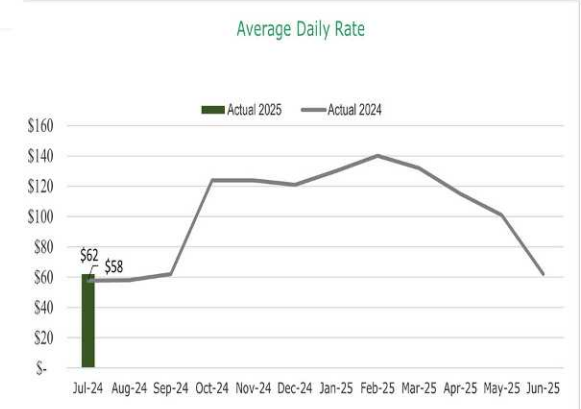
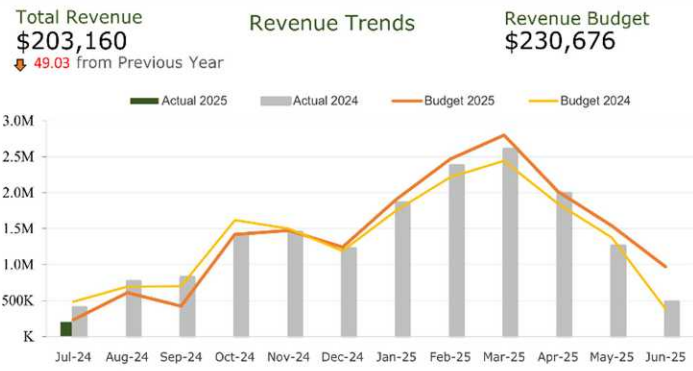


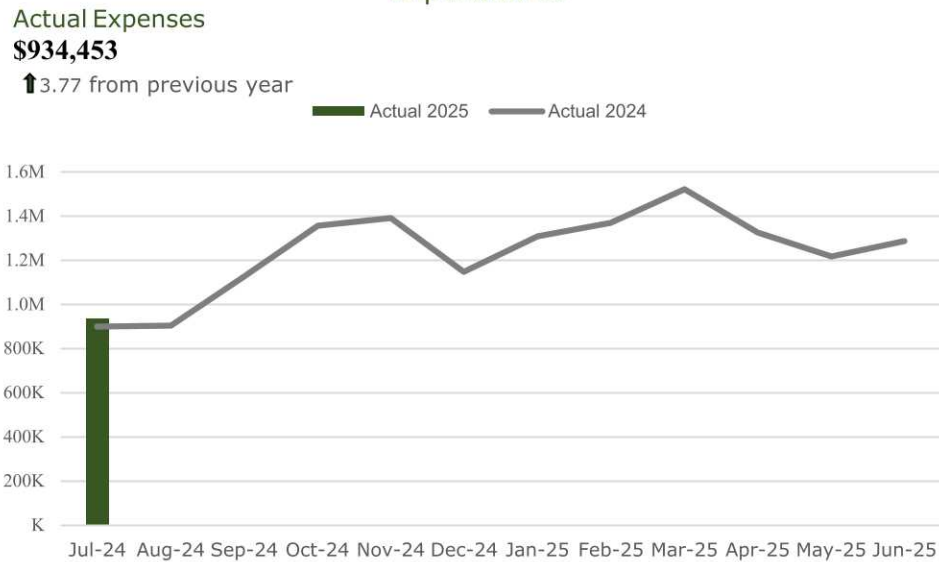


## Revenue, Rounds, and ADR

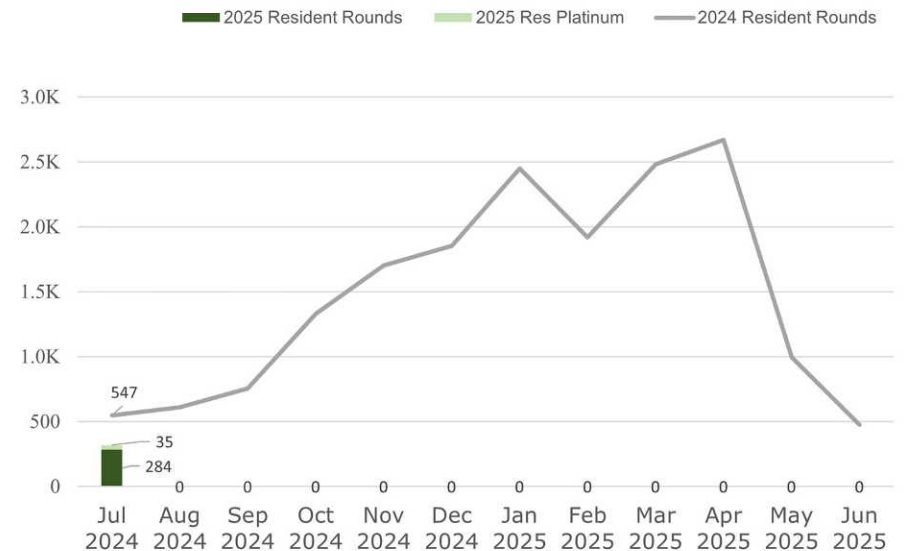
### Expenditures and Resident & Resident Platinum Round Comparison



### Expenditures



### Resident & Resident Platinum Round Comparison



**Desert Willow Golf Resort**  
**Standard Summary Income Statement**  
For the One Month Ending July 31, 2024

MTD - July 2024

	MTD Actual	MTD Budget	% of Budget	MTD Prior Year	% of PY
<b>REVENUES</b>					
Green Fees & Cart Fees	\$119,294	\$145,289	82%	\$245,111	49%
Merchandise	17,082	15,485	110%	30,970	55%
Other Pro Shop	1,901	4,589	41%	6,527	29%
Range	820	1,010	81%	2,020	41%
Food & Beverage	56,890	55,886	102%	105,728	54%
Academy Merchandise	1,930	944	204%	926	208%
Other Academy	5,244	7,474	70%	7,328	72%
Other G&A Income	0	0	0%	0	0%
<b>TOTAL REVENUE</b>	<b>203,160</b>	<b>230,676</b>	<b>88%</b>	<b>398,609</b>	<b>51%</b>
<b>COST OF SALES</b>					
Merchandise	5,048	8,449	60%	16,262	31%
Academy	(1,118)	736	-152%	861	-130%
Food & Beverage	17,281	18,900	91%	39,800	43%
<b>TOTAL COGS</b>	<b>21,211</b>	<b>28,085</b>	<b>76%</b>	<b>56,923</b>	<b>37%</b>
<b>COGS - Merchandise %</b>	<b>29.6%</b>	<b>54.6%</b>	<b>54.2%</b>	<b>52.5%</b>	<b>56.3%</b>
<b>COGS - Academy %</b>	<b>-57.9%</b>	<b>78.0%</b>	<b>-74.3%</b>	<b>93.0%</b>	<b>-62.3%</b>
<b>COGS - F&amp;B %</b>	<b>30.4%</b>	<b>33.8%</b>	<b>89.8%</b>	<b>37.6%</b>	<b>80.7%</b>
<b>PAYROLL</b>					
Course and Grounds	186,843	237,707	79%	164,754	113%
Carts, Range, Starters, Etc.	36,920	35,137	105%	43,833	84%
Food and Beverage	142,154	128,178	111%	148,536	96%
Pro Shop	51,660	52,449	98%	52,797	98%
Clubhouse Services	21,565	21,916	98%	18,359	117%
Academy	10,580	11,415	93%	6,876	154%
General and Administrative	44,297	46,494	95%	42,530	104%
Marketing	16,588	16,790	99%	16,565	100%
<b>TOTAL PAYROLL</b>	<b>510,607</b>	<b>550,088</b>	<b>93%</b>	<b>494,251</b>	<b>103%</b>
<b>OPERATING EXPENSES</b>					
Course and Grounds	211,002	196,456	107%	150,298	140%
Carts, Range, Starters, Etc.	4,582	3,744	122%	3,670	125%
Food and Beverage	17,926	14,181	126%	16,878	106%
Pro Shop	4,115	4,744	87%	7,478	55%
Clubhouse Services	78,760	78,479	100%	82,951	95%
Academy	5,739	3,364	171%	3,295	174%
General and Administrative	37,518	39,302	95%	40,709	92%
Marketing	4,168	4,257	98%	3,374	124%
<b>TOTAL OPERATING EXPENSES</b>	<b>363,811</b>	<b>344,527</b>	<b>106%</b>	<b>308,654</b>	<b>118%</b>
<b>TOTAL EXPENSES</b>	<b>895,629</b>	<b>922,700</b>	<b>97%</b>	<b>859,828</b>	<b>104%</b>
<b>EBITDA</b>	<b>(692,469)</b>	<b>(692,023)</b>	<b>100%</b>	<b>(461,219)</b>	<b>150%</b>

# Desert Willow Golf Resort

## Standard Summary Income Statement

For the One Month Ending July 31, 2024

			MTD - July 2024		
	MTD Actual	MTD Budget	% of Budget	MTD Prior Year	% of PY
<b>EBITDA</b>	<b>(692,469)</b>	<b>(692,023)</b>	<b>100%</b>	<b>(461,219)</b>	<b>150%</b>
<b>MANAGEMENT FEES</b>	<b>(23,333)</b>	<b>(22,100)</b>	<b>106%</b>	<b>(22,500)</b>	<b>104%</b>
<b>FINANCING ACITIVITY</b>					
Interest Expense - Debt	(1,667)	(1,667)	100%	(3,333)	50%
Interest Expense - Leases	(5,484)	(5,484)	100%	(7,290)	75%
Interest Income	21,514	13,704	157%	19,651	109%
<b>TOTAL FINANCING ACTIVITY</b>	<b>14,363</b>	<b>6,553</b>	<b>219%</b>	<b>9,028</b>	<b>159%</b>
<b>OTHER INCOME (EXPENSE)</b>					
Non-Operating Revenue	80,923	-	100%	0	100%
Facility Rent	(8,000)	(8,000)	100%	(8,000)	100%
Depreciation & Amortization	(139,739)	(156,193)	89%	(120,955)	116%
Taxes	(340)	(49)	694%	(20)	1700%
<b>TOTAL OTHER INCOME (EXPENSE)</b>	<b>(67,157)</b>	<b>(164,242)</b>	<b>41%</b>	<b>(128,974)</b>	<b>52%</b>
<b>NET INCOME</b>	<b>(768,596)</b>	<b>(871,812)</b>	<b>88%</b>	<b>(603,665)</b>	<b>127%</b>
Paid Rounds	1,804	2,300	78%	4,255	42%
Other Rounds	117	137	85%	116	101%
Total Rounds	1,921	2,437	79%	4,371	44%
Revenue/Paid Rounds	113	100	112%	94	120%
Revenue/Total Rounds	106	95	112%	91	116%
Green Fees / Cart Fees per Paid Rounds	66	63	105%	58	115%
Green Fees / Cart Fees per Total Rounds	62	60	104%	56	111%
F&B Revenue/Total Rounds	30	23	129%	24	122%
Merchandise Revenue/Total Rounds	12	9	123%	9	133%

**Desert Willow Golf Resort**  
**Standard Summary Income Statement**  
For the One Month Ending July 31, 2024

YTD - July 2024

	YTD Actual	YTD Budget	% of Budget	YTD Prior Year	% of PY	Annual Budget	Rolling 12 Months
<b>REVENUES</b>							
Green Fees & Cart Fees	\$119,294	\$145,289	82%	\$245,111	49%	\$10,117,994	\$9,573,401
Merchandise	17,082	15,485	110%	30,970	55%	1,090,937	1,104,710
Other Pro Shop	1,901	4,589	41%	6,527	29%	575,126	529,854
Range	820	1,010	81%	2,020	41%	76,480	74,790
Food & Beverage	56,890	55,886	102%	105,728	54%	4,780,039	4,522,137
Academy Merchandise	1,930	944	204%	926	208%	99,109	97,037
Other Academy	5,244	7,474	70%	7,328	72%	380,853	403,957
Other G&A Income	0	0	0%	0	0%	23,911	38,288
<b>TOTAL REVENUE</b>	<b>203,160</b>	<b>230,676</b>	<b>88%</b>	<b>398,609</b>	<b>51%</b>	<b>17,144,449</b>	<b>16,344,174</b>
<b>COST OF SALES</b>							
Merchandise	5,048	8,449	60%	16,262	31%	596,335	609,445
Academy	(1,118)	736	-152%	861	-130%	77,305	65,733
Food & Beverage	17,281	18,900	91%	39,800	43%	1,373,594	1,211,324
<b>TOTAL COGS</b>	<b>21,211</b>	<b>28,085</b>	<b>76%</b>	<b>56,923</b>	<b>37%</b>	<b>2,047,235</b>	<b>1,886,502</b>
<b>COGS - Merchandise %</b>	<b>29.6%</b>	<b>54.6%</b>	<b>54.2%</b>	<b>52.5%</b>	<b>56.3%</b>	<b>54.7%</b>	<b>55.2%</b>
<b>COGS - Academy %</b>	<b>-57.9%</b>	<b>78.0%</b>	<b>-74.3%</b>	<b>93.0%</b>	<b>-62.3%</b>	<b>78.0%</b>	<b>67.7%</b>
<b>COGS - F&amp;B %</b>	<b>30.4%</b>	<b>33.8%</b>	<b>89.8%</b>	<b>37.6%</b>	<b>80.7%</b>	<b>28.7%</b>	<b>26.8%</b>
<b>PAYROLL</b>							
Course and Grounds	186,843	237,707	79%	164,754	113%	2,942,019	2,252,516
Carts, Range, Starters, Etc.	36,920	35,137	105%	43,833	84%	634,959	666,289
Food and Beverage	142,154	128,178	111%	148,536	96%	2,982,678	2,801,342
Pro Shop	51,660	52,449	98%	52,797	98%	722,226	725,370
Clubhouse Services	21,565	21,916	98%	18,359	117%	263,900	250,276
Academy	10,580	11,415	93%	6,876	154%	353,361	391,308
General and Administrative	44,297	46,494	95%	42,530	104%	589,780	564,515
Marketing	16,588	16,790	99%	16,565	100%	283,552	296,099
<b>TOTAL PAYROLL</b>	<b>510,607</b>	<b>550,088</b>	<b>93%</b>	<b>494,251</b>	<b>103%</b>	<b>8,772,475</b>	<b>7,947,714</b>
<b>OPERATING EXPENSES</b>							
Course and Grounds	211,002	196,456	107%	150,298	140%	2,160,018	1,885,837
Carts, Range, Starters, Etc.	4,582	3,744	122%	3,670	125%	121,372	99,280
Food and Beverage	17,926	14,181	126%	16,878	106%	564,360	639,335
Pro Shop	4,115	4,744	87%	7,478	55%	108,887	77,160
Clubhouse Services	78,760	78,479	100%	82,951	95%	663,048	713,923
Academy	5,739	3,364	171%	3,295	174%	41,864	36,756
General and Administrative	37,518	39,302	95%	40,709	92%	761,438	770,118
Marketing	4,168	4,257	98%	3,374	124%	179,519	119,297
<b>TOTAL OPERATING EXPENSES</b>	<b>363,811</b>	<b>344,527</b>	<b>106%</b>	<b>308,654</b>	<b>118%</b>	<b>4,600,506</b>	<b>4,341,705</b>
<b>TOTAL EXPENSES</b>	<b>895,629</b>	<b>922,700</b>	<b>97%</b>	<b>859,828</b>	<b>104%</b>	<b>15,420,216</b>	<b>14,175,921</b>
<b>EBITDA</b>	<b>(692,469)</b>	<b>(692,023)</b>	<b>100%</b>	<b>(461,219)</b>	<b>150%</b>	<b>1,724,233</b>	<b>2,168,253</b>



**Desert Willow Golf Resort**  
**Standard Summary Income Statement**  
For the One Month Ending July 31, 2024

YTD - July 2024

	YTD Actual	YTD Budget	% of Budget	YTD Prior Year	% of PY	Annual Budget	Rolling 12 Months
<b>EBITDA</b>	<b>(692,469)</b>	<b>(692,023)</b>	<b>100%</b>	<b>(461,219)</b>	<b>150%</b>	<b>1,724,233</b>	<b>2,168,253</b>
<b>MANAGEMENT FEES</b>	<b>(23,333)</b>	<b>(22,100)</b>	<b>106%</b>	<b>(22,500)</b>	<b>104%</b>	<b>(478,200)</b>	<b>(470,833)</b>
<b>FINANCING ACITIVITY</b>							
Interest Expense - Debt	(1,667)	(1,667)	100%	(3,333)	50%	(20,000)	(38,333)
Interest Expense - Leases	(5,484)	(5,484)	100%	(7,290)	75%	(55,665)	(75,782)
Interest Income	21,514	13,704	157%	19,651	109%	123,820	210,057
<b>TOTAL FINANCING ACTIVITY</b>	<b>14,364</b>	<b>6,553</b>	<b>219%</b>	<b>9,028</b>	<b>159%</b>	<b>48,155</b>	<b>95,942</b>
<b>OTHER INCOME (EXPENSE)</b>							
Non-Operating Revenue	80,923	0	100%	0	100%	107,240	312,511
Facility Rent	(8,000)	(8,000)	100%	(8,000)	100%	(96,000)	(96,000)
Depreciation & Amortization	(139,739)	(156,193)	89%	(120,955)	116%	(1,874,316)	(1,639,234)
Taxes	(340)	(49)	694%	(20)	1700%	(22,856)	(15,608)
<b>TOTAL OTHER INCOME (EXPENSE)</b>	<b>(67,157)</b>	<b>(164,242)</b>	<b>41%</b>	<b>(128,974)</b>	<b>52%</b>	<b>(1,885,932)</b>	<b>(1,438,331)</b>
<b>NET INCOME</b>	<b>(768,595)</b>	<b>(871,812)</b>	<b>88%</b>	<b>(603,665)</b>	<b>127%</b>	<b>(591,744)</b>	<b>355,031</b>
Paid Rounds	1,804	2,300	78%	4,255	42%	86,236	84,407
Other Rounds	117	137	85%	116	101%	2,308	1,777
Total Rounds	1,921	2,437	79%	4,371	44%	88,544	86,184
Revenue/Paid Rounds	113	100	112%	94	120%	199	194
Revenue/Total Rounds	106	95	112%	91	116%	194	190
Green Fees / Cart Fees per Paid Rounds	66	63	105%	58	115%	117	113
Green Fees / Cart Fees per Total Rounds	62	60	104%	56	111%	114	111
F&B Revenue/Total Rounds	30	23	129%	24	122%	54	52
Merchandise Revenue/Total Rounds	12	9	123%	9	133%	17	18

**Desert Willow Golf Resort  
Budget and Cash Flow Analysis**

	2019-2020	2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
OPERATIONAL INCOME STATEMENT	Actuals	Actuals	Actuals	Actuals	Actuals	Estimated
<i>Beginning Cash Balance</i>	<b>3,596,022</b>	<b>2,374,599</b>	<b>3,817,067</b>	<b>4,911,680</b>	<b>7,074,899</b>	<b>7,014,127</b>
<b>REVENUES</b>						
Green Fees & Cart Fees	5,582,594	7,481,139	9,060,713	9,950,274	9,699,219	9,573,401
Merchandise	713,947	785,205	1,060,234	1,189,967	1,118,598	1,104,710
Other Pro Shop	517,703	491,579	482,003	489,034	534,480	529,854
Range	35,476	67,454	77,941	74,730	75,990	74,790
Food & Beverage	2,216,719	2,181,902	3,975,953	4,875,792	4,570,976	4,522,137
Academy Merchandise	76,911	77,263	64,932	90,049	96,033	97,037
Other Academy	173,351	268,967	323,023	365,365	406,040	403,957
Other G&A Income	28,722	14,504	37,621	44,230	38,288	38,288
<i>Transfer in from GF</i>	-	-	-	-	-	-
<b>TOTAL REVENUE</b>	<b>9,345,423</b>	<b>11,368,013</b>	<b>15,082,421</b>	<b>17,079,440</b>	<b>16,539,624</b>	<b>16,344,174</b>
<b>EXPENDITURES</b>						
Cost of Good Sold	1,121,263	1,200,530	1,719,241	2,067,673	1,922,215	1,886,502
Payroll	5,171,186	5,410,712	6,661,711	7,736,206	7,931,357	7,947,714
Operating Expenses	2,954,736	2,918,415	3,624,504	4,251,906	4,286,548	4,341,705
Equipment/Leases	450,384	469,030	988,548	670,162	866,902	888,825
Other Expense	513,878	557,776	518,614	604,061	259,092	173,988
<i>Loan Repayment from City (\$1M still outstanding)</i>	-	-	<b>500,000</b>	<b>500,000</b>	<b>500,000</b>	<b>500,000</b>
<b>Capital Improvement Plan</b>						
Firecliff Golf Course Renovation	-	-	-	-	2,635,454	1,464,546
Annual DWGR Capital Replacement Expenditures	271,100	459,151	414,346	687,227	189,931	394,250
Annual Perimeter/DW Drive/Parking Lot Expenditures	182,157	187,417	190,454	195,855	2,530,699	5,622,107
<b>Total CIP</b>	<b>453,257</b>	<b>646,568</b>	<b>604,801</b>	<b>883,082</b>	<b>5,356,084</b>	<b>7,480,903</b>
<b>TOTAL EXPENDITURES</b>	<b>10,664,704</b>	<b>11,203,031</b>	<b>14,617,418</b>	<b>16,713,090</b>	<b>21,122,198</b>	<b>23,219,637</b>
<b>Net Surplus/(Deficit)</b>	<b>(1,319,281)</b>	<b>164,982</b>	<b>465,003</b>	<b>366,350</b>	<b>(4,582,574)</b>	<b>(6,875,463)</b>
<i>Transfer in from Capital Reserve</i>	367,697	577,065	464,767	883,082	5,356,084	7,480,903
<i>Accrual to Cash Basis Adjustment</i>	(269,839)	700,421	164,843	913,787	(834,281)	(888,625)
<b>OPERATIONS RESERVE PLAN/ANALYSIS</b>						
<b>Ending DW Cash Balance/Reserve</b>	<b>2,374,599</b>	<b>3,817,067</b>	<b>4,911,680</b>	<b>7,074,899</b>	<b>7,014,128</b>	<b>6,730,942</b>
Restricted for Outstanding Operational Loan	2,000,000	2,000,000	1,500,000	1,000,000	500,000	500,000
90 Day Operations Reserve	2,552,862	2,639,116	3,378,154	3,832,502	2,797,217	3,049,732
<b>Reserve Surplus/(Deficit)</b>	<b>(2,178,263)</b>	<b>(822,049)</b>	<b>33,525</b>	<b>2,242,397</b>	<b>3,716,911</b>	<b>3,181,210</b>

\* - Risk to General Fund

\*CIP Reserve is currently fully funded by Amenity Fee from TimeShares/Capital Reserve Fund Balance is held by the City.

**DWGR  
Round Mix Analysis  
For the Month Ended July 31, 2024**

Category	Rounds						Dollars									
	2024/2025	%	Budget	%	Variance	2023/2024	%	Variance	2024/2025	%	Budget	%	Variance	2023/2024	%	Variance
Public Rack	497	28%	708	31%	(211)	1,309	32%	(812)	\$ 34,776	31%	48,926	34%	\$ (14,150)	\$ 81,756	34%	\$ (46,980)
Residents	319	18%	264	11%	55	547	13%	(228)	\$ 13,543	12%	12,438	9%	\$ 1,105	\$ 23,350	10%	\$ (9,807)
Outings	478	26%	459	20%	19	811	20%	(333)	\$ 32,315	29%	34,291	24%	\$ (1,976)	\$ 57,570	24%	\$ (25,255)
Wholesale	323	18%	296	13%	27	560	14%	(237)	\$ 21,609	19%	20,429	14%	\$ 1,180	\$ 35,445	15%	\$ (13,836)
Loyalty/Special	187	10%	574	25%	(387)	904	22%	(717)	\$ 9,437	8%	27,204	19%	\$ (17,767)	\$ 39,940	17%	\$ (30,503)
<b>Total</b>	<b>1,804</b>		<b>2,300</b>		<b>(496)</b>	<b>4,131</b>		<b>(2,327)</b>	<b>\$ 111,680</b>		<b>\$ 143,289</b>		<b>\$ (31,609)</b>	<b>\$ 238,061</b>		<b>\$ (126,381)</b>
Comp/Employee	117		137		(20)	240		(123)	\$ -		\$ -		\$ -		\$ -	
<b>Total</b>	<b>1,921</b>		<b>2,437</b>		<b>(516)</b>	<b>4,371</b>		<b>(2,450)</b>	<b>\$ 111,680</b>		<b>\$ 143,289</b>		<b>\$ (31,609)</b>	<b>\$ 238,061</b>		<b>\$ (126,381)</b>

	Average Dollars per Round		
	2024/2025	Budget	2023/2024
Public Rack	\$ 70	\$ 69	\$ 62
Residents	\$ 42	\$ 47	\$ 43
Outings	\$ 68	\$ 75	\$ 71
Wholesale	\$ 67	\$ 69	\$ 63
Loyalty/Special	\$ 50	\$ 47	\$ 44
<b>Total</b>	<b>\$ 62</b>	<b>\$ 62</b>	<b>\$ 58</b>

**DWGR  
Round Mix Analysis  
For the One Month Ending July 31, 2024**

Category	Rounds							
	2024/2025	%	Budget	%	Variance	2023/2024	%	Variance
Public Rack	497	28%	708	31%	(211)	1,309	32%	(812)
Residents	319	18%	264	11%	55	547	13%	(228)
Outings	478	26%	459	20%	19	811	20%	(333)
Wholesale	323	18%	296	13%	27	560	14%	(237)
Loyalty/Special	187	10%	574	25%	(387)	904	22%	(717)
<b>Total</b>	<b>1,804</b>		<b>2,300</b>		<b>(496)</b>	<b>4,131</b>		<b>(2,327)</b>
Comp/Employee	117		137		(20)	240		(123)
<b>Total</b>	<b>1,921</b>		<b>2,437</b>		<b>(516)</b>	<b>4,371</b>		<b>(2,450)</b>

Category	Dollars							
	2024/2025	%	Budget	%	Variance	2023/2024	%	Variance
Public Rack	\$ 34,776	31%	\$ 48,926	34%	\$ (14,150)	\$ 81,756	34%	\$ (46,980)
Residents	\$ 13,543	12%	\$ 12,438	9%	\$ 1,105	\$ 23,350	10%	\$ (9,807)
Outings	\$ 32,315	29%	\$ 34,291	24%	\$ (1,976)	\$ 57,570	24%	\$ (25,255)
Wholesale	\$ 21,609	19%	\$ 20,429	14%	\$ 1,180	\$ 35,445	15%	\$ (13,836)
Loyalty/Special	\$ 9,437	8%	\$ 27,204	19%	\$ (17,767)	\$ 39,940	17%	\$ (30,503)
<b>Total</b>	<b>\$ 111,680</b>		<b>\$ 143,289</b>		<b>\$ (31,609)</b>	<b>\$ 238,061</b>		<b>\$ (126,381)</b>
Comp/Employee	\$ -		\$ -			\$ -		\$ -
<b>Total</b>	<b>\$ 111,680</b>		<b>\$ 143,289</b>		<b>\$ (31,609)</b>	<b>\$ 238,061</b>		<b>\$ (126,381)</b>

Category	Average Dollars per Round		
	2024/2025	Budget	2023/2024
Public Rack	\$ 70	\$ 69	\$ 62
Residents	\$ 42	\$ 47	\$ 43
Outings	\$ 68	\$ 75	\$ 71
Wholesale	\$ 67	\$ 69	\$ 63
Loyalty/Special	\$ 50	\$ 47	\$ 44
<b>Total</b>	<b>\$ 62</b>	<b>\$ 62</b>	<b>\$ 58</b>



**Desert Willow/PDRFC**  
**Statement of Cash Flows-Combined**  
**Indirect Method Reconciliation**  
7/31/2024

**Cash Flows from Operating Activities**

Net Income (Loss)		(768,595)
Adjustments to reconcile net loss to net cash provided by operating activities		
Depreciation & Amortization expense	139,739	
Bad Debt expense	-	
Gain on disposal of assets	-	
(Increase) Decrease in assets		
Accounts Receivable	23,436	
Due from Employees	-	
Inventories	(2,044)	
Prepaid expenses	(172,963)	
Increase (Decrease) in liabilities		
Accounts Payable	467,056	
Accrued Liabilities	(321,678)	
Deferred Revenue	8,474	
Interest	-	
Due to Affiliates	8,000	
		150,020
<b>Net cash flows from operating activities</b>		<u><u>(618,575)</u></u>

**Desert Willow/PDRFC**  
**Statement of Cash Flows-Combined**  
**Direct Method**  
7/31/2024

**Cash Flows from Operating Activities**

Cash Received From Customers	1,178
Interest Received	21,514
Other Operating Cash Receipts	80,923
Cash Paid to Suppliers and Employees	(714,699)
Interest Paid	(7,151)
Taxes Paid	(340)

**Net cash flows from operating activities** (618,575)

**Cash Flows from Investing Activities**

Contributed Capital	-
Purchases of Property and Equipment	(33,564)
Proceeds from sale of Property and Equipment	-

**Net cash flows from investing activities** (33,564)

**Cash Flows from Financing Activities**

Loan proceeds-KSM/CITY	-
Principal payments	(73,224)

**Net cash flows from financing activities** (73,224)

**Net change in cash** (725,363)

**Cash at beginning of period** 7,014,127

**Cash at end of period** 6,288,764

**DWGR**  
**F&B Revenue Analysis**  
**Year-to-Date Revenue Analysis**  
**7/31/2024**

<b>Dining Analysis</b>				
	<b>2024.2025</b>	<b>2022.2023</b>	<b>Variance</b>	<b>%</b>
Dining Covers	1,235	1,976	(741)	-38%
Dining Revenue	\$ 28,459	\$ 53,982	(25,523)	-47%
Dining - Ave Check	\$ 23.04	\$ 27.32	\$ (4.28)	-16%

<b>Catering Analysis</b>				
	<b>2024.2025</b>	<b>2022.2023</b>	<b>Variance</b>	<b>%</b>
Catering Covers	347	374	\$ (27)	-7%
Catering Revenue	\$ 14,592	\$ 26,330	\$ (11,738)	-45%
Catering Ave Check	\$ 42.05	\$ 70.40	\$ (28.35)	-40%

<b>Outlet Analysis</b>				
	<b>2024.2025</b>	<b>2022.2023</b>	<b>Variance</b>	<b>%</b>
Outlet Rounds	1,921	4,371	\$ (2,450)	-56%
Outlet Revenue	\$ 7,308	\$ 22,744	\$ (15,436)	-68%
Outing Ave Check	\$ 3.80	\$ 5.20	\$ (1.40)	-27%

**Total F&B Revenue**                    **\$ 50,359**   **\$ 103,056**   **\$ (52,697)**   **-51%**

**PDRFC COVER ANALYSIS****2024.2025****July**

Dining Covers	1,235
Catering Covers	347
	<u><b>1,582</b></u>

Dining Revenue	\$ 28,459
Catering Revenue	\$ 14,592
	<u><b>\$ 43,051</b></u>

Dining - Ave Check	\$ 23.04
Catering - Ave Check	\$ 42.05

Outlet Revenue	\$ 7,308
Rounds	1,921

\$'s per Round	\$ 3.80
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**2023.2024**

Dining Covers	1,976
Catering Covers	374
	<u><b>2,350</b></u>

Dining Revenue	\$ 53,982
Catering Revenue	\$ 26,330
	<u><b>\$ 80,312</b></u>

Dining - Ave Check	\$ 27.32
Catering - Ave Check	\$ 70.40

Outlet Revenue	\$ 22,744
Rounds	4,371

\$'s per Round	\$ 5.20
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