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General Engineering Class A CA # 685387  
DIR# 1000001100  
Signatory to Laborers Union Local 1184  
**ESTIMATOR / PM: Adam Lipa**  
Email: alippa@calstripe.com

February 22, 2024

## Introduction:

Cal Stripe Inc. has been a California licensed contractor since 1994. During our time in business, we have maintained and performed all aspects of striping installation, removals as well as integrating the newest technology available within our trade.

Once a designated scope of work is assigned, our project manager will provide a highlighted map of the area, as well as a budgetary number based on the unit pricing provided. This will give the city a better understanding of what can be accomplished as well as what will be included.

We will assign one of our Superintendents, Dave Carter, or Rick Zamora to manage and oversee the project.

Our Project Manager and Estimator, Adam Lipa will provide the budget, coinciding maps and consulting services. All their contact information is provided on our contact page.

## **Experience and Technical Competence:**

Cal Stripe Inc. maintains a Class A, General Engineering License (#685387), since 1994, and expiring on 1/31/2026. This license allows us to provide a full and vast variety of striping, marking and sign contracting services, all in house, without any subcontractors. See a copy of the pocket version of the license provided.

Cal Stripe Inc. has maintained a backlog of projects ranging from citywide restripes, to highway and freeway reconfigurations. Cal Stripe also serves as a backbone contractor within the airport and military contracting community providing airfield marking installation and removal services.

All of our equipment is CARB compliant, and meets all of California requirements to be roadworthy, and dependable equipment. With a fleet of over 75 trucks and pieces of equipment, we supply our own back up if the equipment happens to be down for maintenance.

Cal Stripe carries a bonding capacity of single limit of \$20 million, and an aggregate limit of \$50 million, through Liberty Mutual located in Orange, California.

Cal Stripe also has a General Liability capacity of \$5 million for various types of projects, both as a subcontractor and a prime contractor.

## Staffing / Key Personnel:

Provided is a list of our Staff and Key Office Personnel that will assist in this type of project.

- 1) **Dave Carter / Superintendent / 909-841-8110 / [davemc@calstripe.com](mailto:davemc@calstripe.com)**
- 2) **Rick Zamora / Superintendent / 951-201-5523 / [rzamora@calstripe.com](mailto:rzamora@calstripe.com)**
- 3) **Joseph / Scheduler / 909-884-7170 / [scheduler@calstripe.com](mailto:scheduler@calstripe.com)**
- 4) **Lorraine Manzanares / Contracts Dept. / 909-884-7170 / [lmanzanares@calstripe.com](mailto:lmanzanares@calstripe.com)**
- 5) **Jane Toothman / Payroll / 909-884-7170 / [jtoothman@calstripe.com](mailto:jtoothman@calstripe.com)**
- 6) **Adam Lippa / Estimator/ Project Manager / 909-884-7170 / [alippa@calstripe.com](mailto:alippa@calstripe.com)**
- 7) **Bo Boisvert / Jr. Estimator / 909-856-9200 / [bboisvert@calstripe.com](mailto:bboisvert@calstripe.com)**
- 8) **Steve Pierce / Operations Manager / 909-262-2144 / [spierce@calstripe.com](mailto:spierce@calstripe.com)**
- 9) **Greg Works / General Operations / 909-841-8876 / [gworks@calstripe.com](mailto:gworks@calstripe.com)**
- 10) **Norma Axel / Billing, General Information / 909-884-7106 - [naxel@calstripe.com](mailto:naxel@calstripe.com)**

## Vendor References:

1. PPG / Ennis Flint, Inc. / Angela Flynt  
4161 Piedmont Pkwy, Suite 370  
Greensboro, NC 27410  
(800) 331-8118
2. Traffic Logix / Jim Merrill  
3 Harriett Lane  
Spring Valley, NY 10977  
(866) 915-6449
3. RoadMax Road Products / Jason, Glen  
14567 Rancho Vista Dr.  
Fontana, CA 92335  
909-559-4134
4. Swarco Road Marking Systems  
8637 SE Morrison  
Portland, OR 97216  
503-421-5227

## Completed Projects within the Last 3 Years:

<b>Project Owner:</b>	<b>Contractor:</b>	<b>Location / Name:</b>	<b>Contact Number:</b>	<b>Value:</b>
CALTRANS 06-0Q2804	Caltrans (Prime)	RT.99 & 178 RECONSTRUCT LANES & SHOULDERS	(925) 932-7900 (925) 932-0500	\$2,253,000.00
City of Lancaster	City of Lancaster (Prime)	Slow Street Imps.	(661) 723-6000	\$153,000.00
City of San Bernardino	City of San Bernardino (Prime)	FY 2022-2023 Citywide Restriping	(909) 384-5045	\$270,000.00
Ontario Int. Airport	Coffman Spec.	Runway 8R/26L Rehab	(858) 536-3100	\$485,000.00
Riverside County	Riverside County (Prime)	County-Wide RPM Replacement	(951) 955-6804	\$180,000.00
City of Redlands	Matich Corp.	PMP 2022 Street Resurfacing	(909) 382-7400	\$425,000.00
City of Palm Desert	Matich Corp.	Fred Waring Street Rehab	(909) 382-7400	\$42,495.00
City of Laquinta / Indio (JV)	PMI	Slurry Seal of Jefferson St and Other Roads	(760) 603-0961	\$680,000.00
MCAS Miramar	Romero	Q4 Rubber Removal and Runway Restripe	(760) 781-3646	\$165,000.00
CVAG	Ames Construction	CV Link Segment 1	(602) 431-2111	\$715,000.00

## **Subcontractors:**

- *With Cal Stripe's vast equipment and staff of over 50 Laborers, all signatory to LIUNA 1184, all services will be conducted with our own forces.*

## Proposed Method of Work:

- Once a segment of work is issued by the City of Palm Desert, Adam will provide a budgetary price, based on unit pricing per the RFP. Included with the price will be a map highlighting the area and scope of work to be performed. This will enable the city to follow our progress, and this will provide an on-track price for said scopes of work. A preconstruction meeting will always be welcomed and encouraged to ensure the city is receiving the management it needs to complete the project or task at hand.
- A “Mobilization / Move-In” will **only** be applied to **Work Order value of under \$5000.00.**
- All units provided are considered to be restriping of existing stripe and or markings. The city must determine whether it will be thermoplastic or traffic paint materials.
- **The current 6” details, per 2018 Caltrans Standards will be implemented.**
- A baseline schedule will be provided to allow the city to properly track and inspect the work, as needed.
- All pricing provided is complete, in place, including equipment, materials, labor and taxes included.
- When curb painting is required, Cal Stripe will clean prep and or scrape the existing loose flaking paint and dirt off the surface. Once it is cleaned, it will be repainted according to the city’s requirement.
- The green preformed thermoplastic Bike Lane Markings will be per City Std 205, following the manufacturer’s installation instructions.
- The green preformed Sharrow marking will be per City Std. 205H, following the manufacturer’s instructions.
- When the city requires removals, it will be required to determine the method. Either by grinding, or waterblasting. Since AQMD and Caltrans doesn’t allow dry sandblasting, this method will not be used, due to the silica sand content.
  - If Grinding is preferred, Cal Stripe will use a Shibeci Polyplaner and a street sweeper, with water to contain the debris. Once debris is contained, it will be properly disposed of at a local waste facility.
  - If the waterblasting method is preferred, Cal Stripe will use its Stripe Hog SH8000 Blaster Unit. The water must be disposed of in a washout pit or a clean sewer drain, and the solids will be disposed of at a local waste facility.
  - Neither method includes any hazardous testing and or disposal of any kind.
  - If the city cannot provide an area for dumping of solid grinding removal debris, the item for disposal will be applied.