, maintenance-free solutions with every initiative we lead. As new and improved technology is available we will ensure we are aware and educated to provide the best solutions for each scope of work.

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STAFFING AND PROJECT ORGANIZATION

OCCUPATION/TITLE: ELECTRICAL - Bill Duffy, VP

OCCUPATION/TITLE: ELECTRICAL – Robert Arganda, Operations Manager

OCCUPATION/TITLE: ELECTRICAL/LIGHTING – Indio Branch Manager, Joel Montano

OCCUPATION/TITLE: LIGHTING – Adam Morales, Sales and Design Representative (Designated Administrator)

OCCUPATION/TITLE: LIGHTING – Abram Morales, Field Lighting Technician

OCCUPATION/TITLE: LIGHTING – Bernardo Romero, Field Lighting Technician

OCCUPATION/TITLE: LIGHTING –David Johnson, Field Lighting Technician

OCCUPATION/TITLE: LIGHTING – Hector Urrea, Field Lighting Technician

OCCUPATION/TITLE: ELECTRICAL – FIELD ELECTRICIAN – Ruben Herrera, Field Electrician

OCCUPATION/TITLE: ELECTRICAL – FIELD ELECTRICIAN – Edgar Valencia, Field Electrician

OCCUPATION/TITLE: OFFICE/CUSTOMER SERVICE –Melissa Ureta, Customer Service Agent

ADDITIONAL COMMENTS: We have a full staff available to assist with any of your lighting and electrical repairs or projects and offer 24/7 service.

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CONTRACTORS BACKGROUND AND EXPERIENCE

- a.) 30 years in business
- b.) Horizon Lighting DIR number: 1001082250 Ex: 6/30/2028

CA State Corp. Number:	C2861098
Federal I.D. Number:	20-4617060
State I.D. Number	26393116

c.) N/A

- d.) Incorporated in California on March 28, 2006

REFERENCES

City of Palm Desert
Kevin Swartz
Fire Station #71 Back-up Generator and Transfer Switch Replacement
Start Date: 10/11/23
Completion: 11/28/23
3 Man Crew, Branch Manager & Sales

City of Palm Desert
Cyril Snake/Efren Espinoza
Corporate yard/Maintenance Facility Back-up Generator Replacement
Start Date: 04/02/24
Completion: 05/08/24
3 Man Crew, Branch Manager & Sales

City of Palm Desert
Kevin Swartz
Fire Station #33 High Bay LED Conversion
Start Date: 06/09/23
Completion: 06/09/23
2 Man Crew

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REFERENCES CONTINUED...

City of San Bernardino
Ernesto Salinas
Fiscalini Park Score Board Panel/Power Upgrades & LED Area Lighting
Score Board & Panel Start Date: 01/15/25
Score Board & Panel Completion: 01/16/25
LED Lighting Start Date: 01/29/25
LED Lighting Completion: 01/30/25
2 Man Crew

City of Palm Springs
Kenneth Kershaw
Demuth Baseball Field Lighting
Start Date: 05/26/21
Completion Date: 05/28/21
2 Man Crew

County of Santa Clara
Jason Dorsey
Santa Clara Valley Medical Center – (253) Recessed Can Light Replacement
Start: 09/19/25
Completion: 11/1/25
2 Man Crew

City of Irvine
Mike Dunn
One Civic Center Plaza
Lighting Maintenance for all trails and pathways
1 Man Crew

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OFFICE OF SERVICE INFORMATION

Horizon Lighting, Inc. - Indio Branch
43172 Madison Street, Indio, CA 92201

P: 760-776-1777

24/7: 760-776-1777

Point of Contact: Adam Morales

Amorales@horizonlightinginc.com

Alternate Point of Contact: Joel Montano

P: 949-473-3124

Indio Branch Service Region: Imperial County, Coachella Valley to Calimesa

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PRICE LIST AND/OR FEE SCHEDULE

PERSONNEL

Position: Prevailing Wage Electrician/ Regular Hourly Rates \$ 209.95 per hour/ \$99.95 per hour

Position: Prevailing Wage Supervisor / Regular Hourly Rates \$ 209.95 per hour/ \$99.95 per hour

Position: Prevailing Wage Laborer/ Regular Hourly Rates \$ 199.95 per hour/ \$99.95 per hour

Position: Prevailing Wage Journeyman/ Regular Hourly Rates \$ 209.95 per hour/ \$99.95 per hour

Hourly Rate: \$99.95 per hour

Same Day Hourly Rate: \$119.95 per hour

Emergency / After Hour/ Weekend Hourly Rate: \$149.95 per hour

EQUIPMENT RENTALS

Equipment rentals required may include but are not limited to special order scissor lifts, special order articulating lifts, special order telehandlers, towable lights towers, back-up generators, etc.

Required equipment to be determined. Daily/Weekly rates vary and are subject to change. Rates to be provided on a case-by-case basis as needed.

N/A