



▶ 44651 Village Court | Suite 123
Palm Desert, CA 92260
Main 760.555.1212 + Fax 713.965.0044
▶ HRGREEN.COM

October 5, 2023

Eric Ceja | Director of Economic Development
Economic Development Department | City of Palm Desert
73-510 Fred Waring Drive | Palm Desert, California 92260-2578

Subject: Change Order - Broadband Feasibility and Master Plan Study, City of Palm Desert

Dear Eric,

At the request of the City of Palm Desert, HR Green is proposing the following Change Order to add Task 6 to Phase II of the Scope of Work for the Broadband Feasibility and Master Plan Study project. This Change Order includes an increase in the fee for the project. Approval of this Change Order will not change any other provisions of our contract other than the project schedule, which will be increased by six to eight weeks to accomplish this additional work.

Phase II - Planning

Task 6 – Explore and Establish Partnerships

Broadband service model #3, the Hybrid Ownership model, which is the recommended model for the City, may need to leverage funding for both core network and last-mile construction available through federal, state, or other funding sources. This will mean that the City must identify one or more potential for-profit partners who are interested in leasing the core network assets, and in building and managing last-mile connectivity. Identifying interested partners, therefore, is an important step to help the City envision a path forward, and may be required by some funding sources.

The approach used to engage with potential partners includes building a list of potential partners and other interested parties, developing a request for expressions of interest (RFEI), sending the RFEI to the list of potential partners, processing responses to the RFEI, and selecting potential partners based on the level of interest. This approach will create a faster-moving cycle in which partners can be identified and brought to the table more quickly and with a higher likelihood of successful progress.

The RFEI process will be useful to determine interested parties but does not provide the City with enough details to fully determine a proposed partner nor the form of the partnership. It is recommended that the City conduct a formal request for proposal (RFP) to identify and select its partner(s) for the potential buildout.

Deliverables:

- Request for expressions of interest (RFEI)
- List of potential private sector partners

Proposed Pricing

Task	Description of Task	Labor Task Total
Phase II - 6	Explore and Establish Partnerships	\$ 8,496



Thank you for considering this **Change Order** for this important project. We look forward to successfully completing this task, as well as this project for the City of Palm Desert. If you have any questions or require additional information, please contact Tim Jonasson by cellular phone at 760.250.6722 or by email at tjonasson@hrgreen.com or George Wentz at 949.939.5243 or by email at gwentz@hrgreen.com.

Please consider the following signature from George Wentz, as our sign off on this Change Order. Please sign in the space provided if the City authorizes HR Green to proceed with the work outlined in this Change Order.

Sincerely,

HR Green Pacific, Inc.

A handwritten signature in blue ink, appearing to read 'G. Wentz'.

George A. Wentz, PE

Vice-President

City of Palm Desert

Signature

A handwritten signature in blue ink, appearing to read 'L. Todd Hileman'.

Print Name L. Todd Hileman

Title City Manager