

CITY OF PALM DESERT
CITY MANAGER'S OFFICE
INTEROFFICE MEMORANDUM

Date: March 14, 2024
To: Honorable Mayor and Councilmembers
From: Anthony J. Mejia, City Clerk
Subject: City Council Meeting of March 14, 2024

Below you will find questions received from the Mayor or Councilmembers and answers provided by City staff regarding tonight's City Council meeting:

ITEM 13d: APPROVAL OF PARK ORDINANCE WAIVERS FOR APRIL 18, 2024, CONCERT IN THE PARK

Q1: What are the exceptions being requested in each section? 11.01.20 – What hours are being proposed? 11.01.140 – Is this a request to increase the volume permitted? (Pg. 115)

A1: Staff is requesting the following exceptions to the municipal code for the April 18 concert in the park:

- a. 11.01.20 (Hours of Use in City Parks)
The proposed hours for the event are 6 to 9 p.m. This requested exception is merely a precaution in case rental equipment is picked up later than intended.
- b. 11.01.140 (Amplified Sound in City Parks)
The municipal code prohibits any amplified sound in City parks without authorization. Staff is requesting authorization to have amplified sound for this concert. The sound will not exceed decibel allowances.
- c. 11.01.080 O (Placement of Advertising Signage in City Parks)
Staff is requesting authorization to put up banners related to the concert in the park on the day of the event.
- d. 11.01.080 Q (Vendor Sales in City Parks)
The artist has requested the option to sell promotional merchandise during the event.
- e. 11.01.080 W (Possession/Consumption of Alcohol in City Parks) pursuant to PDMC 9.58.040
This is specifically related to the proposed beer garden.

ITEM 13h: ADOPT A RESOLUTION AMENDING AND UPDATING THE CITY'S EMERGENCY MEDICAL SERVICES BILLING PROGRAM FEE SCHEDULE AND RELATED WRITE-OFF POLICY**Q1: How were these estimates calculated? Is this based on 2024 costs? (Pg. 147)**

A1: The fee schedule remains unchanged. It was established based on the reasonable costs of providing emergency medical services, as determined in the Fee Development Analysis prepared in December 2017 and approved on January 11, 2018.

ITEM 13i: RATIFY PREQUALIFIED VENDOR LIST SUBMISSIONS THROUGH FEBRUARY 29, 2024**Q1: Have there been many changes to the list over 2022-2023? Is there a need to remove duplicates? Several are listed twice, with same City/State and primary line of business, such as Cannabis Compliance Consulting Services, Friedman Imaging, Fruitful Training, GM Business Interiors, Kimball Midwest. (Pg. 211)**

A1: The OpenGov vendor list was opened on May 10, 2023, we received 161 applications in FY 2022/23, majority of the vendors applied in FY 2023/24. The lists are separated in two documents.

1. By quarters, Q1, Q2, & Q3- partial.
2. Combined contractor/general vendors.

Staff has removed the duplicate entries, and the revised list is provided with this memo.

Furthermore, along with the Purchasing Policy updates we did this time last year, we completely revamped the Vendor List approach and requirements. Although there may be similar vendors from one year to the next, the main difference is that vendors are now being vetted/qualified to perform prior to being added. Previously, the only requirement was merely an act of requesting to be added to the list.

Vendors are now required to apply through our purchasing portal, provide documentation depending on the service provided, and reviewed for applicable licensing, insurance, and DIR registration prior to being added to the list.

ITEM 13o: AUTHORIZE APPROPRIATION OF FACILITY RESERVE FUND FOR SPECIAL COMMUNITY SERVICES PROJECTS**Q1: Which of the Community Services Division met, which projects were deemed to complete funds? Which were to increase scope? Are modifications to the Community Gardens essential capital projects? (Pg. 283)**

A1: It is staff's understanding that the question is asking which of the projects listed are existing/budgeted projects that need an enhancement of funds due to increase of scope or cost and which are new projects that were not previously planned or budgeted.

- **Corporation Yard Building Improvements** - A project to increase the fence height was included in the FY 2023/24 budget at \$350,000. Staff recommend adding security gate upgrade and employee lounge renovation.
- **Civic Center Dog Park** - A project was included on the FY 2023/24 budget at \$450,000, however most of the funds were reallocated for improvements to Civic Center Park for the 50th Anniversary Celebration event.
- **Community Garden Improvements** - A project was included in the FY 2023/24 budget at \$100,000, however these funds are not sufficient to complete the project to the City's standards.

- **University Park East Community Gardens** - This project was not previously planned. The need to renovate the gardens was identified in the current fiscal year. This is considered an essential capital project to improve the appearance and activate the park because the gardens have not been programmed for several years.
- **University Dog Park Fence** - A project was included in the FY 2023/24 budget at \$200,000, however these funds are not sufficient to complete the project to the City's standards.
- **Ironwood Park Improvements** - This project was not previously planned. The need to renovate the park restroom was identified in the current fiscal year.

ITEM 13p: APPROVE AMENDMENT NO. 8 AND 9 TO CONTRACT NO. C41690 WITH HR GREEN FOR CDR00004 SECTION 29 PROJECT AND ADDITIONAL SERVICES RELATED TO THE BROADBAND FEASIBILITY AND MASTER PLAN STUDY

- Q1: Recommendation refers to Amendments 8 and 9, which awards an additional \$66,000 for Section 29 Project, and \$8,496 for additional services. Pending Amendment No. 8 lists the breakdown of fees totaling the \$66,000 referenced, but the \$8,496 is not listed as either part of the amendment or as an additional fee anywhere. Is this a duplicate of the \$8,496 listed as Phase II, Task 6 on the HR Green letter dated October 5, 2023? (Pg. 285-286)**
- A1: The \$8,496 in Amendment 9 is for the Request for Expression of Interest for the Broadband Feasibility and Master Plan Study, and is the expense detailed in the letter dated October 5, 2023 (Phase II, Task 6). It is not part of Amendment 8.**

City of Palm Desert Vendor List Fiscal Year 2023-2024
Third Quarter (Partial) Submissions (Through February 29, 2024) Q3

Vendor Name	City	State	Primary Line of Business	General (G) or Construction (C)
ABC Surveying Instruments	Glendale	CA	Providing Sokkia Total Station for traffic scene reconstruction.	G
Accessibility Specialists	Pauma Valley	CA	Certified accessibility specialist, Plan examiner and inspector.	G
Accurate First Aid Services	Moorpark	CA	Providing onsite first aid, safety, training, OSHA compliance services.	G
Advanced Mobility Group	Walnut Creek	CA	Traffic Engineering and traffic signal system design and timing.	G
Advantage Mailing	Anaheim	CA	Commercial printing, packaging, folding cartons, labels, and mailing services to include direct mail.	G
All Road Communications	San Diego	CA	Selling, renting, repairing and trading top of the line satellite Phones, internet products and services.	G
AM Signal, LLC	Littleton	CO	Traffic signal control devices and intelligent transportation systems (ITS).	G
American Forensic Nurses	Palm Springs	CA	Providing blood draws for DUI and drug (under the influence) cases.	G
ASEG Inc	San Diego	CA	Technical engineering services, cloud, microservices, web design.	G
Audio Associates	Chula Vista	CA	Low voltage electrical	C
AXYS Comm DBA Anderson Comm	Palm Desert	CA	Providing 2-Way radio services.	G
BELFOR USA Group	Birmingham	MI	24/7 Board ups, mold remediation, water mitigating repairs.	G
Bell Properties, Inc	Arcadia	CA	Real Estate company, handling commercial and residential, sales, leasing and management.	G
Benlo RV II	Indio	CA	Maintenance and parts for Police DUI Tractor.	G
Best Western Palm Desert	Palm Desert	CA	Hospitality Hotel for overnights and services.	G
Bio-SoCal	Palm Springs	CA	Responsible for cleaning up biohazard scenes.	G
Bio-Tox Laboratories	Riverside	CA	Provides blood and urine analysis for DUI and drug arrests.	G
Blankenship Police Supply	Mentone	CA	Purchase of RAID and tactical vest for special enforcement teams.	G
BMW Motorcycles of Riverside	Riverside	CA	Provides preventative maintenance and repair for the traffic enforcement team motorcycles.	G
Brian K Stemmer Construction	Palm Desert	CA	General Contractor	C
Brudvik, Inc	Palm Springs	CA	Electrical Contractor, commercial and residential service.	G
Bureau Veritas Technical Assessments LLC	Ellicott City	MD	Professional consulting firm specializing in architectural, engineering, energy and environmental solutions.	G
Bushido Tactical	Orlando	FL	Provides sheriff with ballistic tactical vest.	G
Capital Trophy	Salem	OR	Laser engraving, trophy's, logo vectorization, custom awards.	G
Charles Taylor	Murrieta	CA	Environmental testing and consulting firm performing site assessment, testing for contaminants: asbestos, lead-paint, mold, bacteria, smoke/fire damage, clandestine drug lab, chemicals, PCB, and industrial hygiene.	G
Churchill Leadership	Green Cove Springs	FL	Global coaching organization, providing leadership and team development solutions	G
Cora Constructors, Inc.	Palm Desert	CA	General Contractor	C
Cove Electric, Inc	Palm Desert	CA	Electrical Contractor, commercial and residential service.	G
Crossfire Corp	Bermuda Dunes	CA	General and plumbing contractor	C
Crossroads Software	Brea	CA	Provides computer software for traffic collection data.	G
CSI Electrical Construction Inc.	Santa Fe Springs	CA	Electrical & low voltage contractor	C
Custom Signals	Chanute	KS	Providing radar and Lidar units for police motors.	G
DD Painting Inc	Cathedral City	CA	Exterior, interior, commercial, residential, and HOA painting.	G
Desert Environmental Services, Inc.	Victorville	CA	Hazardous and non-hazardous waste disposal, emergency response, vacuum services, roll off services and drum management.	G
Desert Recycling, Inc	Thousand Palms	CA	Offering recycling services.	G
DeWalt Corporation	Bakersfield	CA	Civil engineering, land surveying, subsurface utility engineering, 3D scanning and BIM modeling.	G
Doane and Hartwig Water Systems	Oceanside	CA	Chemical feed disinfection equipment.	G
Doug Wall Construction	Bermuda Dunes	CA	General Contractor	C
Enivorcheck Inc.	Orange	CA	Environmental testing and Consulting services.	G
Enterprise Rent-A-Car	Roseville	CA	Police Department rents vehicles for undercover operations, locally.	G
Evan Brooks Associates, Inc.	Pasadena	CA	Full services strategic planning firm.	G
Fiesta Ford, Inc	Indio	CA	Automotive repair services, parts and sales.	G
Flix Translations Group	Miami	FL	Translation, transcription, subtitling and voiceover provider.	G
Foster-Gardner	Coachella	CA	Specialize in herbicides, insecticides, fungicides and liquid and granular fertilizers to maintain golf courses.	G
Frazer, LTD	Bellaire	TX	Builds and or refurbishes all City ambulances, inclusion on this list is only for maintenance and or repair.	G
Friends of the Desert Mountains	Palm Desert	CA	Provides guided hikes, trail stewardship, education and customer service in the National Monument Visitor Center.	G
G.A. Abell, Inc DBA Precision Electric Company	Riverside	CA	Solar, low voltage, electrical contractor	C
GDI Trading	Elizabeth	NJ	GDI is an electronics buyback and recycling company.	G
Granite Construction Company	Indio	CA	Multiple contracting specialties	C
Griffiths Fence	Indio	CA	Providing fencing services in the Coachella Valley.	G
GT Golf Supplies	Vista	CA	Golf accessories supplier	G
H2O Heating Pros, Inc	Menifee	CA	Commercial water heating and boiler repair, maintenance services and installation.	G
Hammer Plumbing & Pumping Inc	Cathedral City	CA	Providing plumbing and pumping services.	G
Hazard Construction Engr LLC	Lakeside	CA	General and hazardous substance removal	C
HF&H Consultants	Walnut Creek	CA	Consulting firm specializing in recycling, solid waste and wastewater services.	G
HGA	Sacramento	CA	Architecture, engineering, and design	G
Horizon Lighting Inc	Irvine	CA	Electrical and lighting systems for commercial and Homeowners' Associations (HOA's) properties.	G
Horizon Professional Landscape Inc	Coachella	CA	Landscaping, maintenance and construction services.	G

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 Third Quarter (Partial) Submissions (Through February 29, 2024) Q3

Vendor Name	City	State	Primary Line of Business	General (G) or Construction (C)
Integrated Demolition and Remediation Inc.	Anaheim	CA	Hazardous substance removal	C
Interwest Consulting Group, Inc.	Irvine	CA	SAFE built, planning, engineering and professional services.	G
Intoximeters	Saint Louis	MO	Provided analysis equipment for breathalyzer testing.	G
ISN Global Enterprise	Claremont	CA	Electrical, low voltage	C
J&S Building Maintenance, Inc	Commerce	CA	National commercial and construction cleaning services.	G
JC Fire Protection	Indio	CA	Fire protection services.	G
Kimley-Horn	Los Angeles	CA	Engineering, planning and environmental consulting firm.	G
L. Palmer Electric Inc.	Palm Desert	CA	Electrical contractor	C
Lan Do & Associates, LLC	Alameda	CA	Interpretation and translation language services.	G
Landmark Research Group, LLC	Dana Point	CA	Specializing in real estate, property valuation, eminent domain, real estate damages, litigation support negotiation and strategy.	G
Life-Assist	Rancho Cordova	CA	Automated external defibrillator (AED) parts supplier, including emergency medical supplies.	G
Marina Landscape, Inc.	Orange	CA	Multiple contracting specialties	C
Modera Inc.	Irvine	CA	Branding, marketing and communications solutions.	G
Momar, Inc	Atlanta	GA	Manufacturer of industrial maintenance chemicals/supplies.	G
Motoport USA	San Marcos	CA	Sole Source for custom police traffic team motorcycle gear.	G
Motoworx Garage	Cathedral City	CA	Provides Sheriff motorcycle maintenance and repairs.	G
MSA Systems	San Jose	CA	Provides electronic ticket writer for police motors.	G
NAI Consulting	Cathedral City	CA	Consulting firm specializing in civil engineering, contract and grant administration.	G
NBS Government Finance Group	Temecula	CA	Providing fiscal and financial consulting services.	G
Ohno Construction Company	Jurpura Valley	CA	Multiple contracting specialties	C
Ozzie's Automotive Inc	Palm Desert	CA	Automotive services and repair services.	G
Palm Desert Cyclery	Palm Desert	CA	Police bicycle maintenance and supplies.	G
Prest Vuksic Greenwood Architects	Palm Desert	CA	Architectural firm offering services in Residential, Commercial, Medical Services.	G
ProCare USA	New York	NY	Healthcare industry, providing temporary staffing of RN's LVN's, CNA, OT, PT, SLP, RRT.	G
Pro-Craft Construction, Inc	Redlands	CA	Multiple contracting specialties	C
Pro-Craft Construction, Inc.	Redlands	CA	Specializing in on&off site utilities, plumbing, general engineering, and fire protection.	G
ProEd Consulting and Staffing Inc	West Covina	CA	IT Services, staffing and consulting firm.	G
PUB Construction, Inc	Diamond Bar	CA	General Contractor	G
PVP Communications	Torrance	CA	Provides communication gear (speakers/Bluetooth)for police motors.	G
R T K Refrigeration	Desert Hot Springs	CA	Refrigeration sales and services provider.	G
Raincross Construction Services	Riverside	CA	Providing construction support services, laser scanning, building information modeling, construction equipment rental.	G
Range Servant America, Inc	Norcross	GA	Golf driving range and ball dispenser equipment.	G
Ray Lopez Associates	Bishop	CA	Landscape architecture	G
RDO Equipment	Riverside	CA	Heavy equipment, large/small AG, Vermeer dealer.	G
Redesign Drafts, LLC	San Diego	CA	Redesign installs, maintains, and fixes draft beverage systems.	G
Reliable Construction Services, LLC	Corona	CA	General Contractor	C
RS Construction & Development Inc	Ontario	CA	General Contractor	C
S&T Contractors Services Inc	Santa Clarita	CA	General Contractor	G
Safe Life Defense	Henderson	NV	Provides sheriff with ballistic tactical vest-FRAS and rifle plates.	G
Salsbury Industries	Carson	CA	Manufacturer and supplier of mailboxes and lockers.	G
Shasta Fire Protection, Inc.	Thousand Palms	CA	Fire extinguisher, sprinkler, and alarm inspections and fire suppression systems services.	C
Sierra Lathing Company	Rialto	CA	Drywall, lath & plaster	C
Simplot T&H	Palm Desert	CA	Supplying fertilizer, pesticides, grass seed other agronomic goods used in turf and horticulture.	G
SPECS Civil Solutions, Inc	Encinitas	CA	Structural design consultant and civil materials supply.	G
St. Francis Electric, LLC	Riverside	CA	Electrical Contractor	C
STK Architecture, Inc	Temecula	CA	Architectural services, interior design, planning and sustainable design.	G
Stryker's EMS	Portage	MI	Provides hydraulic gurneys on all City ambulances.	G
Superb Engineering	Banning	CA	General engineering & contracting	C
Superior Pavement Marking, Inc	Cypress	CA	Paint traffic striping: The paint striping is sprayed with a airless long line paint striper.	G
Terra Nova Planning & Research, Inc.	Palm Desert	CA	Environmental planning, regulatory permitting, and resource analysis, (WSAs).	G
The Property Sciences Group, Inc	Pleasant Hill	CA	Real Estate appraisers, handling reviews, solutions for residential and commercial properties.	G
The Radar Shop	Wichita	KS	Calibrates radar and Lidar units for police motors	G
The Retail Coach	Tupelo	MS	Recruitment and development firm that combines strategy, technology, and creative retail expertise to develop.	G
The Van Dyke Corporation	Twentynine Palms	CA	Pipeline, general engineering	C
TKE Engineering Inc	Riverside	CA	Civil engineering, municipal Consulting and traffic engineering.	G
Top of the Line Signs	Palm Desert	CA	Providing stickers for police motors, banners for coffee with a Cop.	G
Tri-A-Bike	Palm Desert	CA	Police bicycle maintenance and supplies.	G
Tri-Star Contracting II, Inc.	Desert Hot Springs	CA	General Contractor	C
U.S. National Corp	Pacomima	CA	General, painting	C
Universal Construction and Engineering	Palm Desert	CA	Concrete Contractor	C
Urban Habitat	La Quinta	CA	Landscaping & irrigation	C
Valley Pipeline Services, Inc	Palm Desert	CA	Pipeline, general engineering	C

City of Palm Desert Vendor List Fiscal Year 2023-2024

Third Quarter (Partial) Submissions (Through February 29, 2024) Q3

Vendor Name	City	State	Primary Line of Business	General (G) or Construction (C)
West Coast Arborists, Inc	Indio	CA	Tree maintenance services such as tree trimming, removals, planting, arborist services, plant health care services, and emergency services.	G
Western State Builders Inc.	Escondido	CA	General Contractor	C
Whitley's Constuction Corp	Palm Desert	CA	General Contractor	C
Willdan Engineering, Inc	Anaheim	CA	Multi-disciplinary firm specializing in planning, engineering design, construction management and inspection, and building safety services.	G
WMI Sports Inc	Peterborough	ON	Provides sheriff with ballistic tactical vest.	G
Woods Commercial Door, Inc	Corona	CA	Overhead doors roll-up doors, fire doors, coiling parking garage grilles, and sectional doors.	G
Yunex LLC	Riverside	CA	Electrical	C
Zero9 Holters	Amherst	OH	Provides sheriff with ballistic tactical vest-holsters.	G
Zoll Medical Corporation	Chelmsford	MA	Provides miscellaneous fire and safety equipment automated external defibrillator (AED) supplier.	G

City of Palm Desert Vendor List Fiscal Year 2023-2024

Third Quarter (Partial) Submissions (Through February 29, 2024) Q3

Vendor Name	City	State	Primary Line of Business	General (G) or Construction (C)
All American Building Services	Santa Clarita	CA	General Engineering, General Building, Electrical, Landscaping, Paiting and Decorating, Plumbing,	C
Allied Staff Augmentation Partners, Inc.	Charlotte	NC	Recruiting company	G
BSN Sports	Dallas	TX	Sporting goods company	G
Cannabis Compliance Solutions, LLC	La Quinta	CA	Cannabis Compliance Consulting Services	G
Circuit	Fort Lauderdale	FL	electric shuttles that make mobility easier, smarter, safer, more affordable, and fun	G
Commercial Transportation Services, Inc	San Dimas	CA	onsite one on one Commercial Driver License (CDL) training for Class A, and Class B (passenger endorsement if needed), using city vehicles.	G
Corona Clay Company	Corona	CA	Sports Clay Mixes, DG & Sand Aggregate	G
Creative Paving Solutions dba Creative Paving Coating Solutions	Tempe	AZ	Painting & Decorating and Parking & Highway Improvement	C
Desert Tree Spraying	Indian Wells	CA	Plant and Tree Healthcare	G
EdTechnologyFunds, Inc.	Culiver City	CA	FCC E-Rate and other USAC programs Funding Support for Library	G
Friedman Imaging	Fontana	CA	Document Scanning Services	G
Fruitful Training Group, LLC	Waxahachie	TX	Custom Leadership Training	G
GM Business Interiors	Riverside	CA	Office Furniture Sales, Installation, & Service	G
H L Hitchcock Construction Inc.	Rancho Cucamonga	CA	General Contractor & concrete services	C
Haaker Equipment Company	La Verne	CA	Distributor of street maintenance equipment, service, and parts	G
Hegge Electric	Indio	CA	Electrical	C
High Tech Irrigation, Inc.	Indio	CA	Wholesale Tuf and Irrigation supply company	G
Innovative Interfaces Incorporated	Ann Arbor	MI	Integrated Library System Software and Services	G
Interactive Sciences, Inc.	Palo Alto	CA	Electronic newsletters, web enhancements, automated social posts, and more to help promote library usage.	G
Jennifer Yount Photography	Palm Desert	CA	Photography	G
Kaleidoscope Company	Newport Beach	CA	Interior Design Services, Furniture and Project Management.	G
Kimball Midwest	Columbus	OH	Industrial Supply	G
Kuinua Tech LLC	Waldorf	MD	Creative Technology Solutions with military efficiency supporting Microsoft 365, SharePoint, AI, Power Automate, Application, Azure, and Cloud solutions	G
MT Construction Team Inc	Indio	CA	General Contractor	C
OH SHIRT YEAH INC	Vacaville	CA	Screen printing and embroidery company	G
OrangeBoy, Inc.	Columbus	OH	Data-analysis and customer lifecycle software and related services.	G
Pioneer Climbing Expedition Inc. DBA Pioneer Antenna & Tower	Laguna Hills	CA	Emergency repairs and or installation of RF/TX antennas or tower structures	G
PlanIT Print Works	Palm Desert	CA	Printing & Bid management services	G
Potential Reached Consulting LLC	Waldorf	MD	Technology Consulting Services	G
Quality Office Furnishings, Inc	Yorba Linda	CA	Spaceplanning - Design - Sales - Installation and service of Office Furniture .	G
Quality Office Furnishings, Inc.	Yorba Linda	CA	Office Furniture Sales, Installation, & Service	G
Safeway Sign Company	Adelando	CA	Signage Installation and Manufacturing	G
Scarlight Hill LLC dba Impression Design	Palm Desert	CA	Screen printing and embroidery company.	G
Shoeteria	Commerce	CA	Safety boots, shoes and workwear	G
South Coast Industrial Door	Corona	CA	Doors, gates, and activating devices	C
Sunbelt Rentals	Indio	CA	Rental of construction equipment	G
The Almond Group (TAG), LLC	Riverview	FL	Leadership development firm	G
The Machado Environmental Corp.	Glendale	CA	Airduct cleaning	C
Traffic Logix	Spring Valley	NY	Manufacturer of Speed Feedback Radar signs, data collectors and rubber speed humps/cushions/tables	G
United Training Commercial LLC dba New Horizons	New Braunfels	TX	IT Training and Professional and Leadership Development	G
Velasquez Auto Body	Palm Desert	CA	Auto Body repair and paint / collision	G

City of Palm Desert Vendor List Fiscal Year 2023-2024

Third Quarter (Partial) Submissions (Through February 29, 2024) Q3

Vendor Name	City	State	Primary Line of Business	General (G) or Construction (C)
All-Pro Communication Technologies	Pomona	CA	Electrical	C
American Right-of-Way, Inc.	Walnut	CA	Retail distributor serving the transportation industry, specializing in products for traffic signal and lighting construction.	G
ASM Affiliates	Carlsbad	CA	Full-service cultural resources management firm specializing in archaeology, historic preservation, GIS, and other relevant studies.	G
Bear Electrical Solutions, Inc.	Alviso	CA	General Contractor & Concrete, Electrical Construction Zone Traffic Control, pole Installation and maintenance	C
BVH MARKETING	New Jersey City	NJ	Medical Supplies and equipment distributor manufacturer	G
Cal Stripe Inc.	Colton	CA	General Engineering	C
Chrisp Company	Bloomington	CA	General engineering, fencing, & parking and highway improvement	C
Creative Paving Solutions dba Creativ	Tempe	AZ	Paitning & Decorating and Parking & Highway Improvement	C
Creativity Justified	Mandeville	LA	Advertising, marketing, technical and professional services	G
CRM TECH	Colton	CA	Consulting firm for all phases of archaeological, paleontological, and historical investigations	G
Dalke & Sons Construction Inc	Riverside	CA	General Construction and Electrical	C
Daniels Tire Service	Santa Fe Springs	CA	Tires and tire servicing business	G
Farley Paving Stone Co., Inc.	Palm Desert	CA	Paving stones	C
Garay Construction Inc.	Baldwin Park	CA	General Engineering, General Building, & Concrete	C
Genesis Floor	Santa Fe Springs	CA	General Construction and Floor & flooring	C
Gregory Architects	Palm Desert	CA	Full-service cultural resources management	G
H&E Equipment Services, Inc.	Baton Rouge	LA	Heavy Construction Equipment rentals, sales, parts	G
Hegge Electrical Contractors, Inc.	Indio	CA	Electrical	C
IBE Digital	Garden Grove	CA	Managed Service Provider that provides the public sector with Managed IT and Managed Print Services.	G
John Jones Auto Group Corydon	Corydon	IN	Commercial trucks, vans, SUV's, and pursuit vehicles supplier	G
Liberty Landscaping, Inc	Riverside	CA	Landscaping/tree services	C
Marina Landscape, Inc.	Orange	CA	Multiple contracting specialties	C
Most Dependable Fountains	Arlington	TN	Manufacturer of outdoor drinking fountains and showers	G
Nissin Enterprises, Inc.	Ontario	CA	Wholesaler of Custom Backpacks, Bags, Caps, Duffel Bags Promotional Swag	G
O'Linn Security Inc.	Palm Springs	CA	Professional Security Services	G
Petra	Costa Mesa	CA	Geotechnical Engineering Services	G
Redesign to Align	Fairfield	CA	Redesign to Align offer training services and human resources consulting services.	G

RightSource Digital Services Inc	Signal Hill	CA	Procurement and administrative support	G
SA Recycling LLC	Orage	CA	Metal and Greenwaste Recycling	G
Sator Sports, Inc	Gardena	CA	Soccer equipment	G
Sonsray Machinery	Fontana	CA	Construction equipment sales and repair	G
The BIO-Clean Team	San Diego	CA	bioremediation cleaning service company	G
The Doheny Group LLC	Port Charlotte	FL	Promotional Products, Marketing Materials, Advertising Specialties	G
Thermal Truck and RV, Inc.	Thermal	CA	Diesel and RV Repair and Service	G
Townsend Public Affairs	Newport Beach	CA	Lobbying firm for CA & Federal advocacy and Grant writing services in California	G
TUPS LLC	Pasco	WA	Industrial Supply Merchant	G
Twin Cousins Inc	Santee	CA	Distribution of Dippin Dots Ice Cream and products, including freezers and special equipment for the sole purpose of storing the products on site.	G
WALTERS WHOLESALE ELECTRIC CON	Brea	CA	Traffic Signal and Street Lighting	G
Zumar Industries Inc	Santa Fe Springs	CA	Manufacturer of traffic signs and distributor of highway related products.	G

**City of Palm Desert Vendor List Fiscal Year 2023-2024
Combined - All Vendors Approved Through February 29, 2024**

Vendor Name	City	State	Primary Line of Business	General (G) or Construction (C)
A+ Window & Gutter Cleaning LLC	Palm Desert	CA	Window cleaning and solar, air duct, dryer, gutter, rood sculpture and pressure washing.	G
ABC Surveying Instruments	Glendale	CA	Providing Sokkia Total Station for traffic scene reconstruction.	G
Abtech Technologies	Vista	CA	Desktop computers and operating systems	G
Accessibility Specialists	Pauma Valley	CA	Certified accessibility specialist, Plan examiner and inspector.	G
Accurate First Aid Services	Moorpark	CA	Providing onsite first aid, safety, training, OSHA compliance services.	G
Adkison Engineers Inc dba Adkan Engineers	Santa Clara	CA	Providing Civil Engineering & Land Survey Services + General Contractor Electrical, Landscaping/Irrigation, Painting and Decorating, Plumbing, Hazardous Substance Removal Certification	C
Advanced Mobility Group	Walnut Creek	CA	Traffic Engineering and traffic signal system design and timing.	G
Advantage Mailing	Anaheim	CA	Commercial printing, packaging, folding cartons, labels, and mailing services to include direct mail.	G
AG Engineering, Inc.	Rancho Cucamonga	CA	Installation and repairs for standby generators 5KW up to 2000KW.	G
Aguiar Professional Training LLC	Ontario	CA	Women owned business trained in coaching, organizational and team building improvements.	G
AKJ Education	Baltimore	MD	Educational and literacy books, games, and manipulatives.	G
All American Building Services	Santa Clarita	CA	General Engineering, General Building, Electrical, Landscaping, Paiting and Decorating, Plumbing,	C
All Colors Growers, Inc.	Bermuda Dunes	CA	Wholesale bedding plant nursery services.	G
All Road Communications	San Diego	CA	Selling, renting, repairing and trading top of the line satellite Phones, internet products and services.	G
Allied Staff Augmentation Partners, Inc.	Charlotte	NC	Recruiting company	G
Allison Mechanical, Inc	Redlands	CA	HVAC maintenance, repair, and installation services.	G
All-Pro Communication Technologies, INC.	Pomona	CA	Electrical	C
Alpha Media, LLC	Palm Springs	CA	Providing radio and digital advertising services	G
AM Signal, LLC	Littleton	CO	Traffic signal control devices and intelligent transportation systems (ITS).	G
American Forensic Nurses	Palm Springs	CA	Providing blood draws for DUI and drug (under the influence) cases.	G
American Right-of-Way, Inc.	Walnut	CA	Retail distributor serving the transportation industry, specializing in products for traffic signal and lighting construction.	G
Arts Concrete Pumping	Cathedral City	CA	Concrete pumping via boom pumps.	G
AS Strategy Limited Liability Company	Charlotte	NC	Consulting firm assisting in developing long-term strategic plans to achieve their organizational goals.	G
ASEG Inc	San Diego	CA	Technical engineering services, cloud, microservices, web design.	G
ASM Affiliates	Carlsbad	CA	Full-service cultural resources management firm specializing in archaeology, historic preservation, GIS, and other relevant studies.	G
Audio Associates	Chula Vista	CA	Low voltage electrical	C
Awesome Blinds	Eastvale	CA	Window treatments installation	C
Awesome Blinds	Eastvale	CA	Window treatments, automation, sales and installation of shutters, blinds, vertical shades.	G
AXYS Comm DBA Anderson Comm	Palm Desert	CA	Providing 2-Way radio services.	G
B&H Photo & Electronics	New York	NY	Responsible for Audio Visual equipment.	G
Bear Electrical Solutions, Inc.	Alviso	CA	General Contalctor & Concrete, Electrical Construction Zone Traffic Control, pole Installation and maintenance	C
Beck Oil, Inc	Coachella	CA	Petroleum distributor	G
BELFOR USA Group	Birmingham	MI	24/7 Board ups, mold remediation, water mitigating repairs.	G
Bell Properties, Inc	Arcadia	CA	Real Estate company, handling commercial and residential, sales, leasing and management.	G
Benlo RV II	Indio	CA	Maintenance and parts for Police DUI Tractor.	G
Best Contracting Services, Inc.	Gardena	CA	Roofing, waterproofing, sheet metal, wall panels and glazing.	G
Best Tec	Palm Desert	CA	Boilers, water heaters, tankless heaters, pool heaters, installation, sales, service and repair.	G
Best Western Palm Desert	Palm Desert	CA	Hospitality Hotel for overnights and services.	G
Bio-SoCal	Palm Springs	CA	Responsible for cleaning up biohazard scenes.	G
Bio-Tox Laboratories	Riverside	CA	Provides blood and urine analysis for DUI and drug arrests.	G
Blankenship Police Supply	Mentone	CA	Purchase of RAID and tactical vest for special enforcement teams.	G
BMW Motorcycles of Riverside	Riverside	CA	Provides preventative maintenance and repair for the traffic enforcement team motorcycles.	G
Brian K Stemmer Construction	Palm Desert	CA	General Contractor	C
Brudvik, Inc	Palm Springs	CA	Electrical Contractor, commercial and residential service.	G
BSN SPORTS, LLC	Dallas	TX	Sporting goods company	G
Bureau Veritas Technical Assessments LLC	Ellicott City	MD	Professional consulting firm specializing in architectural, engineering, energy and environmental solutions.	G
Burwood Group, Inc.	Chicago	IL	Computer systems design and services.	G
Bushido Tactical	Orlando	FL	Provides sheriff with ballistic tactical vest.	G
BVH MARKETING	New Jersey City	NJ	Medical Supplies and equipment distributor manufacturer	G
Cal Stripe Inc.	Colton	CA	General Engineering	C
Cannabis Compliance Solutions, LLC	La Quinta	CA	Cannabis Compliance Consulting Services	G
Canyon Springs Enterprises	Temecula	CA	General engineering contractor.	G
Capital Trophy	Salem	OR	Laser engraving, trophy's, logo vectorization, custom awards.	G
CBJ Building Maintenance, Inc	Danville	CA	Janitorial services carpet cleaning, floor stripping, waxing, window cleaning, upholstery cleaning.	G
CDW-G	Lincolnshire	IL	Software, monitors, tablets, printers, stands and audio visual equipment.	G

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Charles Taylor	Murrieta	CA	Environmental testing and consulting firm performing site assessment, testing for contaminants: asbestos, lead-paint, mold, bacteria, smoke/fire damage, clandestine drug lab, chemicals, PCB, and industrial hygiene.	G
Chrisp Company	Bloomington	CA	General engineering, fencing, & parking and highway improvement	C
Churchill Leadership	Green Cove Springs	FL	Global coaching organization, providing leadership and team development solutions	G
Circuit	Fort Lauderdale	FL	electric shuttles that make mobility easier, smarter, safer, more affordable, and fun	G
Clarion Associates	Submitted	45357.5	Denver	G
Coachella Valley Independent	Cathedral City	CA	Local newspaper and advertising and publicity.	G
Commercial Transportation Services, Inc	San Dimas	CA	onsite one on one Commercial Driver License (CDL) training for Class A, and Class B (passenger endorsement if needed), using city vehicles.	G
Cora Constructors, Inc.	Palm Desert	CA	General Contractor	C
Corona Clay Company	Corona	CA	Sports Clay Mixes, DG & Sand Aggregate	G
Courtmaster Sports, Inc	Palm Springs	CA	Construct, repair, resurface all outdoor sports courts.	G
Cove Electric, Inc	Palm Desert	CA	Electrical Contractor, commercial and residential service.	G
Creative Paving Solutions dba Creative Paving Coating Solutions	Tempe	AZ	Painting & Decorating and Parking & Highway Improvement	C
Creativity Justified	Mandeville	LA	Advertising, marketing, technical and professional services	G
CRM TECH	Colton	CA	Consulting firm for all phases of archaeological, paleontological, and historical investigations	G
Crossfire Corp	Bermuda Dunes	CA	General and plumbing contractor	C
Crossroads Software	Brea	CA	Provides computer software for traffic collection data.	G
CSI Electrical Construction Inc.	Santa Fe Springs	CA	Electrical & low voltage contractor	C
Custom Signals	Chanute	KS	Providing radar and Lidar units for police motors.	G
Dalke & Sons Construction Inc.	Riverside	CA	Electrical, general contractor	C
Daniels Tire Service	Santa Fe Springs	CA	Tires and tire servicing business	G
David Evans and Associates, Inc.	Ontario	CA	Design and management solutions combining engineers, surveyors, Landscape architects project management.	G
DD Painting Inc	Cathedral City	CA	Exterior, interior, commercial, residential, and HOA painting.	G
Dell	Georgetown	TX	Desktop computers and operating systems	G
Department of Justice	Riverside	CA	Provides analysis for DNA, firearms, sexual assault kits, and trace evidence, etc.	G
Desert Air Conditioning, Inc.	Palm Springs	CA	HVAC maintenance, repair, and installation services	C
Desert Environmental Services, Inc.	Victorville	CA	Hazardous and non-hazardous waste disposal, emergency response, vacuum services, roll off services and drum management.	G
Desert Fire Extinguisher CO, Inc.	Palm Springs	CA	Fire extinguisher, sprinkler inspections, alarm inspections and fire suppression systems.	G
Desert Limnologists, Inc.	Palm Desert	CA	Lake management, scuba diving, screen cleaning, pump installation, repair and maintenance.	G
Desert Recycling, Inc	Thousand Palms	CA	Offering recycling services.	G
Desert Tree Spraying	Indian Wells	CA	Plant and Tree Healthcare	G
DeWalt Corporation	Bakersfield	CA	Civil engineering, land surveying, subsurface utility engineering, 3D scanning and BIM modeling.	G
Diamond Environmental Services LP	Indio	CA	Events, portable, restrooms, shower trailers, porta potties, waste water pumping and septic pumping.	G
Doane and Hartwig Water Systems	Oceanside	CA	Chemical feed disinfection equipment.	G
Doug Wall Construction	Bermuda Dunes	CA	General Contractor	C
Dove Printing dba LF Visuals Inc.	Palm Desert	CA	Printing industry & design, handling promotional items and buttons.	G
DR Hydraulics, Inc. DBA D.R. Shuff	Signal Hill	CA	Service, repair, and install automotive shop equipment.	G
Earthdiver LLC	Salt Lake City	UT	Tourism industry, including traveler behavior, trends, destination marketing organizations.	G
EdTechnologyFunds, Inc.	Culiver City	CA	FCC E-Rate and other USAC programs Funding Support for Library	G
Electric Power System Intl. Inc	Santa Ana	CA	Independent electrical testing and engineering organization.	G
Envorcheck Inc.	Orange	CA	Environmental testing and Consulting services.	G
Enterprise Rent-A-Car	Roseville	CA	Police Department rents vehicles for undercover operations, locally.	G
Evan Brooks Associates, Inc.	Pasadena	CA	Full services strategic planning firm.	G
Excel Landscape, Inc	Corona	CA	Landscape has been providing quality landscape maintenance.	G
EXP U.S. Services Inc.	San Bernardino	CA	Engineering, construction management and consulting services.	G
FALCON Engineering Services	Temecula	CA	Construction management, inspection, reviews, utility relocations, surveying, and public works.	G
Farley Paving Stone Co., Inc.	Palm Desert	CA	Paving stones	C
FG Creative Inc.	Desert Hot Springs	CA	A full service, boutique marketing and advertising agency.	G
Fiesta Ford, Inc	Indio	CA	Automotive repair services, parts and sales.	G
Flix Translations Group	Miami	FL	Translation, transcription, subtitling and voiceover provider.	G
Foster-Gardner	Coachella	CA	Specialize in herbicides, insecticides, fungicides and liquid and granular fertilizers to maintain golf courses.	G
Frazer, LTD	Bellaire	TX	Builds and or refurbishes all City ambulances, inclusion on this list is only for maintenance and or repair.	G
Friedman Imaging	Fontana	CA	Document Scanning Services	G
Friends of the Desert Mountains	Palm Desert	CA	Provides guided hikes, trail stewardship, education and customer service in the National Monument Visitor Center.	G
Fruitful Training Group, LLC	Waxahachie	TX	Custom Leadership Training	G
G.A. Abell, Inc DBA Precision Electric Company	Riverside	CA	Solar, low voltage, electrical contractor	C
Garay Construction Inc.	Baldwin Park	CA	General Engineering, General Building, & Concrete	C

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GDI Trading	Elizabeth	NJ	GDI is an electronics buyback and recycling company.	G
Genesis Floor	Santa Fe Springs	CA	General Construction and Floor & flooring	C
Genuent Global LLC	Santa Ana	CA	Information technology staffing services throughout the US.	G
GHA Technologies	Scottsdale	AZ	Software provider, servers and data centers	G
GigRoster Professional Entertainment	Seattle	WA	Local, national and international entertainers, bands, DJs and performing artists.	G
Global CTI Group	Bakersfield	CA	Phone equipment	G
GM Business Interiors	Riverside	CA	Office Furniture Sales, Installation, & Service	G
Gold Arc Inc, DBA Pasco Doors	Pomona	CA	Doors repair and installation	G
Granite Construction Engr LLC	Indio	CA	Multiple contracting specialties	C
Gregory Architects	Palm Desert	CA	Full-service cultural resources management	G
Griffiths Fence	Indio	CA	Fencing services	G
GT Golf Supplies	Vista	CA	Golf accessories supplier	G
H L Hitchcock Construction Inc.	Rancho Cucamonga	CA	General Contractor & Concrete	C
H&E Equipment Services, Inc.	Baton Rouge	LA	Heavy Construction Equipment rentals, sales, parts	G
H2O Heating Pros, Inc	Menifee	CA	Commercial water heating and boiler repair, maintenance services and installation.	G
Haaker Equipment Company	La Verne	CA	Distributor of street maintenance equipment, service, and parts	G
Hammer Plumbing & Pumping Inc	Cathedral City	CA	Providing plumbing and pumping services.	G
Hazard Construction Engr LLC	Lakeside	CA	General and hazardous substance removal	C
Hegge Electrical Contractors, Inc.	Indio	CA	Electrical	C
HF&H Consultants	Walnut Creek	CA	Consulting firm specializing in recycling, solid waste and wastewater services.	G
HGA	Sacramento	CA	Architecture, engineering, and design	G
High Tech Irrigation, Inc.	Indio	CA	WHOLESALE IRRIGATION AND TURF SUPPLY COMPANY.	G
Holistic System Integration Solutions	LaQuinta	CA	Business process improvement and software system implementation consulting services.	G
Holt Architects, Inc DBA Holt Architecture	Palm Desert	CA	Architectural services.	G
Horizon Lighting Inc	Irvine	CA	Electrical and lighting systems for commercial and Homeowners' Associations (HOA's) properties.	G
Horizon Professional Landscape Inc	Coachella	CA	Landscaping, maintenance and construction services.	G
IBE Digital	Garden Grove	CA	Managed Service Provider that provides the public sector with Managed IT and Managed Print Services.	G
IKW Solutions, Inc.	Palm Desert	CA	IT consulting services focused on Oracle and Microsoft products.	G
Infinity Technologies	Roseville	CA	Extensive experience serving as an IT and GIS managed service provider.	G
Innovative Interfaces Incorporated	Ann Arbor	MI	Integrated Library System Software and Services	G
Integrated Demolition and Remediation Inc.	Anaheim	CA	Hazardous substance removal	C
Integrity Express Logistics LLC	Cincinnati	OH	Logistics planning and shipping.	G
Interactive Sciences, Inc.	Palo Alto	CA	Electronic newsletters, web enhancements, automated social posts, and more to help promote library usage.	G
Interwest Consulting Group, Inc.	Irvine	CA	SAFE built, planning, engineering and professional services.	G
Intoximeters	Saint Louis	MO	Provided analysis equipment for breathalyzer testing.	G
ISN Global Enterprise	Claremont	CA	Electrical, low voltage	C
J&S Building Maintenance, Inc	Commerce	CA	National commercial and construction cleaning services.	G
JC Fire Protection	Indio	CA	Fire protection services.	G
Jennifer Yount Photography	Palm Desert	CA	Photography	G
John Jones Auto Group Corydon	Corydon	IN	Commercial trucks, vans, SUV's, and pursuit vehicles supplier	G
JR Thomas Golf Carts	Palm Desert	CA	Golf cart sales and repairs.	G
Junior Library Guild	Plain City	OH	We sell to public schools, public libraries, private schools, college & educational services.	G
Kaleidoscope Company	Newport Beach	CA	Interior Design Services, Furniture and Project Management.	G
Kaygen, Inc.	Irvine	CA	IT Consulting and staffing agency.	G
Kimball Midwest	Columbus	OH	Industrial Supply	G
Kimley-Horn	Los Angeles	CA	Engineering, planning and environmental consulting firm.	G
Kincaid Industries, Inc.	Thousand Palms	CA	Plumbing, fire sprinkler, site utilities construction and service contractor.	C
KOA Corporation	Ontario	CA	Transportation engineering, mobility planning and construction management.	G
Krueger International, Inc.	Green Bay	WI	Manufacturer of commercial intuitional furniture solutions for any environment.	G
Kuinua Tech LLC	Waldorf	MD	Creative Technology Solutions with military efficiency supporting Microsoft 365, SharePoint, AI, Power Automate, Application, Azure, and Cloud solutions	G
L. Palmer Electric Inc.	Palm Desert	CA	Electrical contractor	C
Lan Do & Associates, LLC	Alameda	CA	Interpretation and translation language services.	G
Landmark Research Group, LLC	Dana Point	CA	Specializing in real estate, property valuation, eminent domain, real estate damages, litigation support negotiation and strategy.	G
Liberty Landscaping, Inc	Riverside	CA	Landscaping/tree services	C
Life-Assist	Rancho Cordova	CA	Automated external defibrillator (AED) parts supplier, including emergency medical supplies.	G
Lloyd Sports & Engineering	Scottsdale	AZ	Design and engineering, construction administration, sports, civil engineering, landscape architecture.	G
Maas Companies, Inc	Irvine	CA	Construction management, project management, capital construction consulting.	G
Marina Landscape, Inc.	Orange	CA	Multiple contracting specialties	C

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Med-X-Surgical Distribution	Palmdale	CA	Medical distribution company, specializing in Spinal and Cranial instrumentation, PPE Items.	G
Mercury File & Television DBA Kitsch Pic	Palm Desert	CA	Providing video Content for TV, website, and social media.	G
Merrimac Petroleum, Inc. dba Merrimac Energy Group	Long Beach	CA	Wholesale fuel distributor.	G
Miss Quality Logistics, LLC	Port Orange	FL	Arranges the transportation of freight.	G
MM Energy and Lighting	CONTRACTOR			G
Modera Inc.	Irvine	CA	Branding, marketing and communications solutions.	G
Momar, Inc	Atlanta	GA	Manufacturer of industrial maintenance chemicals/supplies.	G
Most Dependable Fountains	Arlington	TN	Manufacturer of outdoor drinking fountains and showers	G
Motoport USA	San Marcos	CA	Sole Source for custom police traffic team motorcycle gear.	G
Motoworx Garage	Cathedral City	CA	Provides Sheriff motorcycle maintenance and repairs.	G
MSA Systems	San Jose	CA	Provides electronic ticket writer for police motors.	G
MT Construction Team Inc	Indio	CA	General Contractor	C
Multi W Systems, Inc.	El Monte	CA	Wastewater equipment supplier, manufacturing for pumping equipment	G
NAI Consulting	Cathedral City	CA	Consulting firm specializing in civil engineering, contract and grant administration.	G
NBS Government Finance Group	Temecula	CA	Providing fiscal and financial consulting services.	G
NetXperts LLC	Walnut Creek	CA	IT network engineering, security, and integration solutions for California's schools.	G
Nissin Enterprises, Inc.	Ontario	CA	Wholesaler of Custom Backpacks, Bags, Caps, Duffel Bags Promotional Swag	G
Norfolk Bearings & Supply Co., Inc.	Norfolk	VA	Specializes in bearings, power transmission equipment including motors, reducers, actuators.	G
Oh Shirt Yeah	Vacaville	CA	Screen printing and embroidery company	G
Ohno Construction Company	Jurupa Valley	CA	Multiple contracting specialties	C
O'Linn Security Inc.	Palm Springs	CA	Professional Security Services	G
Omnis Incorporated	San Dimas	CA	Engineering services, drafting pavement management, GIS services, construction management.	G
OrangeBoy, Inc.	Columbus	OH	Data-analysis and customer lifecycle software and related services.	G
Orca Printing & Design	Desert Hot Springs	CA	Printing & design, promotional Items buttons, clips, drinkware, key chains.	G
Ozzie's Automotive Inc	Palm Desert	CA	Automotive services and repair services.	G
Palm Desert Ace Hardware	Palm Desert	CA	Hardware & supplies.	G
Palm Desert Cyclery	Palm Desert	CA	Police bicycle maintenance and supplies.	G
Patton Enterprise DBA Patton Door and Gate	Palm Springs	CA	Install and service all types of doors, gates, and gate automation.	G
Petra	Costa Mesa	CA	Geotechnical Engineering Services	G
Pioneer Climbing Expedition Inc. DBA Pioneer Antenna & Tower	Laguna Hills	CA	emergency repairs and or installation of RF/TX antennas or tower structures	G
PlanIT Print Works	Palm Desert	CA	Printing & Bid management services	G
Playcore Wisconsin Inc. DBA Game Time	Fort Payne	AL	Commercial play and recreation equipment, safety surfacing, contractor and installation.	G
Potential Reached Consulting LLC	Waldorf	MD	Technology Consulting Services	G
Prest Vuksic Greenwood Architects	Palm Desert	CA	Architectural firm offering services in Residential, Commercial, Medical Services.	G
ProCare USA	New York	NY	Healthcare industry, providing temporary staffing of RN's LVN's, CNA, OT, PT, SLP, RRT.	G
Pro-Craft Construction, Inc.	Redlands	CA	Specializing in on&off site utilities, plumbing, general engineering, and fire protection.	C
ProEd Consulting and Staffing Inc	West Covina	CA	IT Services, staffing and consulting firm.	G
PUB Construction, Inc	Diamond Bar	CA	General Contractor	C
PVP Communications	Torrance	CA	Provides communication gear (speakers/Bluetooth)for police motors.	G
Q3 Consulting	Foothill Ranch	CA	stormwater management firm	
Quality Office Furnishings, Inc.	Yorba Linda	CA	Office Furniture Sales, Installation, & Service	G
R T K Refrigeration	Desert Hot Springs	CA	Refrigeration sales and services provider.	G
Raincross Construction Services	Riverside	CA	Providing construction support services, laser scanning, building information modeling, construction equipment rental.	G
Range Servant America, Inc	Norcross	GA	Golf driving range and ball dispenser equipment.	G
Ray Lopez Associates	Bishop	CA	Landscape architecture	G
RDO Equipment	Riverside	CA	Heavy equipment, large/small AG, Vermeer dealer.	G
Recreonics, Inc.	Louisville	KY	Supplying aquatic facilities high quality commercial swimming pool equipment.	G
Redesign Drafts, LLC	San Diego	CA	Redesign installs, maintains, and fixes draft beverage systems.	G
Redesign to Align	Fairfield	CA	Redesign to Align offer training services and human resources consulting services.	G
Reliable Construction Services, LLC	Corona	CA	General Contractor	C
Rhythm Tech Productions, LLC.	Colton	CA	Provide stage, audio, lighting, video, tech service concerts, events, theater productions.	G
RightSource Digital Services Inc	Signal Hill	CA	Procurement and administrative suppor	G
RS Construction & Development Inc	Ontario	CA	General Contractor	C
S&T Contractors Services Inc	Santa Clarita	CA	General Contractor	G
SA Recycling LLC	Orange	CA	Metal and Greenwaste Recycling	G
Safe Life Defense	Henderson	NV	Provides sheriff with ballistic tactical vest-FRAS and rifle plates.	G
Safeway Sign Company	Adelando	CA	Signage Installation and Manufacturing	G
Salsbury Industries	Carson	CA	Manufacturer and supplier of mailboxes and lockers.	G

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Same Day Express DBA Signature Sculpture	Bermuda Dunes	CA	Expertise is art maintenance, installation and restoration, general clean up services as needed.	G
Sant Made	Dripping Springs	TX	Provide graphic design, print & digital branding web development/hosting maintenance services.	G
Sator Sports, Inc	Gardena	CA	Soccer equipment	G
Scaife Protection Services	Lawndale	CA	Security guard service provider.	G
Scarlight Hill LLC dba Impression Design	Palm Desert	CA	Screen printing and embroidery company.	G
Shasta Fire Protection, Inc.	Thousand Palms	CA	Fire Sprinkler, installation, design service and inspection of sprinkler systems.	G
SHI International Corp	Somerset	NJ	Proving solutions, services and support to simplify business challenges.	G
Shoeteria	Commerce	CA	Safety boots, shoes and workwear	G
Sierra Lathing Company	Rialto	CA	Drywall, lath & plaster	C
Sillman Wright Architects	Temecula	CA	Professional architectural services.	G
Simpler Life Emergency Provisions	Redlands	CA	Custom emergency/disaster supplies, lockdown kits, medical kits, Emergency food & water.	G
Simplot T&H	Palm Desert	CA	Supplying fertilizer, pesticides, grass seed other agronomic goods used in turf and horticulture.	G
Sonsray Machinery	Fontana	CA	Construction equipment sales and repair	G
Sound Image	Escondido	CA	Electrical, low voltage	C
South Coast Industrial Door	Corona	CA	Doors, gates, and activating devices	C
South Coast Industrial Door	Corona	CA	Furnish, install, service and maintain overhead doors, vehicle gates, dock levelers, hollow metal doors, access controls, fire doors, for commercial, industrial, and institutional buildings.	G
Southern California Grading	Irvine	CA	Earthwork & grading contractor	C
Southwest Boulder & Stone Inc.	Fallbrook	CA	Landscaping supplier	G
SPECS Civil Solutions, Inc	Encinitas	CA	Structural design consultant and civil materials supply.	G
St. Francis Electric, LLC	Riverside	CA	Electrical Contractor	C
STK Architecture, Inc	Temecula	CA	Architectural services, interior design, planning and sustainable design.	G
Stryker's EMS	Portage	MI	Provides hydraulic gurneys on all City ambulances.	G
Sunbelt Rentals	Indio	CA	Rental of construction equipment	G
Superb Engineering	Banning	CA	General engineering & contracting	C
Superior Pavement Marking, Inc	Cypress	CA	Paint traffic striping: The paint striping is sprayed with a airless long line paint striper.	G
Terra Nova Planning & Research, Inc.	Palm Desert	CA	Environmental planning, regulatory permitting, and resource analysis, (WSAs).	G
The Almond Group (TAG), LLC	Riverview	FL	Leadership development firm	G
The Bio- Clean Team	Las Vegas	NV	Bioremediation cleaning service company	G
The Christmas Kings	Lake Elsinore	CA	Holiday & event lighting and decorating.	G
The Doheny Group LLC	Port Charlotte	FL	Promotional Products, Marketing Materials, Advertising Specialties	G
The Kartal Corporation An American Car Wash	Palm Desert	CA	Car washing and detailing specialist located in Palm Desert.	G
The Lock Shop Inc	Palm Desert	CA	Full service locksmith, offering keys, hardware and on call services.	G
The Machado Environmental Corp.	Glendale	CA	Air duct cleaning	C
The Property Sciences Group, Inc	Pleasant Hill	CA	Real Estate appraisers, handling reviews, solutions for residential and commercial properties.	G
The Radar Shop	Wichita	KS	Calibrates radar and Lidar units for police motors	G
The Retail Coach	Tupelo	MS	Recruitment and development firm that combines strategy, technology, and creative retail expertise to develop.	G
The Van Dyke Corporation	Twentynine Palms	CA	Pipeline, general engineering	C
Thermal Truck and RV, Inc.	Thermal	CA	Diesel and RV Repair and Service	G
TKE Engineering Inc	Riverside	CA	Civil engineering, municipal Consulting and traffic engineering.	G
Top of the Line Signs	Palm Desert	CA	Providing stickers for police motors, banners for coffee with a Cop.	G
Tops N Barricades, Inc.	Indio	CA	Traffic control services.	G
Townsend Public Affairs	Newport Beach	CA	Lobbying firm for CA & Federal advocacy and Grant writing services in California	G
TR Design Group, Inc.	Riverside	CA	Architectural services.	G
Traffic Logix	Spring Valley	NY	Manufacturer of Speed Feedback Radar signs, data collectors and rubber speed humps/cushions/tables	G
Tri-A-Bike	Palm Desert	CA	Police bicycle maintenance and supplies.	G
Tri-Star Contracting II, Inc.	Desert Hot Springs	CA	General Contractor	C
T-Squared Professional Engineers, Inc DBA Salas O'Brien	Vista	CA	Engineering and technical services firm focused on advancing the human experience.	G
TUPS LLC	Pasco	WA	Industrial Supply Merchant	G
Twin Cousins Inc	Santee	CA	Distribution of Dippin Dots Ice Cream and products, including freezers and special equipment for the sole purpose of storing the products on site.	G
U.S. National Corp	Pacomima	CA	General, painting	C
United Training Commercial LLC dba New Horizons	New Braunfels	TX	IT Training and Professional and Leadership Development	G
Universal Construction and Engineering	Palm Desert	CA	Concrete Contractor	C
Urban Habitat	La Quinta	CA	Landscaping & irrigation	C
Valley Pipeline Services, Inc	Palm Desert	CA	Pipeline, general engineering	C
VasSecCo/ Vasquez Security Consulting	Huntington Beach	CA	Professional, personable, effective cyber security consulting services for government organizations.	G
Vector USA	Torrance	CA	Networking and security equipment.	G
Velasquez Auto Body	Palm Desert	CA	Auto Body repair and paint / collision	G
Vintage Associates, Inc.	Bermuda Dunes	CA	Landscaping & irrigation	C

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WALTERS WHOLESALE ELECTRIC COMPANY	Brea	CA	Traffic Signal and Street Lighting	G
Waterline Technologies	Santa Ana	CA	Wholesaler retailer of aquatic facility chemicals, equipment service and maintenance.	G
West Coast Arborists, Inc	Indio	CA	Tree maintenance services such as tree trimming, removals, planting, arborist services, plant health care services, and emergency services.	G
Westcon Construction Services Inc	Indio	CA	Concrete flatwork and concrete landscape.	G
Western Pump Station	San Diego	CA	Petroleum distributor, dispensers installation, services, repairs, and storage tanks.	C
Western State Builders Inc.	Escondido	CA	General Contractor	C
Western States Converters & Transmissions, Inc	Corona	CA	Transmission dealer, specializing repair, including factory warranty work.	G
Whitley's Constuction Corp	Palm Desert	CA	General Contractor	C
Willdan Engineering, Inc	Anaheim	CA	Multi-disciplinary firm specializing in planning, engineering design, construction management and inspection, and building safety services.	G
Williamson Development Group, Inc.	Lake Elsinore	CA	Electrical, general contractor	C
Winged Solutions, Inc	Palm Desert	CA	Bird mitigation using free flying hawks, falcons, no hard to pest birds.	G
WMI Sports Inc	Peterborough	ON	Provides sheriff with ballistic tactical vest.	G
Woods Commercial Door, Inc	Corona	CA	Overhead doors roll-up doors, fire doors, coiling parking garage grilles, and sectional doors.	G
Xpress Graphics	Palm Desert	CA	Graphics design, and printing services.	G
Yunex LLC	Riverside	CA	Electrical	C
Z&K Consultants Inc	Riverside	CA	Professional engineering firm, construction, labor management, and compliance.	G
Zero9 Holsters	Amherst	OH	Provides sheriff with ballistic tactical vest-holsters.	G
Zoll Medical Corporation	Chelmsford	MA	Provides miscellaneous fire and safety equipment automated external defibrillator (AED) supplier.	G
Zumar Industries Inc	Santa Fe Springs	CA	Manufacturer of traffic signs and distributor of highway related products.	G
ZW USA Inc, DBA Zero Waste USA	San Diego	CA	Dog waterpark, dog station can liners trash can liners, and dispensers.	G

**STAFF REPORT
CITY OF PALM DESERT
ADMINISTRATIVE SERVICE DEPARTMENT**

**CONTRACT NOS. C36670A&B
RESOLUTION NO. 2018-03**

MEETING DATE: January 11, 2018

REQUEST: Consideration of adoption of an Emergency Medical Services (EMS) Billing Program for Cost Recovery.

Recommendation

1. Open the public hearing and accept testimony supporting or opposing the EMS Billing Program for Cost Recovery in the City of Palm Desert; following public testimony, close the public hearing.
2. By minute motion: a) Approve a Joint Powers Agreement with the Novato Fire Protection District to provide emergency medical services billing services; b) approve the Business Associate Agreement with the Novato Fire Protection District to meet Health Insurance Portability and Accountability Act (HIPAA) requirements; c) authorize the City Manager to execute said agreements subject to finalization and any non-substantive modification by the City Attorney; d) budget estimated revenue of \$300,000 for April – June 2018 and appropriate \$20,000 for administration fees in Fund 230, Fire Tax Fund; and e) authorize the City Manager authority to take any steps necessary to effectuate the actions approved herein.
3. Waive further reading and adopt Resolution No. 2018- 03 approving the Emergency Medical Services Billing Program Fee Schedule and related Write-Off Policy, and the Fee Development Analysis prepared December 2017.

Commission Action

City of Palm Desert Public Safety Commission

The Palm Desert Public Safety Commission reviewed this item on October 11, 2017, and recommended that the City Council approve (by a 5-1-1 vote) an emergency medical services billing program for cost recovery.

Cove Communities Services Commission

On October 17, 2017 the Cove Commission passed a resolution recommending that each Cove City (Palm Desert, Rancho Mirage, and Indian Wells) adopt a resolution establishing that each of these cities shall not balance bill residents of any Cove City for unpaid balance related to emergency medical services. A resident is defined as a person residing within the jurisdictional boundaries of Palm Desert, Rancho Mirage, and Indian Wells. The Cove Commission does not intend that their recommendation or resolution be construed to impact a City's ability to bill and/or collect from a resident's insurance provider for emergency medical services rendered.

Strategic Plan & Citywide Goals

One of the identified 2017 Citywide Goals, under the financial performance section, is to consider a program for cost recovery of EMS services provided to transport patients, similar to that of neighboring cities. Priority 1 of the Public Safety & Emergency Services Chapter within the Strategic Plan aims to enhance the delivery of public safety services. A cost recovery

program will put the City in a better financial position to expand existing services provided by the Fire Department and to address future growth and safety concerns.

Executive Summary

One of the identified 2017 Citywide Goals is to consider a cost recovery program, similar to that of neighboring cities, for emergency medical services that provide emergency medical care and transports for patients. A City sub-committee consisting of two councilmembers, a public safety commissioner, Fire Department representatives, and staff met to discuss such a program at length over several months. The committee recommends a program that mirrors the neighboring Cove Cities of Indian Wells and Rancho Mirage, utilizing their service provider, Novato Fire Protection District (NFPD). In order to efficiently implement this program, staff recommends entering into a Joint Powers Agreement with the NFPD to provide emergency medical services (EMS) billing services, including ambulance transports and related medical care costs. This program enables the City to bill Medicare and other private health insurance providers for EMS and ambulance transports for all insured patients, regardless of residency. However, under this proposed plan, there will be **no out of pocket costs for Palm Desert, Rancho Mirage, or Indian Wells residents (Cove Communities)**. Adoption of this program would result in a conservative estimate of approximately \$2 million dollars in cost recovery at the City's current patient calls for services and transport volume.

Background Analysis

On July 24, 1980, the Palm Desert City Council passed Ordinance No. 233, levying a special tax for upgrading fire prevention and protection services. In 2009, this tax was increased to its maximum levy of sixty dollars (\$60.00), as permitted under the ordinance. Over the years, emergency medical services have greatly increased and constitute 75% to 80% of the Fire Department calls for service. Tax revenue collected has not covered the expenses and requires an increased financial commitment from the general fund. In FY 2017/18 this amount totaled approximately \$3.7 million.

Historically, the Cove Communities of Palm Desert, Rancho Mirage, and Indian Wells have not billed insurance or individuals for Emergency Medical Services (EMS). Last year these three cities discussed exploring emergency medical services cost recovery methods that would not increase resident taxes or create a new fee. This discussion identified the best method as a program utilizing a third party to invoice insurance companies.

Staff met with the Cities of Rancho Mirage and Indian Wells to discuss implementation options and informally interviewed two emergency medical services billing providers: Whittman Enterprises, LLC and the Novato Fire Protection District (NFPD). Rancho Mirage and Indian Wells subsequently entered into a joint powers agreement with NFPD, a public agency, to implement EMS billing services on July 1, 2017.

There are currently four ambulances in service within the City of Palm Desert, seven days per week, and twenty-four hours per day. As a matter of protecting the community's health and safety the City maintains an additional three ambulances in reserve. The Fire Department provided approximately 5,900 ambulance transports last fiscal year, a number which increases annually and is expected to continue to do so as the City's population rises.

Implementing the recommended EMS billing program allows Palm Desert to bill Medicare and other private health insurance providers for EMS and ambulance transports, with the benefit of **no out of pocket costs for Palm Desert residents.**

Staff recommends joining the other two Cove Communities in entering into a joint powers agreement with the NFPD to provide EMS billing services. This non-profit public agency has a nine year history of providing EMS billing services and currently provides billing services to thirteen other California fire agencies. The District is familiar with reimbursement programs at the State and Federal level that can benefit Palm Desert. Their staff is recognized as subject matter experts of these types of reimbursement programs, Medicare/Medical billing, and applies proven processes to maximize EMS cost recovery for public agencies.

Under this program, patients will see no change in emergency medical response. Emergency medical personnel are currently collecting patient and insurance information. This data would be provided to the NFPD who in turn will create the appropriate invoices and communications, coordinate the collection of payments, and perform other administrative services as outlined in the attached joint powers agreement. Procedures are included for the treatment of insured non-residents and uninsured patients, as identified in the Write-Off Policy below.

Write-Off Policy

A Write-Off Policy is required and provides direction to the Novato Fire Protection District on how the City will or will not pursue collections on amounts not paid by insurance. The goal of this program is to collect payments from Medicare and other health insurance providers, **without out of pocket costs for Palm Desert and Cove Communities residents.** The City will collect only what Medicare or other health insurance providers will pay and the remainder of the bill not paid by insurance (i.e. “the balance bill”) will be waived. Under existing law, any non-resident is required to be balance billed. Cove residents do not fall under this requirement because of the current JPA that forms the Cove Communities Services Commission. In keeping with the goal of residents not incurring costs and not having an adversarial collections program, the Write-Off Policy will waive the full cost for any individual without insurance coverage.

The proposed Write-Off Policy reads as follows:

Patients that reside within the jurisdictional boundaries of the Cities of Palm Desert, Rancho Mirage, and Indian Wells (Cove Communities) shall not be balance billed. The City accepts insurance payments as payments in full. All patients will receive a maximum of four (4) insurance information request notices, should insurance not be provided at the time of service. For those patients that reside outside of the jurisdictional boundaries of the Cities of Palm Desert, Rancho Mirage and Indian Wells, the City’s contracted EMS/ambulance billing company will send one balance bill as required under law. Accounts that have had no activity for 90 days will be deemed uncollectable at that time and will be written off as bad debt. Any patient without insurance is deemed eligible for a financial hardship waiver; the City will write the accounts off as bad debt. All other billing aspects shall comply with state and federal law.

Staff respectfully recommends approval of the agreement with the Novato Fire Protection District to implement EMS billing services for the City of Palm Desert's emergency medical services program. Should the Palm Desert City Council approve the JPA in January 2018, patient billings would begin approximately May 2018. Staff plans to initiate a broad public outreach campaign informing residents on this new billing program through a variety of means, including the City's website and Brightside Newsletter, before the expected initiation date.

As noted, there was one dissenting vote for this program when the Public Safety Commission reviewed this matter in October 2017. Commissioner Kramer cast the sole dissenting vote and was concerned about how the City classified residents and non-residents and waiting 90 days before waiving any uncollected debt.

When transporting a patient to the hospital, the Fire Department requests various health and insurance questions, including asking for the patient's address. Staff recommends that a patient's residency be based upon the response provided to the Fire Department. There may be situations where the patient has two homes and does not provide their Palm Desert address. In such cases, the patient can contact the billing vendor and request an update to their records, whereby they would be classified as a resident under this program.

It is also important to note that if someone is insured; their health insurance company will be billed regardless of residency status. However, in the case of a non-resident, once an insurance payment is made any remaining unpaid amount will be submitted to them for payment in the form of a "balance bill". Under existing law, any non-resident is required to be balance billed. Staff recommends a 90 day waiting period to collect the debt and writing off any amount not collected. This period of time is in line with industry standards. Staff also does not recommend placing the City into an adversarial position to collect debt from economically disadvantage individuals, who may also be suffering serious health issues.

Fee Schedule

The fee schedule below was developed in concert with the Fire Department and included an analysis of actual costs and neighboring cities' fees. It represents the reasonable costs of providing emergency medical services in Palm Desert. Typically, private and public insurance companies pay a portion of these fees based on their own guidelines. This program will provide partial cost recovery because public or private insurance payments would be considered payment in full.

In addition to billing for emergency medical services, Medicare and other health insurance providers allow for line item billing. In many cases, medical aid is provided both during medical transports and also when no medical transport is provided.

The identified line item fees below will assist the City in cost recovery for different types of medical aid provided by the Fire Department. Please note that Medicare and other health insurance providers only pay a designated lower amount for such services. As with medical transports, these fees will be charged to Medicare and other health insurance providers with **no out of pocket costs for Cove Communities residents**. The fee schedule below will likely be identical for all three Cove Cities and was derived from the cost study initiated by Indian Wells and Rancho Mirage and in concert with the Fire Department. Such action is necessary because based on the regional fire protection program, Cove residents can be served by ambulances from all three communities, irrespective of geographic boundaries. A single fee

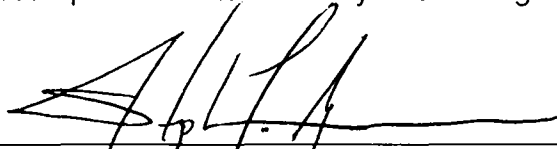
structure will help eliminate any confusion and be more efficient. Staff reviewed the City's actual expenditures to provide emergency medical services, based on an analysis of both direct and indirect costs, and confirms that the fee schedule below is consistent with the City's costs.




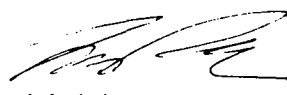
Fee Description	Fee Amount
Ambulance Transportation	\$1,450.00
Ambulance Mileage Rate	\$29.00 p/mile
Non-Transport Fee	\$425.00
Oxygen	\$132.00
Extra Attendant	\$155.00
Wait Time – per ½ hour	\$82.20
First Responder/Pre-Stabilization	\$400.00
Basic Life Support (BLS) Disposable Supplies	\$303.75
Advanced Life Support (ALS) Disposable Supplies	\$382.00
Twelve (12) Lead EKG	\$285.00
Three (3) Lead EKG	\$156.48

Fiscal Analysis

Staff conservatively anticipates approximately \$2 million in EMS cost recovery. Actual revenue collections may be greater because many patients have Medicare supplemental insurance, or private insurance, which includes higher coverage for ambulance transport.

The Novato Fire Protection District charges a flat rate of \$18 per patient. Based on an estimated 5,900 ambulance transports, annualized billing costs are anticipated to be approximately \$106,000. Billing related services and staff time will be included in the assumption for future fiscal years as ongoing expenses.


 Prepared by: Stephen Y. Aryan, Risk Manager

LEGAL REVIEW	DEPT. REVIEW	FINANCIAL REVIEW	CITY MANAGER
 Robert W. Hargreaves City Attorney	 Lori Carney Director of Administrative Service	 Janet Moore Director of Finance	 Lauri Aylaian City Manager

- ATTACHMENTS:
1. Joint Powers Agreement with Novato Fire Protection District
 2. Business Associate Agreement (HIPAA)
 3. Draft Resolution No. 2018-04
 5. Cove Communities Services Commission Resolution No. 2017-01
 6. Fee Development Analysis (December 2017)

XIX. PUBLIC HEARINGS

A. CONSIDERATION OF THE ADOPTION OF AN EMERGENCY MEDICAL SERVICES (EMS) BILLING PROGRAM FOR COST RECOVERY IN THE CITY OF PALM DESERT (Continued from the meeting of December 14, 2017).

- Rec: 1) Open the public hearing and accept testimony supporting or opposing the EMS Billing Program for Cost Recovery in the City of Palm Desert; following public testimony; following public testimony, close the public hearing.
- 2) By Minute Motion: a) Approve a Joint Powers Agreement with the Novato Fire Protection District to provide emergency medical services billing services (Contract No. C36670A); b) approve the Business Associate Agreement with the Novato Fire Protection District to meet the Health Insurance Portability and Accountability Act (HIPAA) requirements (Contract No. C36670B); c) authorize the City Manager to execute said agreements, subject to finalization and any non-substantive modification by the City Attorney; d) budget estimated revenue of \$300,000 for April - June 2018 and appropriate \$20,000 for administration fees in Fund 230 - Fire Tax Fund; e) authorize the City Manager to take any steps necessary to effectuate the actions approved herein.
- 3) Waive further reading and adopt Resolution No. 2018-03, approving the Emergency Medical Services Billing Program Fee Schedule and related Write-Off Policy, and the Fee Development Analysis prepared December 2017.

Action: * **Approved the recommendations with the amended language in the Resolution as noted at this meeting. 5-0 (AYES: Harnik, Kelly, Nestande, Weber, and Jonathan; NOES: None)**

CITY COUNCIL ACTION

APPROVED ✓* DENIED _____

RECEIVED _____ OTHER _____

Adopted Res. 2018-03

MEETING DATE 01-11-2018

AYES: Harnik, Kelly, Nestande, Weber, & Jonathan

NOES: None

ABSENT: None

ABSTAIN: None

VERIFIED BY: RDK/mg

Original on File with City Clerk's Office