



City of Palm Desert
PW - Operations & Maintenance
Randy Chavez, Deputy Director
73-510 Fred Waring Drive, Palm Desert, CA 92260

[KINCAID INDUSTRIES, INC.] RESPONSE DOCUMENT REPORT

RFP No. 2024-RFP-112

Facilities Repairs and Improvements Project 3

RESPONSE DEADLINE: June 3, 2024 at 5:00 pm

Report Generated: Tuesday, June 4, 2024

Kincaid Industries, Inc. Response

CONTACT INFORMATION

Company:

Kincaid Industries, Inc.

Email:

info@kincaidindustries.com

Contact:

Rocky Espiritusanto

Address:

31065 Plantation Drive
Thousand Palms, CA 92276

Phone:

(760) 343-5457

Website:

www.kincaidindustries.com

Submission Date:

Jun 3, 2024 4:21 PM

ADDENDA CONFIRMATION

No addenda issued

QUESTIONNAIRE

1. Proposal (WITHOUT COST)*

Proposals shall be concise, well organized and demonstrate qualifications and applicable experience. Proposals shall be organized and include page numbers for all pages in the proposal. The proposal shall be uploaded here, in the following order and shall include:

A. Cover Letter

1. This letter should briefly introduce the firm, summarize the firm's general qualifications, include an executive summary of the specific approach which will be used to deliver the work scope; and identify the individual(s) name, address and phone number authorized to negotiate Agreement terms and compensation.

B. Experience and Technical Competence

1. **Background:** Provide history of the firm's consulting experience which specifically addresses the individual or firm's experience with similar Service as described in this RFP.
2. **References:** The proposal shall include a list of recently completed projects that are similar in scope and function to this RFP. Provide a description of the project, client name, and the name, title, and telephone number of the primary contact person.

C. Firm Staffing and Key Personnel

1. **Staffing:** Provide the number of staff to be assigned to perform the Services and the names/discipline/job title of each as well as your firm's capacity to provide additional personnel as needed.
2. **Key Personnel:** Identify key persons that will be principally responsible for working with the City. Indicate the role and responsibility of each individual.

3. **Team Organization:** Describe proposed team organization, including identification and responsibilities of key personnel.
4. **Subcontractors:** The Proposer shall identify functions that are likely to be subcontracted and identify the subcontractor that is anticipated to perform each function.

D. Proposed Method to Accomplish the Work

1. Describe the technical and management approach to providing the Services to the City. Proposer should take into account the scope of the Services, and general functions required. Include a draft first year schedule of tasks, milestones, and deliverables that will provide for timely provision of the Services. In reviewing the scope of Services and goals described herein, the Proposer may identify additional necessary tasks and is invited to bring these to the City's attention within the discussion of its proposed method to accomplish the work.

1.1._Cover_Letter.pdf

1.2._Experience_&_Technical_Competence.pdf

1.3._Firm_Staffing_and_Key_Personnel.pdf

1.4._Proposed_Method_to_Accomplish_Work.pdf

2. Non-Collusion Declaration*

The undersigned declares:

I am an authorized representative of my company, the party making the foregoing Bid, to certify the following.

The Bid is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation. The Bid is genuine and not collusive or sham. The Bidder has not directly or indirectly induced or solicited any other Bidder to put in a false or sham bid. The Bidder has not directly or indirectly colluded, conspired, connived, or agreed with any Bidder or anyone else to put in a sham bid, or to refrain from bidding. The Bidder has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the Bid Price of the Bidder or any other Bidder, or to fix any overhead, profit, or cost element of the Bid Price, or of that of any other Bidder. All statements contained in the Bid are true. The Bidder has not, directly or indirectly, submitted his or her Bid Price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, to any corporation, partnership, company, association, organization, bid depository, or to any member or agent thereof to effectuate a collusive or sham bid, and has not paid, and will not pay, any person or entity for such purpose.

Any person executing this declaration on behalf of a Bidder that is a corporation, partnership, joint venture, limited liability company, limited liability partnership, or any other entity, hereby represents that he or she has full power to execute, and does execute, this declaration on behalf of the Bidder.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Confirmed

3. Iran Contracting Act Certification*

(Public Contract Code section 2200 et seq.)

As required by California Public Contract Code Section 2204, the Contractor certifies subject to penalty for perjury that the option selected below relating to the Contractor's status in regard to the Iran Contracting Act of 2010 (Public Contract Code Section 2200 et seq.) is true and correct.

Note: In accordance with Public Contract Code Section 2205, false certification of this form shall be reported to the California Attorney General and may result in civil penalties equal to the greater of \$250,000 or twice the Contract amount, termination of the Contract and/or ineligibility to bid on contracts for three years.

The Contractor is not identified on the current list of person and entities engaged in investment activities in Iran prepared by the California Department of General Services in accordance with subdivision (b) of Public Contract Code Section 2203; or a financial instruction that extends, for 45 calendar days or more, credit in the amount of \$20,000,000 or more to any other person or entity identified on the current list of persons and entities engaging in investment activities in Iran prepared by the California Department of General Services in accordance with subdivision (b) of Public Contract Code Section 2203, if that person or entity uses or will use the credit to provide goods or services in the energy sector in Iran.

4. Enter your valid CA Contractors State License Board (CSLB) number*

Please enter your License Number here. This will be verified against the state database.

695797

[Click to Verify](#) *Value will be copied to clipboard*

5. Enter your California Department of Industrial Relations (DIR) Registration number*

Please enter your Public Works Contractor DIR Number. This will be verified against the state database.

1000022960

[Click to Verify](#) *Value will be copied to clipboard*

6. Type of Business*

S Corporation (if corporation, two signatures are required)

7. Litigation*

Provide litigation history for any claims filed by your firm or against your firm related to the provision of Services in the last five (5) years (or type "N/A").

N/A

8. Changes to Agreement*

The City standard professional services agreement contract is included as an attachment herein. The Proposer shall identify any objections to and/or request changes to the standard contract language in this section of the proposal (or type "N/A"). If you are identifying changes here ALSO upload a copy of the redlined Language/Agreement with your Proposal. Changes requested may effect theCity's decision to enter into an Agreement.

N/A

9. No Deviations from the RFP*

In submitting a proposal in response to this RFP, Proposer is certifying that it takes no exceptions to this RFP including, but not limited to, the Agreement. If any exceptions are taken, such exceptions must be clearly noted here, and may be reason for rejection of the proposal. As such, Proposer is directed to carefully review the proposed Agreement and, in particular, the insurance and indemnification provisions therein (or type "N/A").

Maximum response length: 5000 characters

We understand this RFP is primarily for GC Response but Kincaid is submitting for Projects specific to Plumbing, Fire Sprinklers and Site Utilities.

10. Project Team Resumes*

Submit resumes of all key personnel/support staff that will produce work product for the Services. Describe their qualifications, education, and professional licensing.

10._Project_Team_Resumes.pdf

11. List the Signatory(s) Authorized to Sign and Bind an Agreement.*

(If two (2) signatures are required, include the following information for both signatories)

- A. Full Name
- B. Title
- C. Physical Business Address
- D. Email Address
- E. Phone Number

A. R. Scott Kincaid

B. President

C. 31065 Plantation Drive, Thousand Palms, CA 92276

D. Info@kincaidindustries.com

E. 760-343-5457

12. Certification of Proposal: The undersigned hereby submits its proposal and, by doing so, agrees to furnish services in accordance with the Request for Proposal (RFP), and to be bound by the terms and conditions of the RFP.*
Confirmed

13. Fleet Compliance Certification*

The Fleet does not fall under the Regulation or are otherwise exempted and a detailed reasoning is attached hereto.

14. Fleet Compliance Documentation*

Please attach supporting documentation for the selection made in item 13 above.

14. _Fleet_Compliance_Documentation.pdf

PRICE TABLES

HOURLY RATES

Line Item	Description	Unit of Measure	Unit Cost
1	Construction Foreman	Hourly Rate	\$0.00
2	Construction Supervisor	Hourly Rate	\$0.00
3	Framer	Hourly Rate	\$0.00
4	Drywall Installer	Hourly Rate	\$0.00
5	Plumber	Hourly Rate	\$150.00
6	Concrete worker	Hourly Rate	\$0.00
7	Carpenter	Hourly Rate	\$0.00

Line Item	Description	Unit of Measure	Unit Cost
8	Painter	Hourly Rate	\$0.00
9	Welder	Hourly Rate	\$0.00
10	Flooring installer	Hourly Rate	\$0.00
11	Laborer	Hourly Rate	\$0.00

May 30, 2024

SUBMITTED ONLY FOR THE PLUMBING & FIRE SPRINKLERS

To the Awarding Body
City of Palm Desert
PW – Operations & Maintenance
Facilities Repairs and Improvements Project 3



Kincaid Industries, Inc. (“Kincaid”) is a local full-service Plumbing & Fire Sprinkler construction and service company. We are here for all your plumbing and fire sprinkler needs from basic preventative maintenance and certifications to complex and specialized installation and repair services.

Kincaid is unique in the way that we can also do new construction, remodels, modernizations, and site utilities.

Kincaid has and continues to be a reputable industry leader in the field we are fully licensed to perform, i.e., A - General Engineering, C16 – Fire Sprinklers & C36-Plumbing. We strive to provide the absolute highest standards in customer service. We are always available and can be on call 24/7 to meet your emergency needs when necessary.

With a diverse portfolio of clients, Kincaid has worked on many different types of facilities including school projects across Southern California. We recently completed the new and amazing Apple Tower Theater – this historic theater was built in 1927 and posed several unique challenges as it was being modernized while still maintaining the incredible attention to detail in honoring this historic location in the Broadway District of Downtown Los Angeles. We have and are currently working with the Port of Long Beach Fire Boat Stations, these stations have really tested our ability to adapt to the issues in the field with building fire stations on the water. Also in our portfolio are medical facilities, including the Eisenhower Medical buildings, Desert Regional Center as well as smaller facilities like the Desert AIDS facility.

We have a special focus locally here in the Coachella Valley having worked on the Indian Wells Tennis Gardens, Desert Hot Springs City Hall, the Agua Caliente group of casinos among others. Recently, we have won the heart of the City of Palm Springs and are currently providing the Plumbing & Fire Sprinkler services for all their managed facilities including the Palm Springs International Airport.

We would love to continue serving you!

A handwritten signature in blue ink, appearing to read 'R. Scott Kincaid', with a long horizontal flourish extending to the right.

R. Scott Kincaid, President

Plumbing • Grading • Engineering • Fire Sprinklers
31-065 Plantation Drive • Thousand Palms, CA 92276 • (760) 343-5457 • Fax (760)
343-5446 License #695797 A, C-36, C-16 • www.KincaidIndustries.com

SCOPE OF SERVICES

OUR CUSTOMERS

Our work speaks for us, and here's what some of our appreciative customers have to say:



"Thank you for your patience and understanding... Kincaid, you are amazing, offsite and onsite. You have once again saved the day!"

"The repair has been made with utmost care and quality expected from such a wonderful company. Now we are free to move and wash and flush around the building."

"It is wonderful to have partners who have participated in our school from building construction to maintenance. Grateful families whose students roam the halls of this super place!"

"We appreciate you! We will wave Hi to every Kincaid truck we see!"

The above are real testimonials. We are the best Plumbing & Fire Sprinkler company in the Coachella Valley and beyond. We can prove it, but you gotta try us... and see for yourself why they choose Kincaid to be their service partner and why *they love us!*

www.kincaidindustries.com

You can reach us 24/7

760-343-5987

Service@Kincaidindustries.com

SERVICE YOU CAN TRUST

- Limitless capabilities
- Excellent Customer Service
- Value-driven Pricing
- Outstanding Quality & Workmanship
- Code Compliant



Your Service Partner

California State License #695797

C-36 - Plumbing
C-16 - Fire Sprinklers
A - General Engineering



Kincaid Industries, Inc.

*Plumbing & Fire
Sprinklers*

Service@Kincaidindustries.com

760-343-5987

We Are Available 24/7

Kincaid Industries, Inc.

Getting To Know Us...

A true-blue professional mechanic, Scott Kincaid founded Kincaid Industries, Inc. in 1995 which has since become one of Southern California's highly respected companies in Class A, Heavy Commercial Plumbing and Fire Sprinkler contracting.

We take pride in our work precision and reliable performance and have been recognized for this for over 25 years. With complete confidence, we claim "best in commercial plumbing and fire sprinkler services".

Kincaid Industries, Inc.'s Service Department is led by top-notch Service Managers for each trade, committed to get the work done. Our well-trained Service Technicians are as committed to perform safely and efficiently, and always keeping the customers' needs in mind.

Our extensive resources allow us to provide a full range of services to ensure you get the service you need to keep you operational.

~ and ~

We also offer our great Preventative Maintenance Program!

Here's what our cool Fire Sprinkler Team can do:

Design, Install, Test, Maintain and Inspect Water-Based Fire Protection Systems

Provide & Install or Retrofit Wet/Dry Fire Sprinkler Systems

Fire Hydrants & Underground Supplies

Quarterly, Semi-Annual, Annual, or Five-Year Inspections as required.

Our awesome Plumbing Team do these and more:

Acid Waste
Backflows
Boilers
Booster Pumps
Chilled Water
Compressed Air
Drain Service
Earthquake Valves
Fire Hydrants
Hydro Jetting
Hydronic Systems
Leak Repair
Lift Stations
Line Locating
Medical Gas
PIV & FDC
Video Inspection
Water Heaters
What's on your Mind?

Here's how you reach us:

760-343-5987

Office Hours 7AM to 4PM

Office Phone 760-343-5457

Fax 760-343-5446



3. FIRM STAFFING & KEY PERSONNEL

1. **Staffing:** A sufficient number of Staff will be assigned and dispatched as required by each Work Order to efficiently execute the Work.
2. **Key Personnel:**
 - Service Manager: Steve Olivas/Ben Allen
 - Email: Service@kincaidindustries.com
 - Foreman: TDB if necessary
 - Journeyman: TBD
 - Apprentice: TBD if necessary
 - Service Administrative Team
 - Email: Service@kincaidindustries.com
3. **Team Organization:**
 - President: Scott Kincaid
 - Administrative Contact: Rocky Espiritusanto
 - Service Call Processing: Stacy Delacruz
 - VP-Estimating & Service Manager: Steve Olivas
 - Field Dispatch: Ben Allen
 - Billings & Receivables: Jose Delacruz
4. **Proposed Method to Accomplish the Work**

Upon receipt of Work Request/Work Order, a Team member will be assigned to review the work and provide an estimate for the City to approve. Once approved, the Work will be scheduled according to the City's preference. Once the Work is completed, the City will be advised.

1.4. PROPOSED METHOD TO ACCOMPLISH THE WORK

1. Proposed Method to Accomplish the Work

Upon receipt of Work Request/Work Order, a Team member will be assigned to review the work and provide an estimate for the City to approve. Once approved, the Work will be scheduled according to the City's preference. Once the Work is completed, the City will be advised.



11. PROJECT TEAM RESUMES

Project Team Members will be determined and assigned upon receipt of Project/Task Request and may vary as it relates to our Trades. Resumes will be provided as needed.



14. Fleet Compliance Documentation

We do not have vehicles that fall under or subject to CARB Regulations.

