



11700 166th Street, Artesia, CA 90701

562-686-1991

pauline@pavewest.com

Dear City of Palm Desert,

At PaveWest, Inc. we pride ourselves on our can-do attitude and customer service. We are a General Engineering Contractor specializing in all aspects of fine grading and asphalt paving. Our clients count on our expertise in value engineering, cutting-edge technology and creative recycling applications. We perform grading, concrete and paving at competitive rates. Will we be the lowest initial price? Often! Also and more importantly, our knowledge of specialty civil construction, grade and pave projects and routine maintenance deliver our clients the greatest long term value.

PaveWest prides itself on doing each job well. Our reputation is important to us and the quality of our work is the cornerstone of our reputation. On each project we work closely with you, our clients, to ensure that the materials used and the scope of work meet job specifications. It is our goal on every job to maintain the caliber of work that you have come to expect from us.

PaveWest is a full-service commercial paving company offering all forms of traditional paving, as well as new and innovative techniques. The types of projects we regularly pave include commercial, industrial, retail, military bases, airports, refineries, stadiums, arenas, schools and universities, HOAs, hospitals and public works. We often provide budget numbers and consult with clients on value engineering options.

PaveWest offers services to meet all your maintenance needs. We have special expertise in minimally impacting your ongoing business while satisfying your maintenance requirements.

Maintenance-Asphalt/Concrete

- Crack fill
- Skin Patching
- Petromat Overlays
- Asphalt Ramps and Berms
- Concrete Flowline
- Curb Replacement
- Grind and Overlay
- Remove and Replace

Seal Coating and Striping

- New Layout
- Restriping
- Stencil
- ADA Upgrades and Signage
- Directional Signage (we own our own coring machines)
- Concrete Wheel Stops
- Curb Painting

Regarding technical and managerial approach, PaveWest has an internal scope review with grading superintendent, concrete superintendent, paving superintendent, and striping superintendent, in conjunction with Donald Mangan, President of PaveWest and Pauline Duval, Project Manager for the Public Works Department. The internal scope review also includes Vince English and Linda Young, from our Dispatch Department. Our Dispatch Department coordinates the delivery of materials, exports, trucking, and all equipment. As required, a follow up meeting will occur every time work is required, and it will include the General Superintendent of Construction and the Superintendents that are impacted. Any additional necessary tasks such as value engineering can be discussed by Donald Mangan, President of PaveWest and the City of Palm Desert if so desired by the City.

Thank you in advance for taking the time to review our proposal. I look forward to talking with you.

Sincerely,
Pauline Duval
Project Manager

B. Experience and Technical Competence

1. Background

During the course of PaveWest providing civil work for Public Works project, we have encountered many Public Works construction projects and we have worked with DSA. PaveWest has a designated Project Management staff and an experienced Payroll Department. Our Payroll Department specializes in prevailing wage compliance and issues. We also have a Safety Department. The Payroll and Safety departments follow California state laws.

In regard to our construction team, PaveWest performs its own demolition, grading, concrete, seal, and striping. Each trade has its own division with a General Superintendent, Superintendents, and Foreman as required by the size of each department. Demolition, grading, and paving has its own Dispatch Department due to these disciplines being the majority of our business. Our Concrete Superintendent and Seal & Stripe Superintendent handle their own dispatch but work in conjunction the Project Managers and Central Dispatch to ensure the sequencing of the schedules accordingly.

PaveWest currently has a staff of 14 people who handle various aspects of completing projects that total in the annual amount of \$40-\$45 million dollars. All of our Superintendents are well versed in every aspect of their specialized trade with an emphasis on professionalism, safety, and customer relations. On a yearly basis, PaveWest works with over 100 of the same general contractors and some agencies. We have ongoing yearly contracts with owners such as Home Depot (from the Bay Area to the Boarder) and Target. We also have ongoing yearly projects with many other property management and direct large property holding companies.

2. References

Reference 1

Project: 2020 Asphalt Paving Phase 1, Bid No. 20D9BXM336

Description: Grind & Remove 18" Asphalt/Soil, Install 12" Rock Base, Construct 6" Asphalt, (2) Coats of Seal, Match Existing Striping including ADA, Wheel stops, Speedbumps, Curb & Gutter, and Sidewalk.

Owner: Simi Valley Unified School District

Contact: Timothy Murphy, SVUSD Bond Construction Manager/Coordinator

Phone Number: 805-300-5776 Email: Timothy.Murphy@simivalleyusd.org

PaveWest was the General Contractor

Date of Award: 4-21-20

Planned Duration: 80 Calendar Days

Actual Duration: 42 Calendar Days

Original Contract Price: \$1,694,627.37

Adjusted Contract Price: \$1,691,019.80

Subcontractors: N/A

Reference 2

Project: Asphalt Replacement Project – North Shore Elementary School, Bid No. NS2020-02

Description: Demolition, Disposal, Pulverize Asphalt in Place, Rough Grading, Fine Grading, Asphalt Paving, and Match Existing Striping including ADA.

Owner: Bear Valley Unified School District

Bidder: PaveWest, Inc.

Project: On-Call Parking Lot Maintenance Program

Request for Proposal #MPL00002

Contact: Terry Planz, Director of Maintenance and Operations

Phone Number: 909-866-4179 Cell: 909-821-3714 Email: Terry_Planz@bearvalleyusd.org

PaveWest was the General Contractor

Date of Award: 5-20-2020

Planned Duration: 40 Works Days

Actual Duration: 20 Work Days

Original Contract Price: \$181,000.00

Adjusted Contract Price: N/A

Subcontractors: AC Dike

Reference 3

Project: Parking Lot A Renovation

Description: Demolition, Disposal, Grind & Remove, Install Rock Base, Construct Asphalt, Curb & Gutter, A-Curb, Light Standards, Catch Basin, Steps, Sidewalk, Erosion Control, Chain Link Fencing & Bollards, Electrical, Land Surveyor, and Tree Removal.

Owner: Mt. San Antonio College

Contact: Tiffany Chen, Procurement Specialist, Purchasing Department

Phone Number: 909-274-5514 Cell: 909-274-2025 Email: TChen138@mtsac.edu

PaveWest was the General Contractor

Date of Award: 7-1-2019

Planned Duration: 42 Calendar Days

Actual Duration: 42 Calendar Days

Original Contract Price: \$1,079,306.00

Adjusted Contract Price: \$1,073,306.00

Subcontractors: Psomas, V&E Tree Service, Team West Contracting, Rovazzini Electric

Reference 4

Project: Bid # 569 Asphalt Paving

Description: At Various Schools - Remove & Replace Asphalt, Grind 7" of Asphalt/Soil, Install 4" Base, Construct 3" Asphalt, Slurry Seal, Match Existing Striping including ADA, Concrete Paving, and Crack Fill.

Owner: Oxnard High School District

Contact: Joshua Brown, Project Manager

Phone Number: 805-385-1514 ext. 2501 Cell: 805-394-9393 Email: Joshua.Brown@ouhsd.k12.ca.us

PaveWest was the General Contractor

Date of Award: 6-6-2018

Planned Duration: 40 Calendar Days

Actual Duration: 40 Calendar Days

Original Contract Price: \$1,392,259.46

Adjusted Contract Price: \$1,342,734.55

Subcontractors: N/A

B. Financial Statement

Available upon request

C. Safety Records

No specific requirements for PaveWest's accident frequency factor and workers' compensation experience modification rate.

D. Experience Data

Please see attached list of all completed projects.

C. Firm Staffing and Key Personnel

1. Staffing

The staffing assigned to meet the goals and fulfill the scope of work will vary between of number of key personnel and field personnel. Pauline Duval will be the project manager for each project and will be the main point of contact for any and all administrative requests, documentation of scope of work, proposals and changes to scope of work. The general superintendents will be either Vince English or Ruben Meraz, depending on the scope of work. English and Meraz will make sure work is completed correctly and in a timely manner. Field Personnel will vary on a project by project basis and will be determined as the projects progress.

2. Key Personnel

Richard T. Mangan, Owner

Mr. Mangan has over 30 years of experience in electrical and instrumentation engineering, design, and construction oversight. He is well versed in all aspects of electrical power distribution, electrical controls and instrument controls related to the Petrochemical Industry. He is responsible for company organization and business development.

Donald P. Mangan, President

Mr. Mangan has over 30 years of experience in commercial construction and site improvement. He is proficient in all facets of cost estimating, structural concrete, grading, paving and equipment maintenance. He has recently completed major projects such as the Project Cherry for Clayco, Amazon DAX8 for Uprite, Amazon DCX2 for Catamount and many more projects of this scale. In addition, he oversees the construction of smaller, ongoing projects, with the help of his dispatch and construction foremen and project managers.

Vince English, Project Superintendent

Mr. English has over 25 years of experience in commercial construction and site improvement. As a Field Superintendent he is proficient in all facets of grading and paving. He has the ability to complete the project on schedule and maintain an excellent relationship with all other contractors and code jurisdiction agencies to ensure the successful completion of the project.

Pauline Duval, Project Manager, Public Works

Mrs. Duval has 5+ years with PaveWest in both the private and public construction areas. She assumed the position of Project Manager in Public Works in 2020 and has managed complex projects worth in excess of \$1.5 million.

Ruben Meraz, General Superintendent of Striping

Mr. Meraz has been with PaveWest since 2011 and has extensive experience in sealcoating, striping and signage. He assumed the General Superintendent position since 2015. During the

last 7 years he has supervised multiple simultaneous projects and crews, with some project up to 1,000,000 SF.

Gerardo Aceves, Superintendent

Mr. Aceves has been with PaveWest since 2011 on the striping and maintenance crews. He assumed the superintendent's position in 2015. He has supervised numerous, large, complex projects all over the states of California and Arizona.

3. Team Organization

The public works department, dispatch management, and all superintendents will work closely to ensure that the scope of work is completed. The Project manager will work with the dispatch department to perform daily monitoring and following the progress of project, which includes ensuring all materials, lodging, labor, fuel, etc. is available for our crews. The total duration for each project at Various Sites will vary in length of time.

4. Subcontractor

No subcontractors will be used for any portion of work.

Proposed Method to Accomplish the Work

The following is a description of the approach PaveWest will use to meet the goals and fulfill the general scope of work included but not limited to bid documents. PaveWest's general approach to a project such as this would entail a kickoff production and scope meeting in our corporate office located in Artesia, CA via zoom. While at this meeting, PAULINE DUVAL, project manager for this project, will present our asphalt and striping general superintendents, VINCE ENGLISH and RUBEN MERAZ, and superintendents for asphalt and striping, JESSIE MARQUEZ and GERARDO ACEVES. The general scope including the schedules within the bid documents, the specs, a map of all locations, and the materials to be used, as well as selecting the appropriate manpower for each phase, will be discussed in great detail. Google earth enlarged photos will be presented to ensure the striping after sealcoat is put in per existing layout as described in the bid documents. It is anticipated that lodging and travel as well as suitable safety procedures regarding the scope and excessive heat while working will be discussed at length as well as ensuring documentation. PaveWest will have LINDA YOUNG, dispatcher, and PAULINE DUVAL, project manager, perform daily monitoring and following the progress of project, which includes ensuring all materials, lodging, labor, fuel, etc. is available for our crews. The total duration for the Asphalt Repairs, Seal Coat, Crack fill, and Restripe at Various Sites will vary in length of time.

RFP No. : MPL00002 - Project No. : MPL00002
Project Title: On-Call Parking Lot Maintenance Program

ITEM	SCOPE	APPROX. QTY	UNIT	COST
1	Remove & replace asphalt up to 4" thick	1-1,000	SF	\$ 5.40
2	Remove & replace asphalt up to 4" thick	1,001-5,000	SF	\$ 5.30
3	Remove & replace asphalt up to 4" thick	5,001-10,000	SF	\$ 5.05
4	Remove & replace asphalt up to 4" thick	10,0001 +	SF	\$ 4.78
5	Each additional inch of thickness of asphalt to R&R	EA	SF	\$ 0.93
6	Mill & overlay asphalt up to 2" thick	1-1,000	SF	\$ 3.65
7	Mill & overlay asphalt up to 2" thick	1,001-5,000	SF	\$ 3.45
8	Mill & overlay asphalt up to 2" thick	5,001-10,000	SF	\$ 3.20
9	Mill & overlay asphalt up to 2" thick	10,0001 +	SF	\$ 2.95
10	Overlay asphalt up to 2" (No Mill)	1-1,000	SF	\$ 3.20
11	Overlay asphalt up to 2" (No Mill)	1,001-5,000	SF	\$ 3.00
12	Overlay asphalt up to 2" (No Mill)	5,001-10,000	SF	\$ 2.80
13	Overlay asphalt up to 2" (No Mill)	10,0001 +	SF	\$ 2.65
14	Install up to 4" of base (includes removal)	1-1,000	SF	\$ 2.60
15	Install up to 4" of base (includes removal)	1,001-5,000	SF	\$ 2.05
16	Install up to 4" of base (includes removal)	5,001-10,000	SF	\$ 1.80
17	Install up to 4" of base (includes removal)	10,0001 +	SF	\$ 1.60
18	Manhold Adjustment (Single Adjust)	1	EA	\$ 1,800.00
19	Water Valve Adjustment (Single Adjust)	1	EA	\$ 600.00
20	Hot Crackseal Material	1-1,000	SF	\$ 2.20
21	Hot Crackseal Material	1,001-5,000	SF	\$ 1.80
22	Hot Crackseal Material	5,001-10,000	SF	\$ 1.60
23	Hot Crackseal Material	10,0001 +	SF	\$ 1.45
24	Cold Crackseal Material	1-1,000	SF	\$ 2.20
25	Cold Crackseal Material	1,001-5,000	SF	\$ 1.80
26	Cold Crackseal Material	5,001-10,000	SF	\$ 1.60
27	Cold Crackseal Material	10,0001 +	SF	\$ 1.45
28	Seal coat (1 coat)	1-1,000	SF	\$ 0.48
29	Seal coat (1 coat)	1,001-5,000	SF	\$ 0.44
30	Seal coat (1 coat)	5,001-10,000	SF	\$ 0.36
31	Seal coat (1 coat)	10,0001 +	SF	\$ 0.21
32	Seal coat (2 coat)	1-1,000	SF	\$ 0.53
33	Seal coat (2 coat)	1,001-5,000	SF	\$ 0.49
34	Seal coat (2 coat)	5,001-10,000	SF	\$ 0.41
35	Seal coat (2 coat)	10,0001 +	SF	\$ 0.26
36	Remove & replace 2"x4" redwood headerboard	1	LF	\$ 20.00
37	Place new speedbump/speedhump	1	EA	\$ 1,800.00
38	Asphalt Minimum Move Charge	1	EA	\$ 3,900.00
39	Crackseal/Seal/Striping Minimum Move Charge	1	EA	\$ 2,900.00
40	Striping - Single Parking Stall	1	EA	\$ 12.00
41	Striping - Double Parking Stall (Square End)	1	EA	\$ 18.00

42	Striping - Double Parking Stall (Round End)	1	EA	\$ 18.00
43	Striping - Handicap Parking Stall	1	EA	\$ 42.00
44	Striping - 4' "STOP" stencil with restraining bar	1	EA	\$ 60.00
45	Striping - 8' "STOP" stencil with restraining bar	1	EA	\$ 60.00
46	Striping - Painted Curb	1	LF	\$ 0.96
47	Striping - Replace 4' Wheelstop	1	EA	\$ 54.00
48	Striping - Replace 6' Wheelstop	1	EA	\$ 102.00
49	Striping - Speedbump / Speedbump	1	EA	\$ 150.00
50	Striping - Path of Travel	1	SF	\$ 0.72
51	Striping - Double Yellow Line (4")	1	LF	\$ 0.72
52	Striping - Raised Pavement Markers	1	EA	\$ 18.00
53	Striping - Arrow	1	EA	\$ 30.00
54	Striping - 4" wide Line	1	LF	\$ 0.36
55	Striping - 6" wide Line	1	LF	\$ 0.50
56	Striping - 8" wide Line	1	LF	\$ 0.65
57	Striping - 12" wide Line	1	LF	\$ 1.00
58	Striping - New "STOP" sign (no post)	1	EA	\$ 120.00
59	Striping - New "STOP" sign (with new post)	1	EA	\$ 300.00
60	Striping - New handicap sign (no post)	1	EA	\$ 120.00
61	Striping - New handicap sign (with new post)	1	EA	\$ 300.00
62	Striping - Core drill concrete or asphalt for new post	1	EA	\$ 210.00
Equipment:				
63	Backhoe with Breaker & All Attachments	1	HR	\$ 380.00
64	Super Ten Dump Truck with Drop Axle	1	HR	\$ 155.00
65	3-5 Tons Roller	1	HR	\$ 45.00
66	5-8 Tons Roller	1	HR	\$ 55.00
67	8-10 Tons Roller	1	HR	\$ 78.00
68	10-12 Tons Roller	1	HR	\$ 80.00
69	4 Wheel Drive Skip Loader	1	HR	\$ 260.00
70	Skid Steer with Grinder, Broom Bucket & Hammer	1	HR	\$ 390.00
71	Water Truck	1	HR	\$ 155.00
72	8'-16' Paver Rubber Track	1	HR	\$ 290.00
73	10' x 20' Rubber Tires	1	HR	\$ 385.00
74	4' Milling Machine	1	HR	\$ 390.00
75	5' Milling Machine	1	HR	\$ 410.00
76	Hydro Vac - Ditch Witch 500 Gallon with wash system	1	HR	\$ 585.00
77	Lowbed Services	1	HR	\$ 158.00
78	Kick Broom	1	HR	\$ 260.00
79	125 Melter	1	HR	\$ 180.00
80	250 Melter	1	HR	\$ 190.00
81	250 Gallon Mastic Machine	1	HR	\$ 210.00
82	Arrow Board	1	HR	\$ 50.00
83	Traffic Control	1	HR	\$ 68.00
84	Crew Truck	1	HR	\$ 45.00

Labor:				
85	Foreman	1	HR	\$ 135.00
86	Laborer	1	HR	\$ 115.00
87	Operator	1	HR	\$ 135.00
Material:				
88	Asphalt	1	TN	\$ 103.00
89	Aggregate Base	1	TN	\$ 19.00
90	Seal Coat	1	Gal	\$ 2.45