# PALM DESERT FOOD&WINE

PRESENTED BY **AGUA CALIENTE CASINOS** at The Gardens on El Paseo | March 21–24, 2024

2024 PARTNER SUMMARY

481111

This **12th annual** food and wine event was held on El Paseo in Palm Desert, California with additional culinary activations held throughout the Coachella Valley.

# **45**

FOOD, WINE, AND SPIRIT EXPERIENCES, INCLUDING
• 21 CELEBRITY CHEF DEMONSTRATIONS

- 6 CELEBRITY CHEF BOOK SIGNINGS
- 6 ANCILLARY TASTING EXPERIENCES
- 3 SILENT AUCTIONS
- 2 GRAND TASTINGS
- 4 CELEBRITY CHEF DINNERS
- 1 JAMES BEARD GOURMET LUNCHEON
- •1 SUNDAY BRUNCH
- •1 CELEBRITY CHEF RECEPTION



# 950+

STAFF, SPONSORS, AND TALENT ANIMATED THE EVENT, INCLUDING:

- 345 STAFF
- 235 VOLUNTEERS
- 140 CULINARY STUDENTS
- 61 WINERIES
- 57 RESTAURANTS
- 48 SPONSORS AND PARTNERS
- **35** CELEBRITY & LOCAL CHEFS
- 15 VENDORS
- 14 SPIRIT BRANDS & CRAFT BREWERIES



CUMULATIVELY RAISED FOR FIND FOOD BANK AND THE JAMES BEARD FOUNDATION AS A RESULT OF PALM DESERT FOOD & WINE ACTIVITIES "The Saturday and Sunday Grand Tastings were both superb with excellent food and plentiful wine while not being too crowded. The Sunday Jazz Brunch by Meg Bickford was also fun and the food was wonderful."

– Charles (Flagstaff, AZ)

"I love the fact that you pay a set price and can go to the event without any additional cost. We were able to taste anything we wanted freely. So nice! The whole event was very well done."

– Caroline (Beaverton, OR)

"I went with two girlfriends from out of town and we had the best time. Food was absolutely amazing. We added more restaurants to our 'go to' list. The tastings were very informative. We found new wines we otherwise wouldn't have tried, learned about wineries in the area to try for another girls weekend. The crowd and vendors were very friendly and added to the excitement.

Can't wait for next year."

– Tracey (Mashpee, MA)

"Loved the chefs chosen for this year." - Constance (Palm Springs, CA) "The date farm tour was well organized, comfortable, fascinating, led by amazing farm families (the Kecks and the Aziz Farm couple), entertaining , educational, and it included a fantastic lunch out on the farm. We enjoyed every minute. We hope to do it again and more similar events. Five Stars."

– Marilynn (Palm Desert, CA)

"I have attended the Taste of Washington for more than a decade, and must admit this event outshined it in all categories! The offering of food was the nicest surprise, the caliber and quantity and exceptional preparation really raised the bar." – Sally (Seattle, WA)

"I live in Northern California and I plan to come back next year with a group of friends so that we can enjoy all aspects of the events." - Debra (Walnut Creek, CA)

"Well organized. Line to enter moved quickly, tastings were spread apart and many to choose from, cooking demos had plenty of seating." - Martine (Seattle, WA) "The venue (The Fletcher House) was spectacular and the perfect setting for the Celebrity Chef Reception. Being in the industry, I was able to see many of the San Francisco chefs that I've known over the years..." – Tracey (Rancho Mirage, CA)

"Afrim Pristine event was great. The setting was very good and his passion for cheese was sensational and very entertaining. The cheese and wine tastings were also very good. The Sunday Grand Tastings was over the top. Everything we tasted was excellent. The vendor representatives were friendly and more than happy to discuss their wines and food. We loved it."

– Frank (Rancho Mirage, CA)

"The Sunday Brunch was fantastic. Food was phenomenal. Sunday Grand Tasting was a great experience as well." - Susan (Orange County, CA)

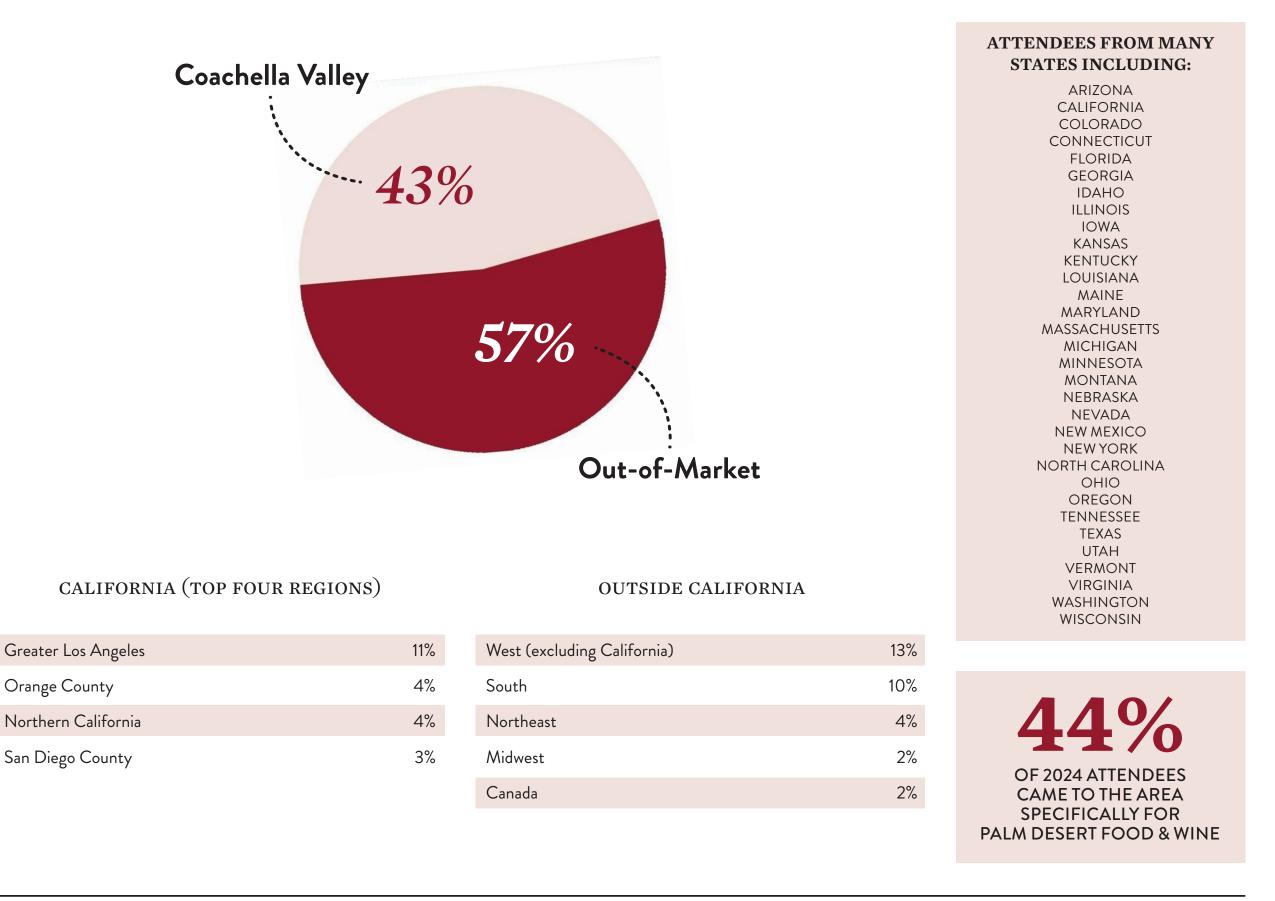
"We loved everything about the event. The fast check-in, the food, the wine, the booths, the vendors. Everything!" - Gina (La Quinta, CA)

# ATTENDANCE + GEOGRAPHIC COMPOSITION

### ATTENDANCE GROWTH



### **GEOGRAPHIC COMPOSITION**



# DEMOGRAPHICS

80









\*28% of respondents did not answer the household income question

# ECONOMIC IMPACT

### ECONOMIC IMPACT



Source: Modernism Week 2024 Economic Impact (\$523 per person) – Average PDFW ticket transaction per customer was \$386.70

# MEDIA + MARKETING PROMOTIONAL VALUE

## \$332,680

DIGITAL ADVERTISING VALUE (690,000 BANNER IMPRESSIONS / 1,400,000 NEWSLETTER IMPRESSIONS)

# \$462,651

SOCIAL MEDIA VALUE (2,362,511 VIEWS / IMPRESSIONS)

## \$98,352

PRINTED COLLATERAL
+ DISTRIBUTION VALUE (53,750 UNITS PRINTED)

(1,560,521 TOTAL READERSHIP) \$144,531

**PRINT ADVERTISING VALUE** 

## \$428,800

EDITORIAL AND PUBLIC RELATIONS VALUE (6,462,521 TOTAL IMPRESSIONS ACROSS ALL CHANNELS)

# \$17,500

DIGITAL BILLBOARD VALUE (7,100,000 IMPRESSIONS)

# \$36,652

RADIO ADVERTISING VALUE (956 SPOTS / 1,004,613 AUDIENCE EXPOSURE)

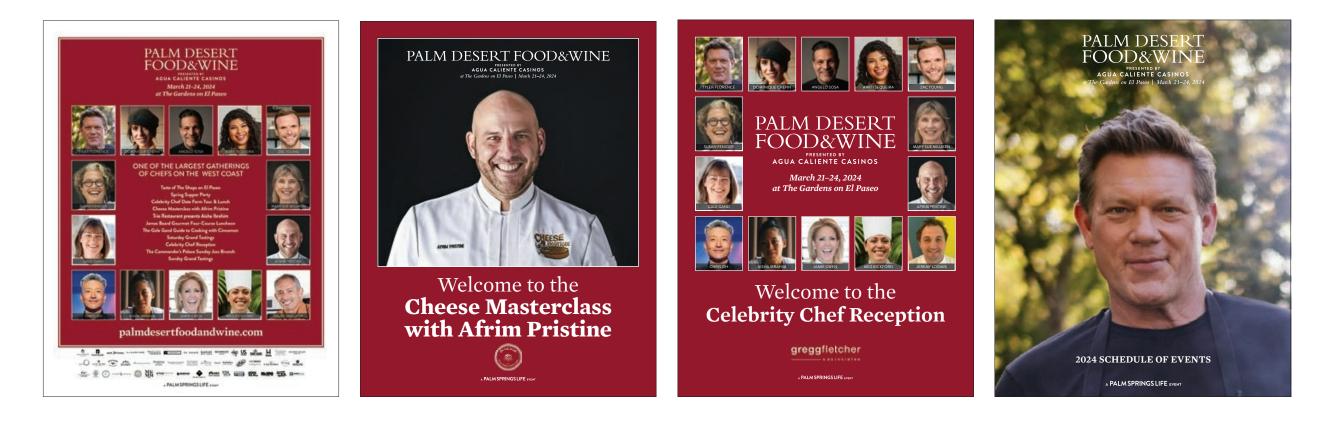
# **\$78,000**

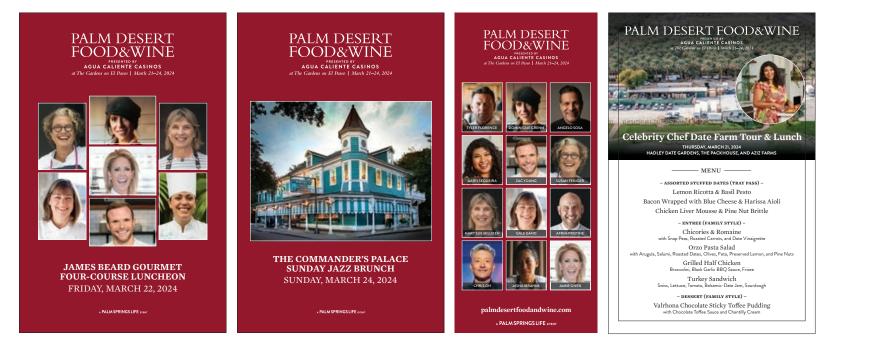
TELEVISION ADVERTISING VALUE (2,000 SPOTS / 140,000 AUDIENCE EXPOSURE)

Palm Desert Food & Wine's 2024 media and marketing coverage total value of **\$1,599,166** resulted in **20,773,916** impressions to expose and brand El Paseo as a premier Southern California shopping destination.

### PRINT ADVERTISING







PRINTED COLLATERAL + DISTRIBUTION VALUE (53,750 UNITS PRINTED)

### \$98,352

POSTERS & EVENT SIGNS RACKCARDS POSTCARDS RECIPE & MENU CARDS WINE PLACEMATS SCHEDULE OF EVENTS BOOKLET MENU RECIPE BOOKLETS

### SOCIAL MEDIA



palmspringslifemagazine and 4 ... El Paseo Shopping District

palmspringslifemagazine Edited + 12w GIVEAWAY ALERT!!

Enter to WIN a Fashion Week El Paseo and Palm Desert Food & Wine experience! Both events happen at The Gardens on El Paseo in Palm Desert,

Two reserved tickets to every night of Fashion Week El Paseo (March 15-21) Two tickets to Palm Desert Food & Wine Grand Tastings (March 23-24) Annual subscription to Palm Springs

View insights          View insights         Image: Constraint of the second sec	Boost again
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t the Chefs of Palm Desert Food & Wine 2024

SOCIAL MEDIA VALUE (2,362,511 VIEWS / IMPRESSIONS)

\$462,651

FACEBOOK, X, AND INSTAGRAM





palmspringslifemagazine and 3 others Original audio

...

palmspringslifemagazine 12w Calling all cheese lovers! Learn all about the art of cheesemaking and wine pairings with Afrim Pristine, the world's youngest maître fromager (certified cheese master).

Afrim returns for a special evening masterclass sharing some of his favorite wines paired with the world's best cheeses. Head to the link in bio to learn more and get your tickets.

#pdfw #palmspringslife #dineelpaseo

View insights Boost reel QQA **685** likes March 6 0 Add a comment...

sive culinary d on't know about this annual food festival, March 21-24, you ought to. Here's



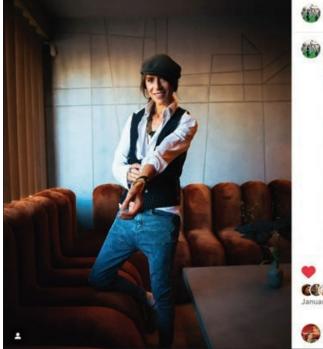
What to Do at Palm Desert Food & Wine, March 21-24



Chefs Share Who They Most Want to See at Palm Desert Food & Wine







pdfoodandwine - Following ... Palm Desert Food & Wine Festival

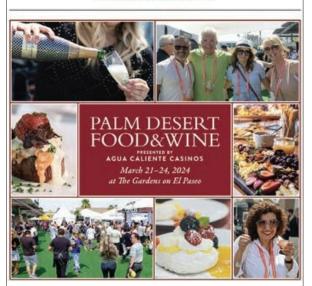
pdfoodandwine Edited - 18w Dominique Crenn, co-owner and chef of @atelier.crenn in San Francisco, combines her French heritage and imagination in her culinary creations.

She recently opened her Parisian restaurant, @goldenpoppy.paris, in 2023. Crenn's talent has earned her recognition on Netflix's Chef's Table and nominations from the James Beard Foundation. Atelier Crenn has been ranked on the World's 50 Best Restaurants list, and Crenn herself has received the World's 50 Best Icon Award, S

he is also known for promoting innovation, sustainability, and equality in the culinary community. Crenn's journey



Having trouble viewing this email? <u>View in web browser</u> PALM SPRINGS LIFE







DIGITAL ADVERTISING VALUE (690,000 BANNER IMPRESSIONS / 1,400,000 NEWSLETTER IMPRESSIONS)

\$332,680



AGUA CALIENTE CASINOS

on El Paseo

BUY TICKETS



Taste of the Shops on El Paseo Induige your senses with a progressive tasting experience of El Paseo reatauranta, each offering a unique culturary experience.

Spring Supper Party ion us for a celebration of gastronomy, wine, and art. This unique four-course, farm-to-table menu is paired with H. Marcer wines.

Celebrity Chef Date Farm Tour & Lunch about Coastratia Valley dates with oelebrily chel Aarb Sequ a visit Hadley Date Gardens. The Packhouse, and Azit Far

Cheese Masterclass with Afrim Pristine e lovers, assemble, Learn all about the art of choese making and ring with Ahim Pristine, the world's youngest maline fromager.

Trio Restaurant presents Aisha Ibrahim brahim. Food & Wine's "Best New Chef 2023", for a wine pared osted by Trio Restaurant and executive chef Jenemy Looms.

James Reard Gourmet Four-Course Lunchcon Begin your weekend with an afternoon feasil prepared live cristage by our celebrity chefs. Dine and enjoy four courses with fine wine pavings.

Masters of Fire: The Tyler Florence BBQ Experience Join celebrity chef Tyler Florence for a one-of-a-kind, Live File barbocue senonce with all you can eat barbocue, plus the premiere of Masters of Fire

The Gale Gand Guide to Cooking with Spices ern about the secrets of cooking with spices during this special event at avory Spice Shop, hosted by Gate Gand, James Beard Award winner

Saturday Grand Tastings le bles from 40+ restaurants, as well as +60 premium and spar beens, and spirits. Live cooking demonstrations on three stage

Celebrity Chef Reception Party with the chefs that you know and love from TV at this exclusive cock some. Meet and mingle with fellow foodies and our 2024 celebrity chefs

The Commander's Palace Sunday Jazz Brunch by the delights of New Orleans, this special jazz brunch feature Commander's Palace executive chef Meg Bickford

Sunday Grand Tastings Follow your nose to new favorite flavors. Food and drink experts return to serve unlimbed tastings with a second round of cooking demonstrations

BUY TICKETS

Benefiting FIND Food Bank and the James Beard Foundation

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#### **TELEVISION ADVERTISING VALUE** (2,000 SPOTS / 140,000 AUDIENCE EXPOSURE)









RADIO ADVERTISING VALUE (956 SPOTS / 1,004,613 AUDIENCE EXPOSURE)

\$36,652

#### DIGITAL BILLBOARD VALUE (7,100,000 IMPRESSIONS)



PALM DESERT FOOD&WINE AGUA CALIENTE CASINOS CHEF TYLER FLORENCE



#### PALM DESERT FOOD&WINE AGUA CALIENTE CASINOS CHEF DOMINIQUE CRENN



LOS ANGELES: (10 billboards daily, rotating within a 16 billboard system)

- 1. I-60 & 57
- 2. I-10 & 605
- 3. I-10 & Convention
- Center Way 4. Sunset Blvd next to Roxy Theatre
- 5. Santa Monica Blvd & La Brea
- 6. 170 & Hollywood Blvd
- 7. 1-5 & 710
- 8. 605 & Los Angeles St
- 9. 210 & S. Azusa Ave
- 10. I-60 & Fairway Drive
- 11. I-15 & 210
- 12. I-10 & Cherry Ave
- 13. I-15 & Milliken
- 14. I-5 & Scout Ave
- 15. 91 & Palisades Drive
- 16. 91 & Paseo Grande

SAN DIEGO: (10 billboards daily, rotating

- within a 14 billboard system)
- 1. I-8 & 95
- 2. I-8 & 1st Ave
- 3. I-15 & 52 4. I-5 & 52
- 5. I-15 & Miramar Road
- 6. I-5 & Sorrento
- 7. I-8 & Waring Road
- 8. I-8 & 805
- 9. I-5 & Garnett
- 10. 52 & Mission Gorge
- 11. 125 & Lake Murray
- 12. 125 & University Ave
- 13. I-15 & Adams
- 14. 163 & Friars

2024 PARTNER SUMMARY // PALM DESERT FOOD & WINE 2024

INDEPENDENT

RESTAURANT & FOOD NEWS

Restaurant News Bites: Palm Desert Food and Wine Is Back; a New Restaurant in the Shame on the Moon Space; and More!

= Menu ()

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ty Charles Drabkie February 266, 2024

#### March Means It's Time for Two Iconic Food Fests

Taste of Tennis is back at the Hyatt Regency Indian Wells Resort and Spa, 44600 Indian Wells Lane, in Indian Wells, from 6 to 9 p.m., Monday, March 4. Top Chefalum Angelo Sosa will debut two new restaurants at the resort, <u>Tian</u> <u>Carmen and Carmecha</u>, during the event. Taste of Tennis celebrates both cuisine and tennis (most notably the BNP Paribas Open, which starts the sam weekly guests, including current players and tennis legends, will enjoy music and savor delicious bites and signature cocktails. Learn more at get tickets, which are \$250, at <u>tasteoformis.com/indian.wells</u>.

Palm Desert Food and Wine returns to The Gardens on El Paseo from Thursday, March 21, dhrough Sunday, March 24, with some impressive celebrity chefs, including the Food Network's Tyler Florence, and Dominique Crenn, of three-Michelin-star restaurant Athelier Crenn in San Francisco. Tickets to individual events range from \$40 to \$250; get them, along with more information, at palmdesertfoodandwine.cum.

#### PALM SPRINGS LIFE

#### Aarti Sequeira Hosted Date Farm Tour During Palm Desert Food & Wine

Celebrity chef and Palm Desert Food & Wine returning favorite Aarti Sequeira led a bus tour that took riders to two date farms, culminating in an alfresco lunch. Jour Min Common / Meth 23 Jona / Brotavers



Aarti Soqueira and the Hadley Date Gardens tear PHOTOGRAPHY BY SICOLE JARAMILLO

The day grew warm, but attendees' enthusiasm never waned as a guided date farm toar and lunch began on Thursday during the 12th annual Palm Desert Food & Wine event presented by Agua Callente Casinos. At 9 am, Aarti Sequeira, edebrity chef and California Date Ambassador, welcorned several fellow chefs and a host of food and wine lowers aboard a lucury bus board for Hadley Date Gardens, The Pachbouse, and Adz Farms in Thermal. There wasn't a seat to round!

The tour's first stop was Hadley Date Gandens, where company president Albert P. Keek II offered a peek behind the palm fronds of his family-owned and operated business. Standing in front of a date palm grove, Keek explained the process of pollinating the spring season's budding fruit as agile workers clambered up trees tending to the popular deglet noor variety.

### = LOCALE «

10 Events to Look Forward to This March in and Around Palm Springs

#### Add These Exciting Desert Happenings to Your Spring Calendar!

With winder coming to an end and spring on the horizon. March is the perfect time to pay a visit to Pulm Springs. While lounging by the pool with a fruity clinik in hand never gets old. there is plonty more to the desert than meets the eye. Whether you're caving an arby weekend deavy or want to induce in some of the bost bles at a Michelin Guide restaurant, there are several exciting events to put on your calendar. From Fashion Week to food festivals, make the most of March in Palm Sorings with these card-miss activities and experienced

Palm Desert Food & Wine Festival



Detect Flood & Wine Festival, From top chefs to renowned winemakers, this annual gastenomic very takes place over the course of four days on Elsace When it comes to talent, there will be ga chefs and §7 restaurants featured. The first day of the festival kicks off with a cheese masterclass, followed by a four-course James Beard Gourned Luncheon. However, the grand tastings on both Saturday and Sanday are what we're most excited about.





#### What to Know

Palm Desert Food & Wine at the U Place ahopping district, presented by Agua Cale
 March 21 through 24, 2024
 Tokets are priced separately, the popular Saturday Grand Taxitogs is \$150 (prevent

MODERNISM WEEK, that fabs/cous February festivity that stretches across eleven ebulient days, has officially wrapped, and the mondo music and art festivals of later spring remain in the model detace. But Match around the dewint report cities remains a vibrant and bury EDITORIAL AND PUBLIC RELATIONS VALUE (6,462,521 TOTAL IMPRESSIONS ACROSS ALL CHANNELS)

\$428,800

KESQ NBC COACHELLA VALLEY INDEPENDENT LOCALE PALM SPRINGS LIFE THE GUIDE PALMSPRINGSLIFE.COM

#### **PR ACTIVATIONS:**

Media Marketplace at IPW San Antonio

Society of American Travel Writers

International Media Marketplace NYC

Visit California Chicago Media Reception

Visit California Dallas Media Reception

Greater Palm Springs Foodie FAM

#### Desert Sun.

Palm Desert Food and Wine festival James Beard luncheon returns



Susan Fanger, right, and Mary Sur Millium approximate signed of wine offered to them while conducting a occurring demonstration at the Paim Devert Food & Wine James Baard Gourner Four-Course Luncheon in Paim Devert, Calif., March 22, 2024. Jay Calderon/The Devert Sun



Attendees loast during the Paim Desert Food & Wrie James Beard Gournet Fou Luncheon in Paim Desert, Calif., March 22, 2024. Jay Caliform/The Desert Bury



Dominique Chern, left, klasses a friend during a cooking demonstration during the Palm Desert Food & Wine James Baetd Gournell Pour-Course Luncheon in Palm Desert, Calit, March 22, 2024. Jay Calderon/The Desert Sun



The Patin Desert Food & Wine James Beard Gournet Four-Cou Desert, Calif., March 22, 2024. Jay Calderon/The Desert Sun

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News House Statement

Palm Desert Food and Wine Festival brings out travelers, food, and wine enthusiasts



By Myseld Piter Toucht Merch 22, 2024 2:08 PM Published Merch 22, 2024 11:05 AM

The Falm Desert Food and Wine Festival team brings thousands of people a firstclass culinary experience.

The event, produced by Palm Springs Life magazine, is in the El Paseo shopping district in Palm Desert, California. Premier chafs from near and far will share cusine and beverage advice and taste tests throughout the event. The festival team says it will feature a rotter of the nation's top chaft, winteers, and thevematters.



"We just experienced an amazing salad with a gartic paste underneath and an art, and I don't even know what was in it," says Thomas Soude. "But it was so good. And this caufillower soup was fantactic." Even the attendees have been praising the chef and the gournet. "Usually, like a benquet, sort of waters down the recipe by about 20% or so," says Patrick Service. "This was about 100%, so this came out of guns Nating. It was delicious. So, the chickory salad was awesome. And so it was the soup."

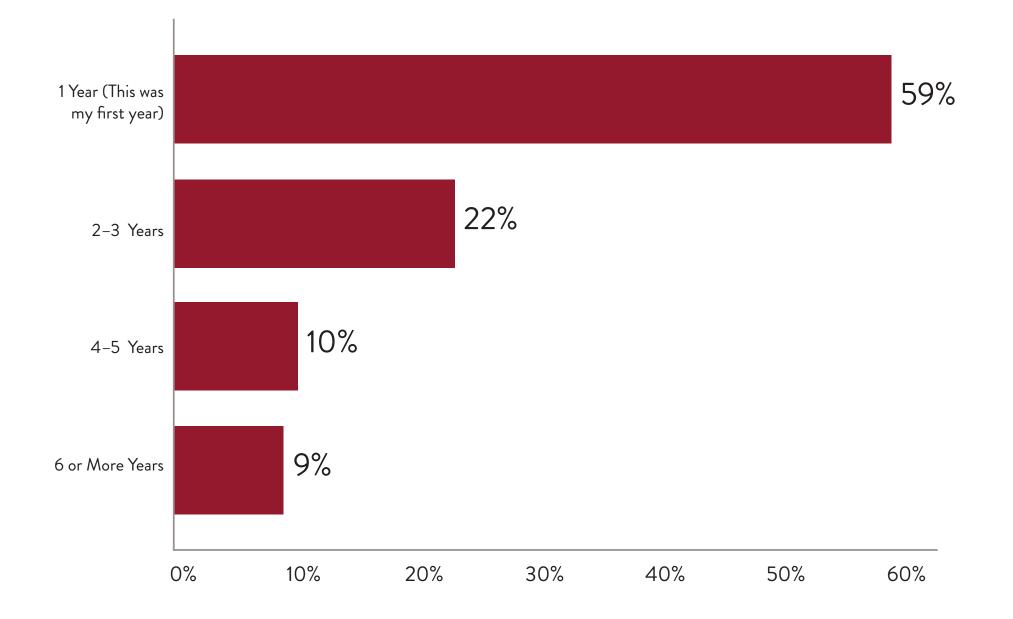


Proceeds from the festival benefit the FIND Food Bank and the James Beard Foundation.

For tickets and more information, head to this

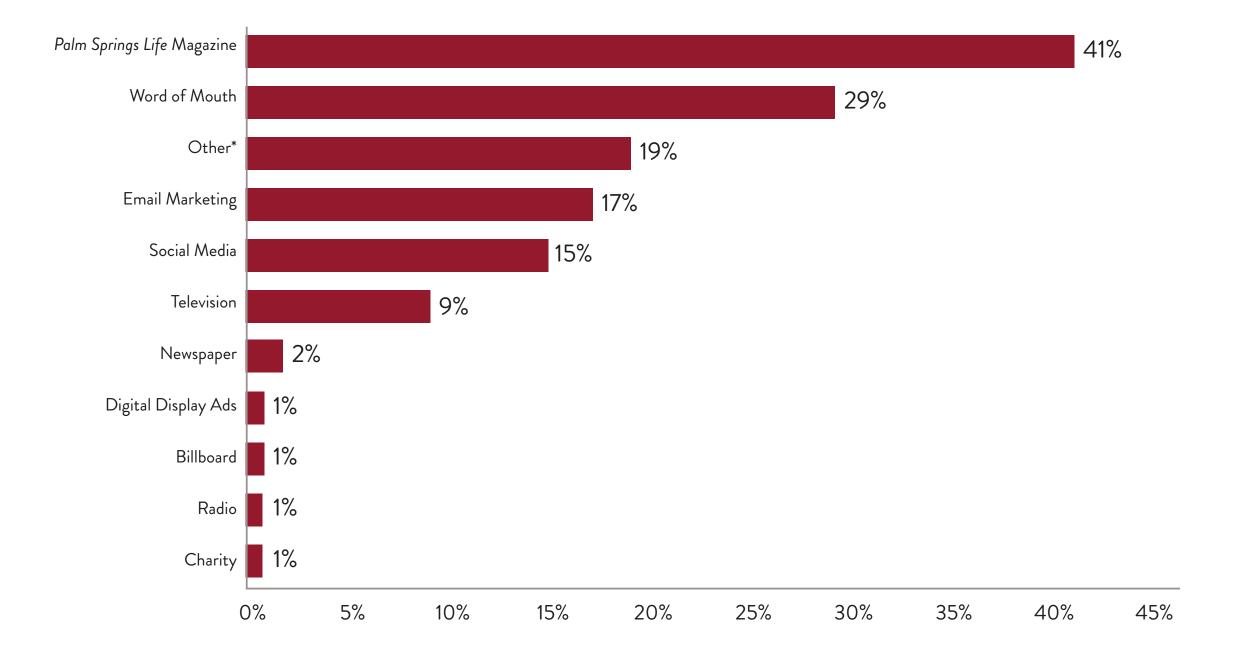
# SURVEY RESULTS

How many years have you attended Palm Desert Food & Wine?



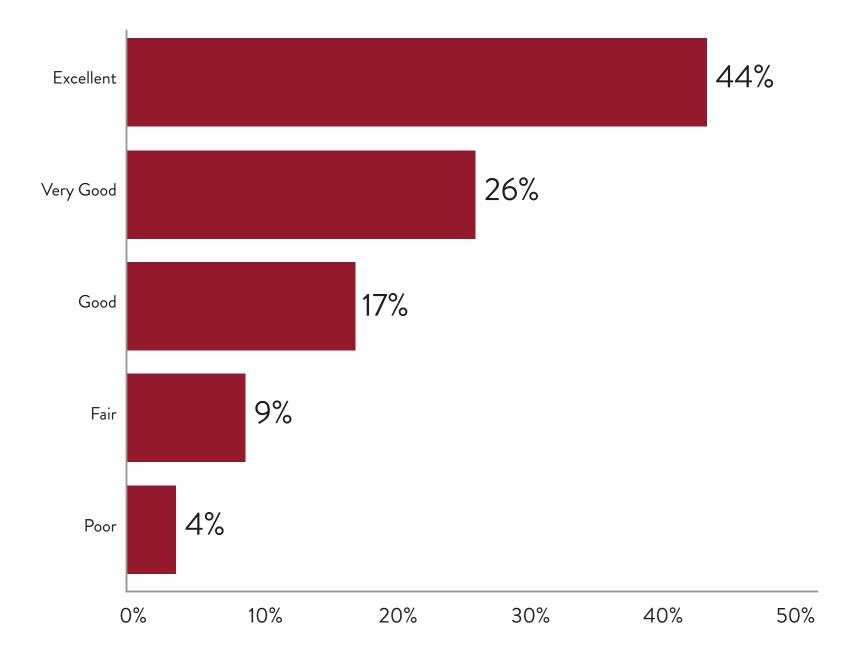
### How did you learn about Palm Desert Food & Wine 2024?

(Please check all that apply)

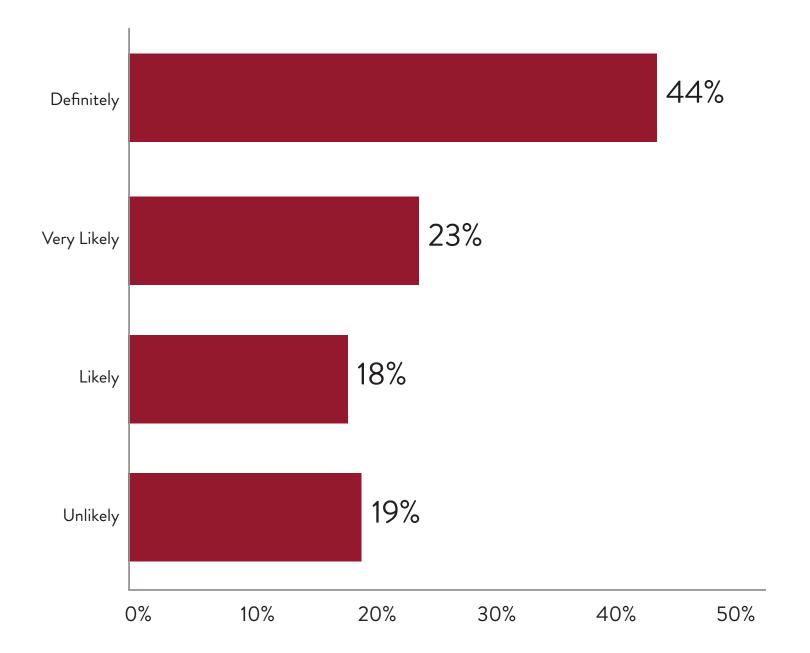


\*Other Includes: web search, invited via friend, past attendee, & sponsor invitation

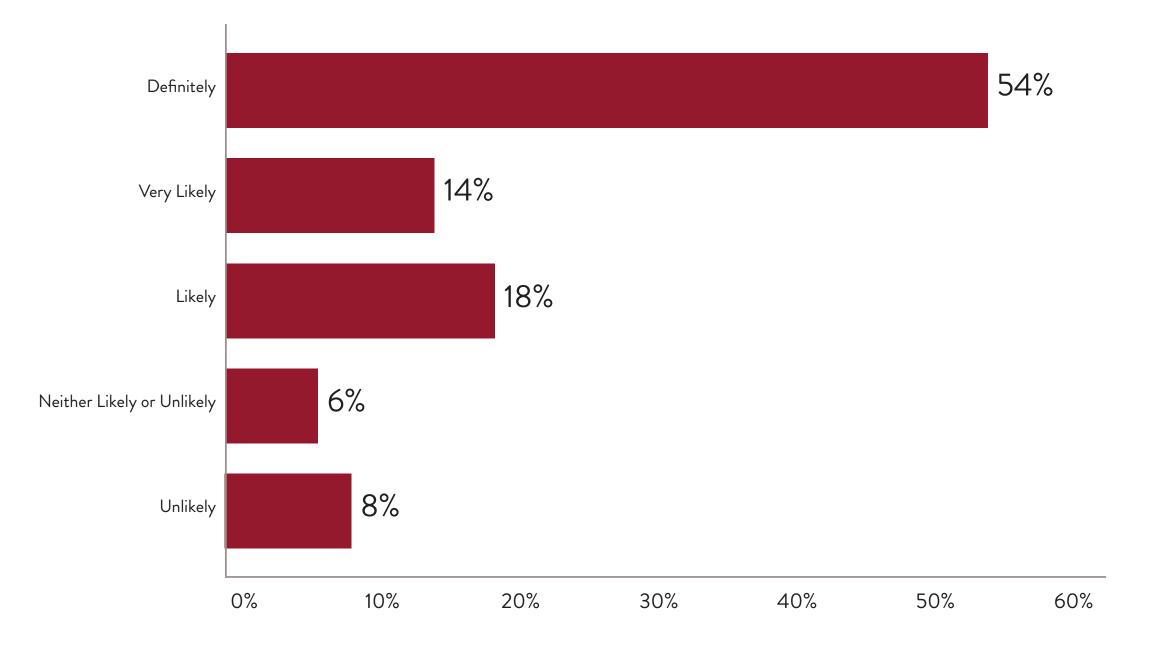
How would you rate your overall experience at this year's event?



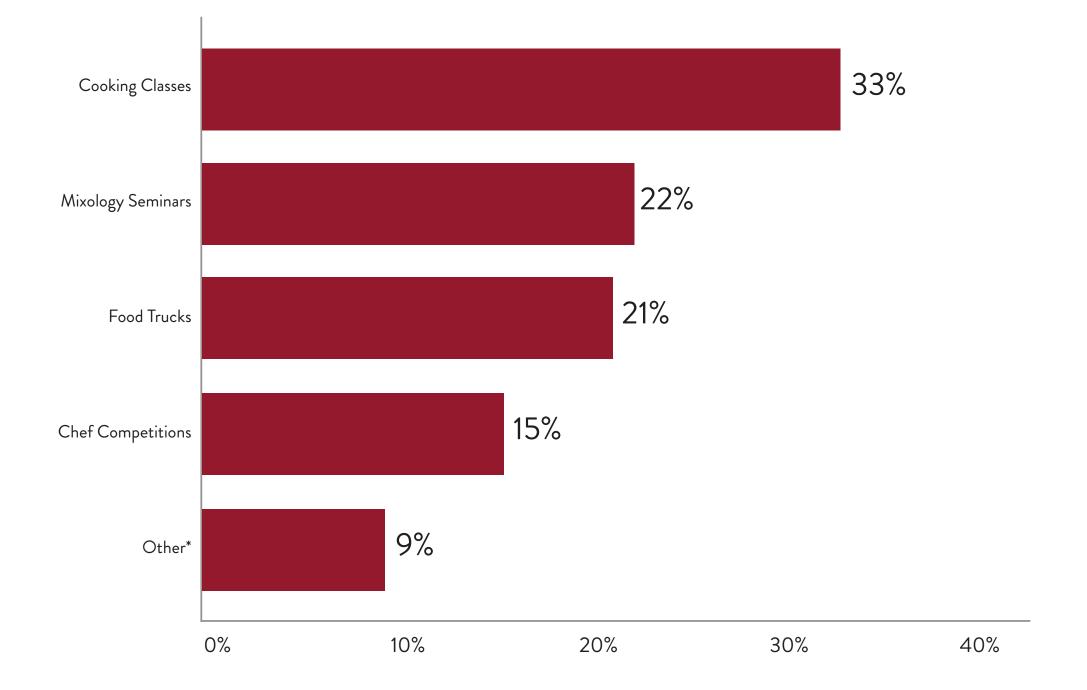
How likely are you to attend Palm Desert Food & Wine in the future?



How likely are you to recommend Palm Desert Food & Wine to a friend, family member, or colleague?

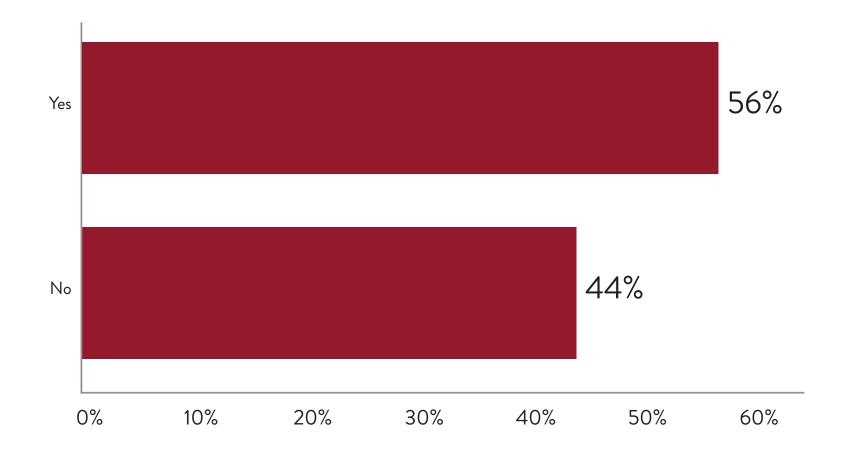


What additional activities would you like to see added to the event? (Please check all that apply)

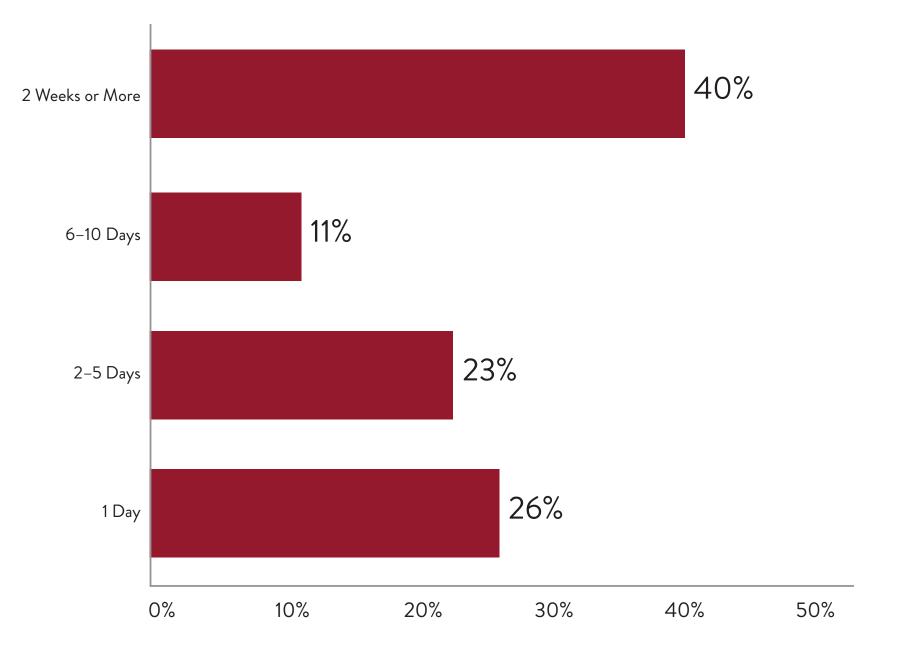


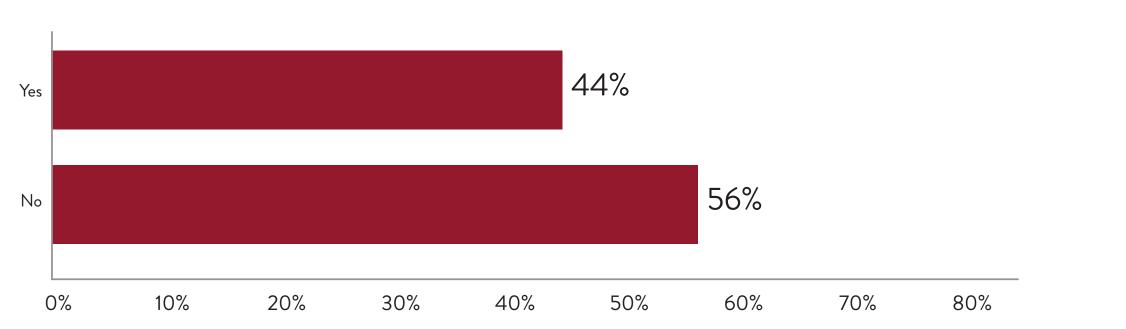
\*Other Includes: wine focused seminars with sommeliers, tours (like Date Farm Tour), & cooking shortcut seminars

Did you stay overnight in the Palm Desert area?



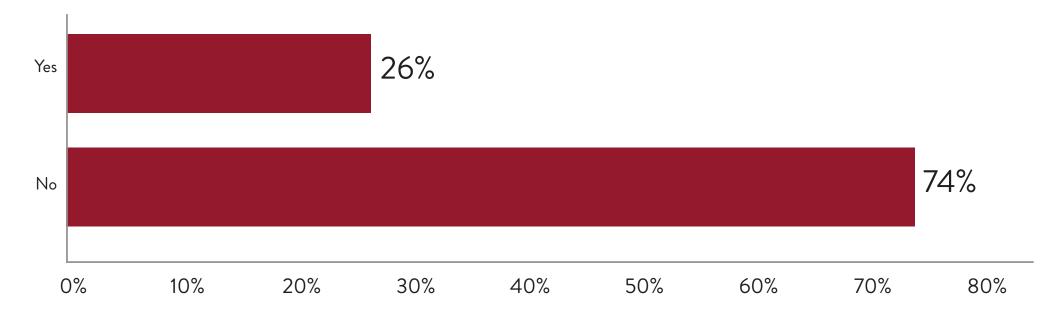
### How long was your visit to Palm Desert area?



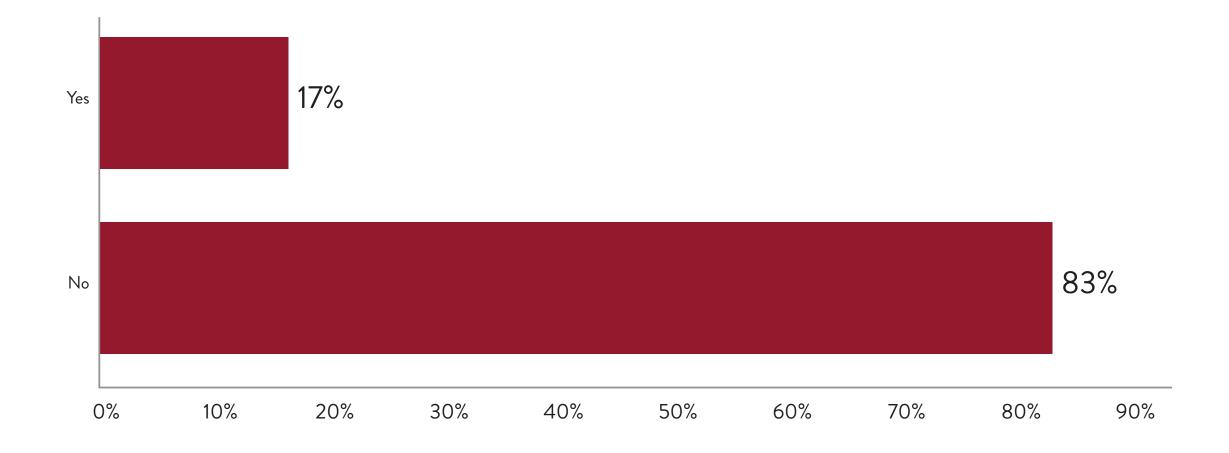


Did you travel here specifically for Palm Desert Food & Wine?

If you answered "Yes," did you add days on either end to make your stay in the Palm Desert area longer?

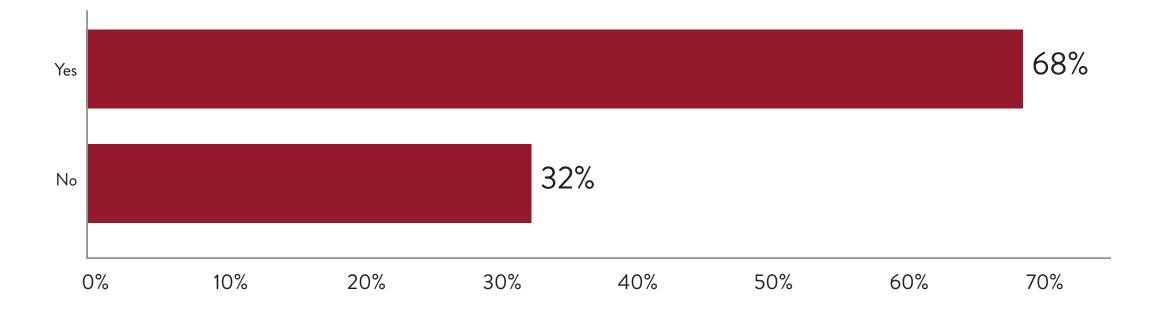


Did you fly to Palm Desert to attend Palm Desert Food & Wine?

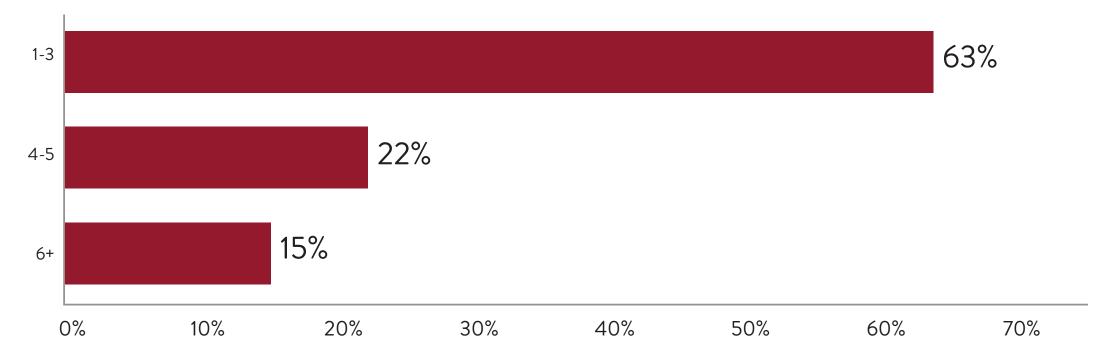


Airlines Flown Include: Air Canada, Alaska Airlines, Allegiant Air, American Airlines, Delta Airlines, Southwest Airlines, United Airlines, & WestJet

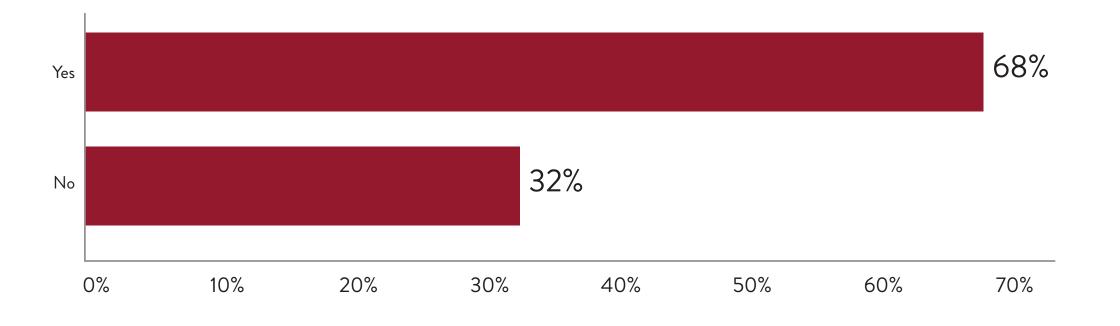
### Did you dine out during Palm Desert Food & Wine?



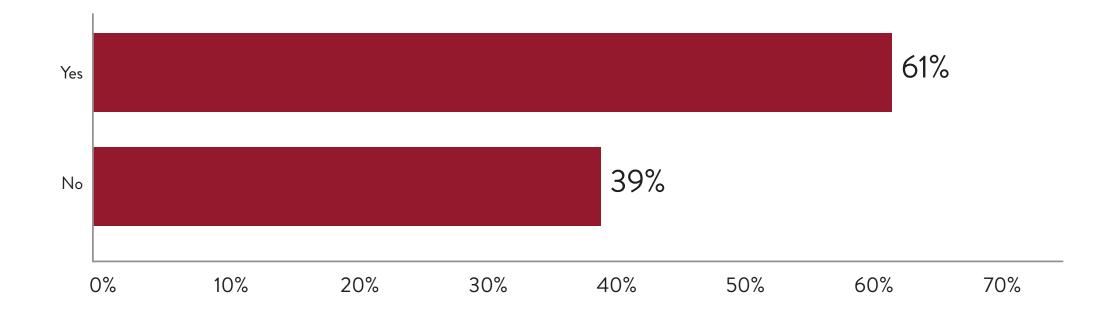
### If you answered "Yes," how many times did you dine out?



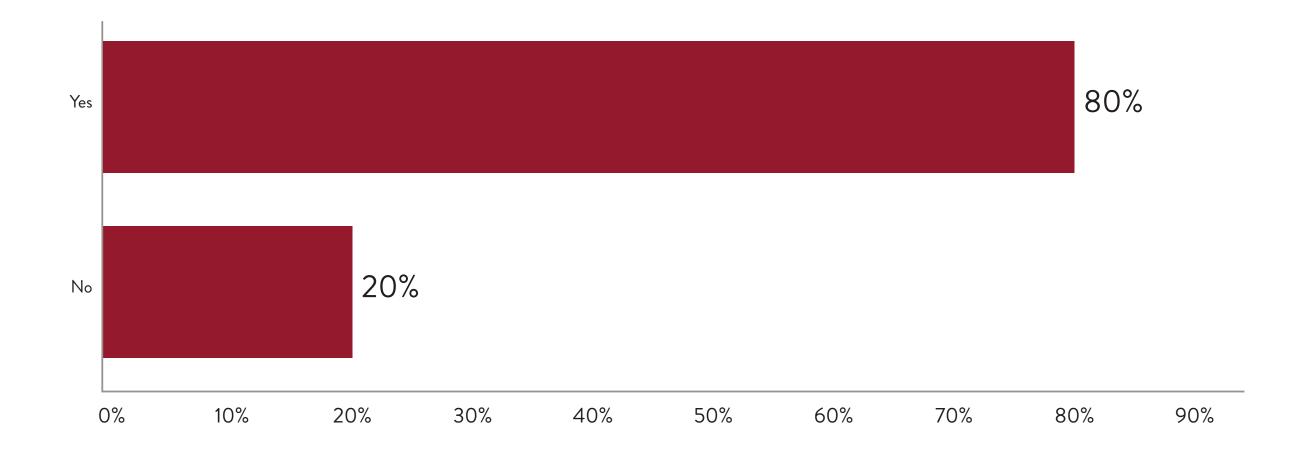
Did you visit the El Paseo Shopping District during your stay?



If you answered "Yes," did you make any purchases?

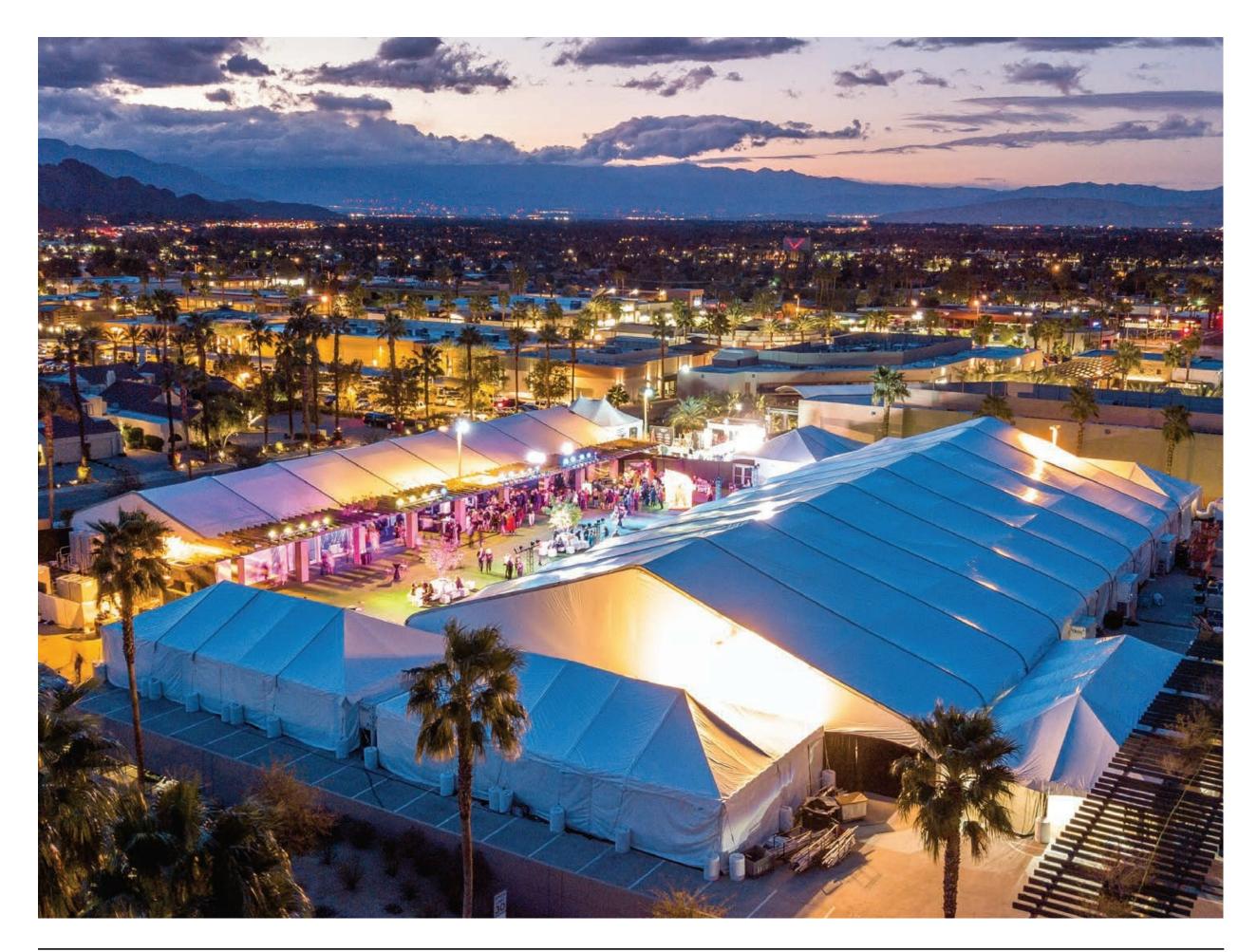


### Do you plan to attend Palm Desert Food & Wine next year? (March 20-23, 2025)











# Thank You!

### Let Palm Desert Food & Wine work for <u>you</u> – call us today

#### PAULINA LARSON

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### PALM SPRINGS LIFE

303 N. Indian Canyon Dr., Palm Springs, CA 92262 // palmspringslife.com

#### A PALM SPRINGS LIFE. EVENT

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