



City of Palm Desert
CP - Capital Improvement Projects
Jess Culpeper, Director of Capital Projects
73-510 Fred Waring Drive, Palm Desert, CA 92260

[CROSTOWN ELECTRICAL & DATA, INC.] RESPONSE DOCUMENT REPORT

IFB No. 2025-IFB-198

City of Palm Desert Local Highway Safety Improvement Program 2025

RESPONSE DEADLINE: August 15, 2025 at 3:00 pm

Report Generated: Thursday, August 21, 2025

Crosstown Electrical & Data, Inc. Response

CONTACT INFORMATION

Company:

Crosstown Electrical & Data, Inc.

Email:

dave@crosstowndata.com

Contact:

David Heermance

Address:

5454 Diaz St
Irwindale, CA 91706

Phone:

(626) 813-6693

Website:

N/A

Submission Date:

Aug 15, 2025 2:34 PM (Pacific Time)

ADDENDA CONFIRMATION

Addendum #1

Confirmed Aug 12, 2025 12:48 PM by David Heermance

Addendum #2

Confirmed Aug 12, 2025 12:48 PM by David Heermance

Addendum #3

Confirmed Aug 12, 2025 12:48 PM by David Heermance

QUESTIONNAIRE

1. BID ACKNOWLEDGMENT*

To the City of Palm Desert, a municipal corporation, organized under the laws of the State of California, with its principal place of business at 73-510 Fred Waring Drive, Palm Desert, California 92260.

1. In response to the Contract Documents for project number CTS0005 HSIPSL-5414 (018) and in accordance with the accompanying Instructions to Bidders, the undersigned hereby proposes to the City to furnish all labor, technical and professional services, supervision, materials and equipment, other than materials and equipment specified as furnished by the City, and to perform all operations necessary and required to construct the Project in accordance with the provisions of the Contract Documents and any addenda thereto, and at the prices stated opposite the respective items set forth in the Bid Schedule.
2. This Bid constitutes a firm offer to the City which cannot be withdrawn for 90 calendar days after the date set for opening of Bids, or until a Contract is executed by the City and a third party, whichever is earlier.
3. The undersigned certifies that it has examined and is fully familiar with all of the provisions of the Contract Documents and any addenda thereto; that it has carefully checked all of the words and figures shown in its Bid Schedule; that it has carefully reviewed the accuracy of all statements in this Bid and attachments hereto; and that it understands and agrees that the City will not be responsible for any errors or omissions on the part of the undersigned in preparing this Bid.

4. If awarded a Contract, the undersigned agrees to execute and deliver to the City within ten (10) Days after date of receipt of Notice of Award, a signed Contract and the necessary Performance Bond, Payment Bond, and Certificates of Insurance and Endorsements.
5. All Bid Forms, which have been completed and executed by undersigned Bidder, are incorporated by this reference and made a part of this Bid.
6. The undersigned is hereby representing that it is and will be properly licensed both at the time that it submits a Bid as well as at the time the Contract is awarded, if the Contract is awarded to the undersigned.
 - A. If Individual Contractor. Undersigned certifies that it is now licensed in accordance with the provisions of the Contractor's License Law of the State of California; or
 - B. If Joint Venture. Undersigned certifies that the individual members of the joint venture are now licensed in accordance with the provisions of the Contractor's License Law of the State of California.

I hereby certify under penalty of perjury under the laws of the State of California that all of the information submitted in connection with this Bid and all of the representations made herein are true and correct.

Confirmed

2. BID SCHEDULE*

IMPORTANT:

THE ELECTRONIC [#BID SCHEDULE](#) MUST BE COMPLETED BY EACH BIDDER AND PROPERLY SUBMITTED ON OPENGOV PROCUREMENT.

FAILURE TO COMPLETE THE BID SCHEDULE WILL RESULT IN AN INCOMPLETE AND NON-RESPONSIVE BID.

THE ELECTRONIC BID SCHEDULE WILL BE INCORPORATED INTO THE CONTRACT DOCUMENTS.

The costs for any Work shown or required in the Contract Documents, but not specifically identified as a line item are to be included in the related line items and no additional compensation shall be due to Contractor for the performance of the Work. All blank spaces appearing in the Electronic Bid Schedule must be filled in. Failure to fill in any blank spaces may render the bid non-responsive.

The estimated quantities for Unit Price items are for purposes of comparing Bids only and the City makes no representation that the actual quantities of work performed will not vary from the estimates. Final payment shall be determined by the Engineer from measured quantities of work performed based upon the Unit Price.

If the Contract Documents specify Alternate Bid items, the City can choose to include any, all, or none of the Alternate Bid items in the Work. If the City selects any of the Alternate Bid items, the corresponding Alternate Bid prices shall be added to or deducted from Base Bid Price for the Work. The City can award/select Alternate Bid items at any time(s).

I certify that I have read, understood the above statement.

Confirmed

3. BID GUARANTEE*

IF SUBMITTING AN ORIGINAL BID BOND: Please download the Bid Bond Form under [#ATTACHMENTS](#), and Mail or hand deliver in a sealed and labeled envelope including the Project Number, Project Title, and Project Due Date visible on the outside of the envelope to the City Clerk's Office located at 73-510 Fred Waring Drive, Palm Desert, CA 92260 before the bid submittal deadline.

IF SUBMITTING CASH OR CASHIER'S CHECK: Mail or hand deliver in a sealed and labeled envelope including the Project Number, Project Title, and Project Due Date visible on the outside of the envelope to the City Clerk's Office located at 73-510 Fred Waring Drive, Palm Desert, CA 92260 before the bid submittal deadline.

IF SUBMITTING AN E-BID BOND: follow E-Bid Bond instructions.

E-Bid Bond via Surety2000 (submitted electronically under E-Bid Bond)

4. E-Bid Bond

Please enter your Bid Bond information from Surety2000 below ONLY IF YOU ARE NOT SUBMITTING A HARD COPY BID BOND, CASH, OR CASHIER'S CHECK.

Bond ID: SCA0812136038

Vendor ID: 19225

5. Enter Surety Company "Name" who Issued Bid Guarantee *

This information will be verified against the California Department of Insurance Website.

FIDELITY AND DEPOSIT COMPANY OF MARYLAND

[Click to Verify](#) *Value will be copied to clipboard*

6. DESIGNATION OF SUBCONTRACTORS*

Please download the below documents, complete, and upload.

- [DESIGNATION OF SUBCONTRACTO...](#)

Designation_of_Subcontractors.pdf

7. BIDDER INFORMATION AND EXPERIENCE FORM*

Please download the below documents, complete, and upload.

- [BIDDER INFORMATION AND EXPE...](#)

Bidder_Information_&_Experience_Form.pdf

8. NON-COLLUSION DECLARATION*

The undersigned declares:

I am an authorized representative of my company, the party making the foregoing Bid, to certify the following.

The Bid is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation. The Bid is genuine and not collusive or sham. The Bidder has not directly or indirectly induced or solicited any other Bidder to put in a false or sham bid. The Bidder has not directly or indirectly colluded, conspired, connived, or agreed with any Bidder or anyone else to put in a sham bid, or to refrain from bidding. The Bidder has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the Bid Price of the Bidder or any other Bidder, or to fix any overhead, profit, or cost element of the Bid Price, or of that of any other Bidder. All statements contained in the Bid are true. The Bidder has not, directly or indirectly, submitted his or her Bid Price or any breakdown thereof, or the contents thereof, or divulged information or data relative

thereto, to any corporation, partnership, company, association, organization, bid depository, or to any member or agent thereof to effectuate a collusive or sham bid, and has not paid, and will not pay, any person or entity for such purpose.

Any person executing this declaration on behalf of a Bidder that is a corporation, partnership, joint venture, limited liability company, limited liability partnership, or any other entity, hereby represents that he or she has full power to execute, and does execute, this declaration on behalf of the Bidder.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Confirmed

9. IRAN CONTRACTING ACT CERTIFICATION*

(Public Contract Code section 2200 et seq.)

As required by California Public Contract Code Section 2204, the Contractor certifies subject to penalty for perjury that the option selected below relating to the Contractor's status in regard to the Iran Contracting Act of 2010 (Public Contract Code Section 2200 et seq.) is true and correct:

Note: In accordance with Public Contract Code Section 2205, false certification of this form shall be reported to the California Attorney General and may result in civil penalties equal to the greater of \$250,000 or twice the Contract amount, termination of the Contract and/or ineligibility to bid on contracts for three years.

The Contractor is not identified on the current list of person and entities engaged in investment activities in Iran prepared by the California Department of General Services in accordance with subdivision (b) of Public Contract Code Section 2203; or a financial instruction that extends, for 45 calendar days or more, credit in the amount of \$20,000,000 or more to any other person or entity identified on the current list of persons and entities engaging in investment activities in Iran prepared by the California Department of General Services in accordance with subdivision (b) of Public Contract Code Section 2203, if that person or entity uses or will use the credit to provide goods or services in the energy sector in Iran.

10. PUBLIC WORKS CONTRACTOR DIR REGISTRATION CERTIFICATION*

Pursuant to Labor Code sections 1725.5 and 1771.1, all contractors and subcontractors that wish to bid on, be listed in a bid proposal, or enter into a contract to perform public work must be registered with the Department of Industrial Relations. See <http://www.dir.ca.gov/Public-Works/PublicWorks.html> for additional information.

No bid will be accepted, nor any contract entered into without proof of the contractor's and subcontractors' current registration with the Department of Industrial Relations to perform public work.

Bidder hereby certifies that it is aware of the registration requirements set forth in Labor Code sections 1725.5 and 1771.1 and is currently registered as a contractor with the Department of Industrial Relations.

Unless Bidder is exempt pursuant to the small project exemption, Bidder further acknowledges:

1. Bidder shall maintain a current DIR registration for the duration of the project.
2. Bidder shall include the requirements of Labor Code sections 1725.5 and 1771.1 in its contract with subcontractors and ensure that all subcontractors are registered at the time of bid opening and maintain registration status for the duration of the project.
3. Failure to submit this form or comply with any of the above requirements may result in a finding that the bid is non-responsive.

Confirmed

11. Enter your California Department of Industrial Relations (DIR) Registration number*

Please enter your Public Works Contractor DIR Number. This will be verified against the state database.

1000000155

[Click to Verify](#) *Value will be copied to clipboard*

12. Enter your valid CA Contractors State License Board (CSLB) number*

Please enter your License Number here. This will be verified against the state database.

756309

[Click to Verify](#) *Value will be copied to clipboard*

13. CONTRACTOR’S CERTIFICATE REGARDING WORKERS’ COMPENSATION*

I am aware of the provisions of section 3700 of the Labor Code which require every employer to be insured against liability for workers’ compensation or to undertake self-insurance in accordance with the provisions of that code, and I will comply with such provisions before commencing the performance of the work of this Contract.

Confirmed

14. Fleet Compliance Certification*

I hereby acknowledge that I have reviewed the California Air Resources Board’s policies, rules and regulations and are familiar with the requirements of Title 13, California Code of Regulations, Division 3, Chapter 9, effective on January 1, 2024 (the “Regulation”). I hereby certify, subject to penalty for perjury, that the option checked below relating to the Bidder’s fleet, and/or that of their subcontractor(s) (“Fleet”) is true and correct:

The Fleet is subject to the requirements of the Regulation, and the appropriate Certificate(s) of Reported Compliance have been attached hereto.

15. Fleet Compliance Documentation*

Please attach supporting documentation for the selection made in the above item.

DOORS_Certificate_Exp._02.28.2026.pdf

16. SAM.gov*

Please enter your legal entity name for SAM.gov verification.

JTH9KBQ9LLQ5

[Click to Verify](#) *value will be copied to clipboard*

17. Type of Business*

C Corporation (if corporation, two signatures are required)

18. Type your Legal Company Name Here*

State your Company's Name Here. This will be verified against the California Secretary of State's Website.

CROSSTOWN ELECTRICAL & DATA, INC.

[Click to Verify](#) *Value will be copied to clipboard*

19. How many years has Bidder's organization been in business as a Contractor? *

26 YEARS

20. List the Signatory(s) Authorized to Sign and Bind an Agreement.*

(If two (2) signatures are required, include the following information for both signatories)

1. Full Name
2. Title
3. Physical Business Address
4. Email Address
5. Phone Number

Corporation (C-Corp, S,B, Stock etc.): Requires **two signatures**—both from authorized officers (e.g., President, Vice President, Secretary, or Treasurer). If signing authority is not held by a President, Vice President, Treasurer, or Secretary, a **Corporate Resolution** or **Article of Authority** is needed to verify the signer's authorization.

LLC: Usually requires **one signature** from an authorized member or manager. For significant contracts (e.g., over \$50,000 for construction or over \$25,000 for service agreements), additional approvals or signatures may be required.

Sole Proprietorship, Non-Profit, Single LLC: Only the **one signature** is necessary.

1) DAVID P. HEERMANCE

PRESIDENT

5454 DIAZ ST., IRWINDALE, CA, 91706

DAVE@CROSSTOWNDATA.COM

626-813-6693

2) ANDREA HEERMANCE

SECRETARY

5454 DIAZ ST., IRWINDALE, CA, 91706

AHEERMANCE@CROSSTOWNDATA.COM

626-813-6693

21. Nondiscrimination Certification*

The City of Palm Desert is committed to promoting equal opportunity in its contracting activities. We ensure that all individuals seeking to do business with the city treat contractors, subcontractors, and employees fairly, without discrimination based on race, color, religion, ancestry, national origin, disability, medical condition, marital status, domestic partner status, sex, gender, gender identity, gender expression, sexual orientation, or membership in any other protected class.

For any purchase exceeding \$10,000, vendors must certify compliance with the City's nondiscrimination policy (G.C. 3.30.200) before contract award. No contract will be awarded until the contractor submits this certification.

By clicking the confirmation box below, the vendor certifies that they have read the code and agree to comply with its requirements. Failure to comply may result in termination of any agreement entered into with the vendor.

Confirmed

PRICE TABLES

BASE BID SCHEDULE

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total
1	Traffic Control	1	LS	\$25,000.00	\$25,000.00
2	Mobilization	1	LS	\$10,000.00	\$10,000.00
3	Remove and dispose of existing signal head assembly. Furnish and Install signal head assembly with yellow retroreflective backplate in place. (3-section)	312	EA	\$932.00	\$290,784.00
4	Remove and dispose of existing signal head assembly. Furnish and Install signal head assembly with yellow retroreflective backplate in place. (4-section)	1	EA	\$1,095.00	\$1,095.00
5	Remove and dispose of existing signal head assembly. Furnish and Install signal head assembly with yellow retroreflective backplate in place. (5-section)	1	EA	\$1,459.00	\$1,459.00
6	Remove and dispose of existing signal head backplate. Furnish and install yellow retroreflective backplate in place. (3-section MAS)	514	EA	\$279.00	\$143,406.00
7	Remove and dispose of existing signal head backplate. Furnish and install yellow retroreflective backplate in place. (4-section MAS)	13	EA	\$324.00	\$4,212.00
8	Remove and dispose of existing signal head backplate. Furnish and install yellow retroreflective backplate in place. (3-section Standard)	817	EA	\$273.00	\$223,041.00
9	Remove and dispose of existing signal head backplate. Furnish and install yellow retroreflective backplate in place. (4-section Standard)	2	EA	\$346.00	\$692.00
10	Remove and dispose of existing signal head backplate. Furnish and install yellow retroreflective backplate in place. (5-section Standard)	3	EA	\$386.00	\$1,158.00
TOTAL					\$700,847.00

BID ALTERNATE SCHEDULE

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total
11	Remove and dispose of existing pedestrian head module. Furnish and install countdown pedestrian head module.	66	EA	\$290.00	\$19,140.00
TOTAL					\$19,140.00