

**HOUSING COMMISSION
PALM DESERT HOUSING AUTHORITY
STAFF REPORT**

MEETING DATE: March 12, 2025

PREPARED BY: CELINA CABRERA, SENIOR MANAGEMENT ANALYST

SUBJECT: REJECT PROPOSALS SUBMITTED FOR CAMERA PROCUREMENT, INSTALLATION, AND OFF-SITE MONITORING SERVICE FOR HOUSING AUTHORITY PROPERTIES

RECOMMENDATION:

Recommend to the Palm Desert Housing Authority Board to:
Reject all proposals submitted for Camera Procurement, Installation and Off-Site Monitoring Service for Residential Properties.

BACKGROUND/ANALYSIS:

The Palm Desert Housing Authority previously utilized a courtesy patrol service, which provided a combination of foot and vehicle patrols of the 15 Housing Authority properties. This service was established through a formal bid process in 2018 and expired on September 24, 2024.

In March 2024, staff solicited a formal RFP for courtesy patrol services; however, the proposals received were three times the previous annual contract cost. As a result, the Housing Commission and Palm Desert Housing Authority rejected all proposals in September 2024 and directed staff to explore alternatives, including the procurement and installation of security cameras with off-site monitoring services.

A formal RFP process for camera procurement and installation was initiated and advertised in the Desert Sun on October 9, 2024. Proposals were due November 12, 2024. Interested vendors were asked to determine and propose the number of cameras sufficient for each property. The five qualified proposals received are summarized below:

Proposer	Procurement and Installation Cost	Annual Off-Site Monitoring Cost
Am Tec Total Security	\$446,257.12	\$11,100.00
Best Alarm	\$1,130,304.60	\$144,972.00
Blue Violet	\$368,911.36	\$67,354.56
Desert Alarm	\$637,905.00	\$146,400.00
Foothill Lock and Key	\$2,450,197.40	\$53,550.00

The costs proposal ranges are unfeasible for the affordable properties and therefore, Staff is requesting the rejection of all proposals.

Housing Commission
Palm Desert Housing Authority
Reject Proposals for Camera Procurement, Installation, and Off-Site Monitoring

Staff in a separate request are recommending establishing a subcommittee of the Housing Commission to evaluate future monitoring services for the fifteen Palm Desert Housing Authority properties.

FINANCIAL IMPACT:

This action has no direct fiscal impact and has no impact to the general fund.

ATTACHMENT:

1. Action Stamped SR from September 26, 2024